

An instinct for growth[™]

Asset Management conference 2016

The changing face of Asset Management

27 September 2016





An instinct for growth[™]

Cyber security

27 September 2016

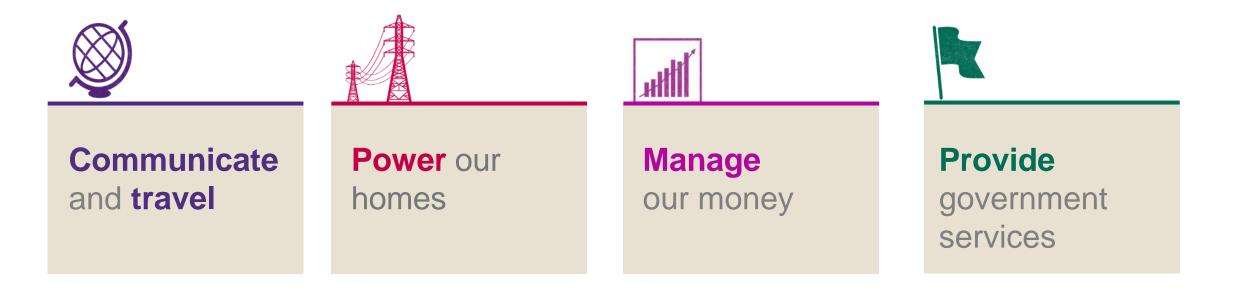
Mike Harris Partner Grant Thornton Ireland





Background

a vast array of networks allows us to:



• the economy depends on a stable, safe, and resilient online environment







Threats



Cyber attacks have increased dramatically over the last decade exposing:



#GTfinserv



Cyber security



Cyber security is the ability to protect or defend an organisation's online systems and technology from attack









Grant Thornton International Business Report has revealed that over the past 12 months more than:

- 15% of businesses across the world have suffered a cyber-attack
- costing a total of more than \$315 billion
- that's just the measurable costs



Introduction to cyber security







Introduction to cyber security





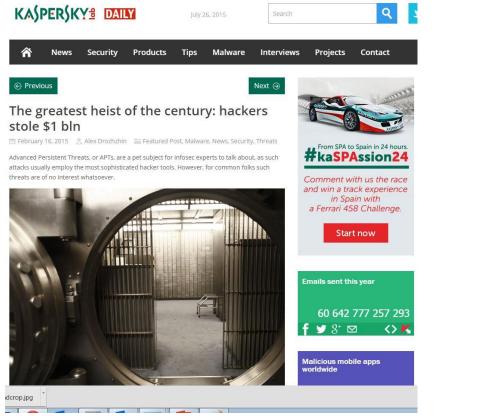
"Do you think now that we're doing fewer illegal things we can scale back the legal department?"





The impact





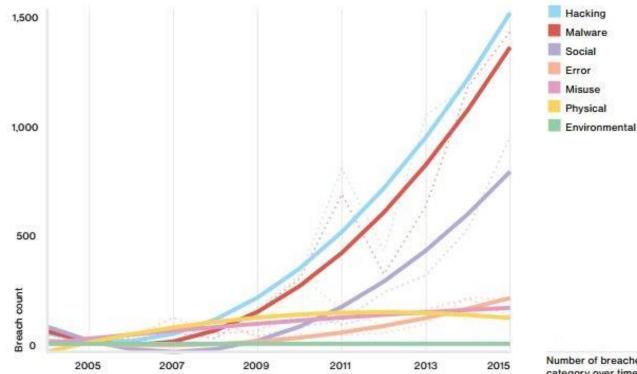






Cyber breach numbers versus cause





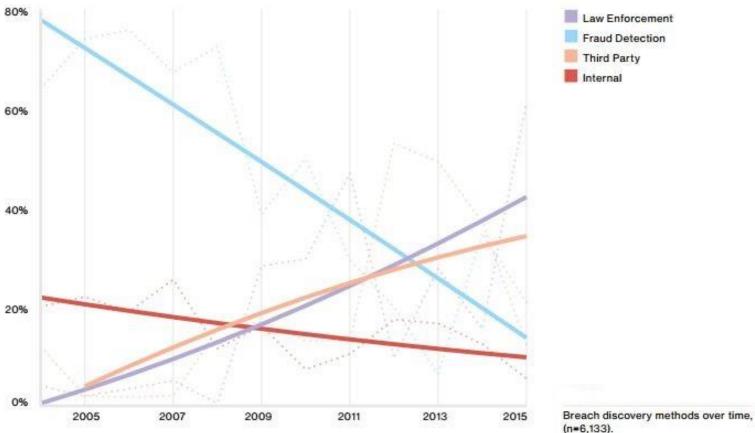


Number of breaches per threat action category over time, (n=9,009)





Cyber breach discovery





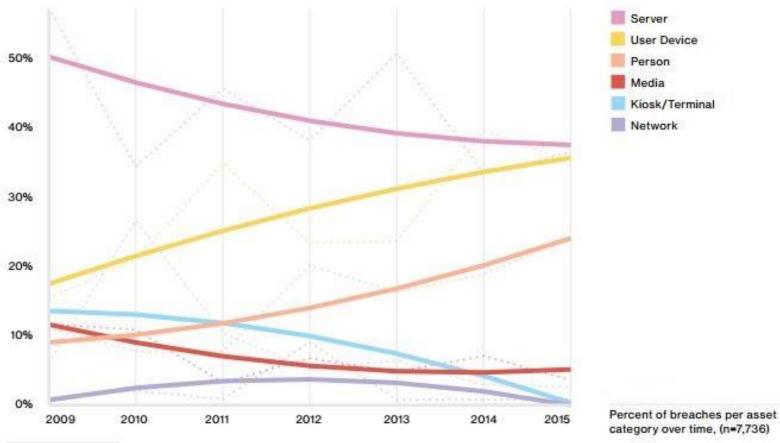
(n=6,133).







Cyber breach cause





category over time, (n=7,736)





How do you respond?

	Implement a Risk Management Framework Identify the risk, not what is perceived or thought of as risk. Governance is key		Benchmark current Status NIST, ISO27001, SANS 20 Audit, OWASP, CBol guidance	
Identify and catalogue critical information / assets to protect	Identify the Cyber Risks in order of threat	Prioritise budg biggest risks	Prioritise budget to deal with the biggest risks	
Does your Policy address the risks? Policies ensure balancing of busines needs and risk	s How would you respond to an attack? Develop and test a plan	Educated Staff recently? Cheaper and quicker win	Certifications to meet the company's cyber security requirements	









How do you respond?





Banc Ceannais na hÉireann Central Bank of Ireland

T +353 1 224 6000 F +353 1 671 6561

Cúirt Cibh Eachach, Bloc D, Bóthar Fhearchair, Baile Átha Cliath 2, Éire. Freugh Court, Block D, Harcourt Roud, Dublin 2, Frelund.

www.centralbank.ie

22 September 2015

Review of the management of operational risk around cyber-security within the Investment Firm and Fund Services Industry

Dear Chair,

The Central Bank of Ireland (the 'Central Bank') recently undertook a thematic review to assess the management of cyber security and related operational risks across Investment Firms, Fund Service Providers and Stockbrokers. The objective of the review was to examine firms' control environment (including policies and procedures) designed to detect and prevent cyber security breaches as well as board oversight of cyber-security.





How do you respond?









Questions & feedback







© 2016 Grant Thornton Ireland. All rights reserved.





An instinct for growth[™]

Fintech: the opportunities and challenges

27 September 2016

Ian Cahill IT Business Consulting Grant Thornton Ireland



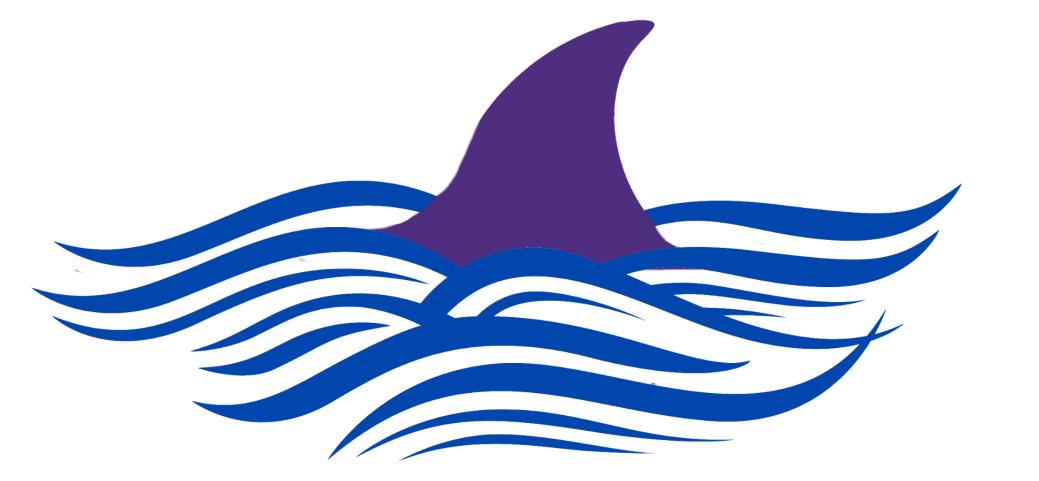


- "....an industry comprised of companies delivering technologies that improve and innovate financial service solutions" (Apex)
- however....



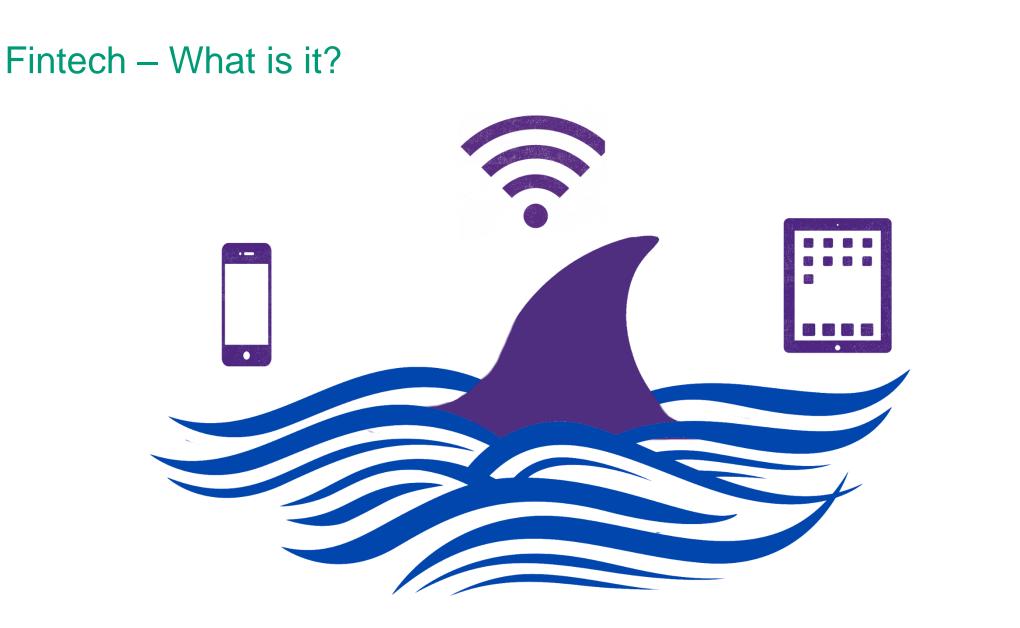
Fintech – What is it?

















Disruptive and a dangerous challenge







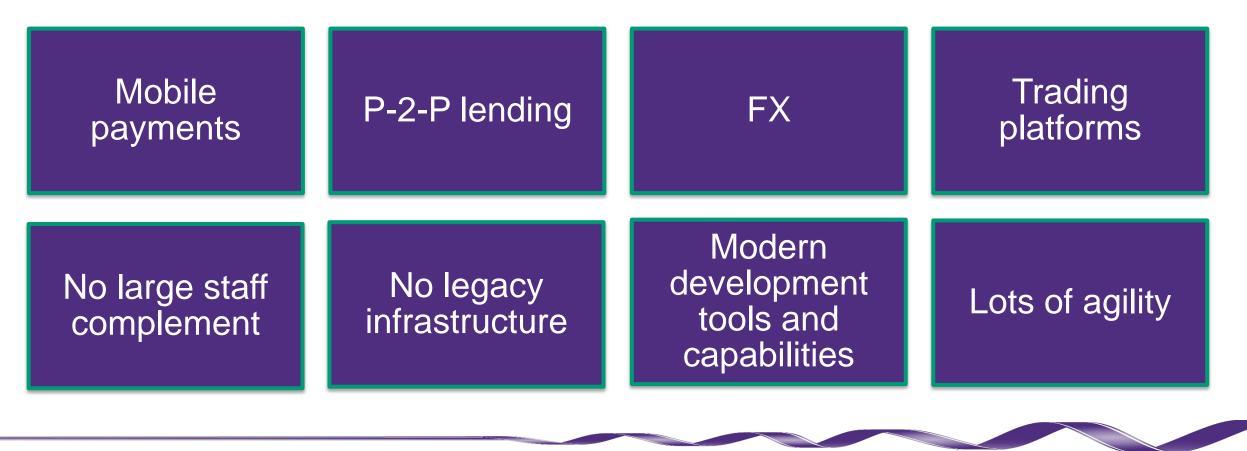




Fintech – disruptive and dangerous – Why?



Innovative services / Green field environment:



#GTfinserv



Fintech – disruptive and dangerous – Why?



So – They Can:

Be more efficient => reduce costs compared to the traditional providers

Provide products that are 'smart' e.g. automated risk assessments

Provide products that are easier to use

Get between traditional providers and their customers by offering a better experience at a lower cost





Fintech - a fad?



- over hyped but not going away
- Gartner CIO Survey 2016 (Banking and Securities industry)
 - 46% of revenues from digital in next five years (more than double today)
 - competition from outside the industry considered a greater threat (70%)
- consider encroachment of Google, Facebook, Apple, Amazon into FS
- businesses are preparing for change in competition fad?



So how do you beat them?



Grant Thornton An instinct for growth

- exclude them, freeze them out but EU regulation and a changing customer demographic may make this impossible
- become more *fintechie* big culture change and potentially expensive •



Maybe you join them!



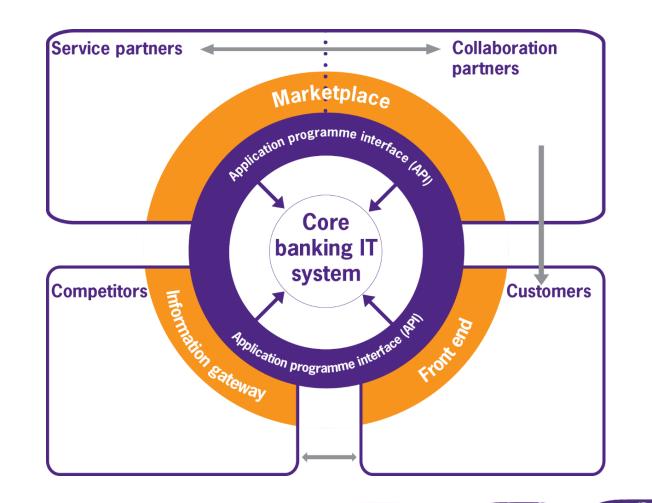
- create a Collaborative IT Ecosystem
 - bring Fintechs inside the tent give them access to systems
 - Fintechs often come from a collaborative culture many of them want to collaborate rather than compete
 - leverage their agility and skills whilst co-creating value
 - modernise your IT organisation and mindset by working with them
 - work with them to streamline non-differentiating services e.g. customer identity checks across the industry
- manage the IT ecosystem effectively relinquish some control to stay in overall control





A potential collaborative model





#GTfinserv







- Fintech over hyped but not a fad will become mainstream
- disruptive and dangerous
- choice: compete or collaborate
- learn to manage the IT ecosystem



Questions & feedback







© 2016 Grant Thornton Ireland. All rights reserved.

