

# Agri-Food

Working with you to grow your Agri-Food business through navigating the disruptive challenges facing your industry.





**Position your company to thrive in an ever changing environment.**

# **We provide bespoke consultancy services to companies across the entire food supply chain.**

From farm gate to boardroom table, our experienced team are here to support.

Against a backdrop of commodity price volatility, climate change, population growth, evolving consumer requirements and the digitalisation of the sector, the Agri-Food industry faces many challenges.

A new future for the industry is being chartered, and those ready for these changes will reap the spoils, while those who don't adapt quickly enough will be left behind. This represents an immense opportunity for forward-looking Agri-Food businesses to rethink how they operate, and decide where they want to play and win in the future. These opportunities exist right across the sector, from primary producers, to processors, brands, retailers and food service operators. Now is the time to create your plan for a sustainable and profitable future.

**We can readily identify the critical issues affecting your business, and then quickly provide specific and tailored solutions to solve these issues.**

At Grant Thornton we have a wealth of national and international consulting experience in the Agri-Food sector. We have developed an expert knowledge of the sector based on years of industry experience. We provide bespoke consultancy services to companies of all sizes across the entire food chain. This approach allows us to understand the intricate interdependencies that exist within the industry.

Through our international network of Agri-Food experts, Grant Thornton can provide expert insights from markets around the globe. These insights enable us to identify specific market opportunities and interpret the impact that policy and regulatory changes will have on strategic plans.

At Grant Thornton we have a proven track record of developing growth strategies for Agri-Food companies, helping them to add value and expand their market offering. The sector is growing against a backdrop of challenges. To overcome these, companies need an agile growth strategy that allows them to capitalise on changing market conditions. We are here to support you in creating your growth strategy.



# Our offerings

Our Agri-Food team can support companies through employing approaches such as strategy development and Lean by drawing on our national and international experience within the industry.

The Agri-Food service line within Grant Thornton Business Consulting assists clients in a number of key areas including:

01

## Strategic Advisory

Our team will help with:

- strategic planning;
- economic impact assessment;
- market entry strategies; and
- frameworks for innovation.

02

## Business Transformation

Our team will help with:

- programme, project and change management;
- communications and stakeholder engagement; and
- Target Operating Model (TOM) development.

03

## Operational Excellence

Our team will help with:

- business process re-engineering;
- cost transformation; and
- customer value analysis.



We have a global team of experts to ensure you can position your food business for future success.

### Our team

Grant Thornton has an experienced team of Agri-Food consultants who have a wealth of experience assisting both private and public sector clients across a broad range of industries.

Our team is agile, flexible and ready to develop tailor made and bespoke solutions to solve the challenges facing your business.

Grant Thornton will provide you with access to highly skilled and experienced Agri-Food experts who have deep national and international knowledge.

Grant Thornton will provide you with access to highly skilled and experienced Agri-Food experts who have deep national and international knowledge.



# Key contacts for our dedicated team:

At Grant Thornton, we can meet you to tailor a complete end-to-end solution that suits the diverse needs of your business. Please do not hesitate to call a member of our team to discuss your options further.



**Elaine Daly**

Partner, Head of Business Consulting  
T +353 (0)1 680 5895  
E Elaine.Daly@ie.gt.com



**Padraig Ryan**

Director, Business Consulting  
T +353 (0)1 500 8122  
E Padraig.Ryan@ie.gt.com

Offices in Dublin, Belfast, Cork, Galway, Kildare, Limerick, Longford and Isle of Man.



[grantthornton.ie](https://www.grantthornton.ie)

© 2022 Grant Thornton Ireland. All rights reserved. Authorised by Chartered Accountants Ireland ("CAI") to carry on investment business.

'Grant Thornton' refers to the brand under which the Grant Thornton member firms provide assurance, tax and advisory services to their clients and/or refers to one or more member firms, as the context requires. Grant Thornton International Ltd (GTIL) and the member firms are not a worldwide partnership. GTIL and each member firm is a separate legal entity. Services are delivered by the member firms. GTIL does not provide services to clients. GTIL and its member firms are not agents of, and do not obligate, one another and are not liable for one another's acts or omissions. This publication has been prepared only as a guide. No responsibility can be accepted by us for loss occasioned to any person acting or refraining from acting as a result of any material in this publication. (76)