

Technology, Media and Telecommunications

Working with you to refine and improve processes, plan your future strategic vision and increase the value offered by your organisation



Why Grant Thornton



Our people

Our locally based and committed team has diverse experience of the TMT sector enabling the targeted application of our service offerings.



Our client service

Our teams are empowered to deliver, with hands-on partner involvement ensuring agility in decision making throughout our engagements.



Value for money

We provide a robust service together with sensible, transparent pricing and we focus continuously on how we can further add value to our clients.



Strategy and operations development

Extensive experience working with clients to deliver their growth agenda, improve customer experience and operational performance and help plan for the future direction of your organization.



Proven, thorough methodology

Our service offerings are built on sound, tried and tested methodologies and our team is adept at tailoring to each client's specific needs.



Technical expertise and experience

We compose our teams with the right mix of skills and competencies that are tailored to your requirements.

Grant Thornton is a different kind of network ready to meet the very different demands of today's business. Delivering fresh perspective, practical solutions and consistent high quality through a more personal, agile, proactive approach.

Grant Thornton Ireland is the member firm of Grant Thornton International Ltd (GTIL). GTIL is an international umbrella entity composed of independent member firms in more than 750 offices across 140+ countries and represented by more than 62,000 personnel throughout the world. We have one common goal – to help you realise your ambitions in any environment. Which is why we combine global scale and capability with local insights and understanding.

Grant Thornton member firms use the same methodologies and innovative technology platforms and share a common commitment to personalised, seamless client service.

89%

of Forbes 100 'Technology, media & Telecommunications' companies are clients of Grant Thornton

81%

of Fortune Global 500 'Technology, media & Telecommunications' companies are clients of Grant Thornton

84%

of SSP Europe 350 'Technology, media & Telecommunications' companies are clients of Grant Thornton

50%

of FTSE 100 'Technology, media & Telecommunications' companies are clients of Grant Thornton

This statistic includes services provided to both the parent company and its subsidiaries globally



Benefit from our hands-on experience and insights

Firms operating in the technology, media and telecommunication (TMT) sectors in Ireland face the challenging task of delivering value through continuous adaptation and innovation, whilst also ensuring competitive differentiation and improved customer experiences.

With growing competition, changing consumer behaviours and a highly dynamic environment; organisations are increasingly facing the need to be flexible and adapt to find new opportunities and discover more efficient ways of operating while enhancing their customer experience and retaining top talent.

Having worked closely with many diverse clients across the TMT industry in both Ireland and globally, we are keenly aware of the pressures facing the sector and have the experience, skills and capabilities to support organisations with the following service offerings:

- Project and programme management;
- Process review and transformation;
- Change management;
- Strategy review and strategic development;
- Economic assessments including market analysis and business case development;
- Finance transformation; and
- Supply chain management.

Your organisation can rely on our highly experienced, local and committed teams to deliver a cost effective and efficient engagement.

Our approach

Our step-by-step approach to business consulting accounts for your specific needs, circumstances and strategic goals. Our clients can attest to the value that we bring, delivering actionable recommendations and measurable benefits.

Grant Thornton is the ideal project partner to help achieve the strategic goals of your firm. With an agile team ready to engage, we have the capability to assist you regardless of location.

Across our offerings Grant Thornton optimise client experience, identify savings, deliver quick wins and enhance delivery capability. We will collaboratively develop a bespoke proposal to meet your requirements. We have outlined a selection of our offerings below:

01 Programme and project management

We help our clients bring innovation from concept to reality in a safe and measured way. We do this through the use of proven best practice approaches in programme and project management.

02 Operational excellence

We help organisations get started on their operational excellence journey by providing expert advice and solutions.

03 Change management

We work as a transformational change partner assisting with stakeholder management and engagement and helping the organisation lead, develop and sustain the required new behaviours and working practices.

04 Strategy, planning and design

We can provide clear visions, goals, priorities and plans that blend our local knowledge, sectoral experience and global perspectives to devise innovative and tangible ideas to support clients in reaching their long term vision for the future.

05 Resource secondment

The number of open roles across TMT companies has grown exponentially as we have started to come towards the end of COVID-19 pandemic. At Grant Thornton, we help organisations fill these resource gaps in the interim through resource secondment. This will allow TMT companies commence key bodies of work or shape future priorities. Once a permanent resource is sourced a detailed handover plan is created and delivered by our seconded resource(s).

Client success stories

We have selected some sample credentials to demonstrate that we have the experience required to develop, deliver and implement diverse projects for organisations in the TMT sectors.

Supporting a global internet search engine improve its risk management approach and providing resource secondment support

Grant Thornton was engaged by a global internet search engine to provide support for a project focused on enhancing its operational and security risk assessment approach for its UK and Irish businesses. The project delivered a comprehensive framework that aligned the Irish and UK businesses' processes with the global parent's processes while ensuring satisfaction of local regulatory obligations and requirements.

Grant Thornton was also engaged to assist in the review of the firm's AML assurance policies and procedures in relation to the payment processes of its core payment entities. Recently, Grant Thornton supported the client by providing a short-term secondment; enabling a crucial skills gap to be rapidly filled and ensuring the continued progress of key internal projects.

Helping an international telecommunications firm improve key payment process KPIs

Grant Thornton assisted the international telecommunications firm; providing key project management, change management and process re-design expertise. The focus of the project was the improvement of its Procure-to-Pay processes. Grant Thornton helped the firm to secure significant improvements in KPI performance across these key business process.

The project involved:

- Coordinating a group of varied stakeholders including the firm's CFO, representatives from across the Group as well as its shared service centre in India;
- Changing the behaviours and practices around the key financial processes; and
- Reviewing and implementing documentation process improvements throughout the shared services centre.

Supporting a social media organisation complete a detailed operational and governance review and improvement plan

Grant Thornton was engaged by a global social media organisation to assist with a programme of improvements focused on enhancing its IT outsourcing operations. Grant Thornton undertook a wide ranging and comprehensive analysis of its operations. A formal report was produced which identified gaps and issues and provided comprehensive and detailed remediation plans with pragmatic actionable steps.

We presented the report to the organisation's board and facilitated information sharing sessions and workshops for key stakeholders. On another engagement, Grant Thornton provided the firm with support to enhance its governance arrangements. Specifically, we undertook a review of its policies and procedures identifying gaps and recommendations for improvements.



Key contacts for our dedicated team:

At Grant Thornton, we can meet you to discuss your current organisational issues and develop proposals to address these. Please do not hesitate to call a member of our team to discuss your options further.



Elaine Daly

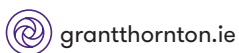
Partner, Head of Business Consulting
T +353 1 680 5895
E Elaine.Daly@ie.gt.com



David Riordan

Director, Business Consulting
T +353 86 351 4958
E David.Riordan@ie.gt.com

Offices in Dublin, Belfast, Cork, Galway, Kildare, Limerick, Longford and Isle of Man.



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