



Grant Thornton

An instinct for growth™

Business Consulting

Innovation delivered



The challenge

At Grant Thornton our clients operate in increasingly complex and demanding environments with constant pressures to grow and innovate. This includes improving customer service, identifying new ways of working and engaging with staff and driving efficiencies in operations and service delivery models. As the fastest growing professional services firm in Ireland we understand these challenges first hand.

We work across a range of sectors, with dedicated staff and deep knowledge in specific areas including: healthcare, life sciences, agri-food, energy, transport and infrastructure and Telecommunications, Media and Technology (TMT).

We think about the complex issues facing organisations in these sectors and have developed relevant thought leadership and robust and sustainable solutions to address the challenges being faced.

Our Business Consulting team has both the technical knowledge and the sectoral expertise to deliver the services you require.



Elaine Daly
Head of Business
Consulting

Our global presence



As a member of Grant Thornton International we have over **47,000** people in over **130** countries.



Whether a business has **domestic** or **international** aspirations, Grant Thornton can help you to **unlock your potential** for growth.



We operate **nationally** in specific niche areas in the **private and public sectors** and are known for our **expertise, quality** of work, **value-added** and **personal services**.

Integrated range of services

We provide a broad range of integrated services that are tailored and aligned to the needs of our clients and the sectors we specialise in.



Strategic support:

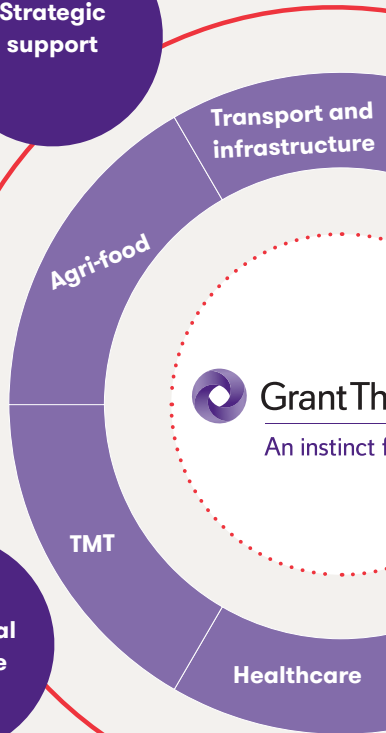
- market analysis;
- Cost Benefit Analysis (CBA);
- feasibility study;
- economic impact analysis;
- advocacy reporting; and
- white papers.

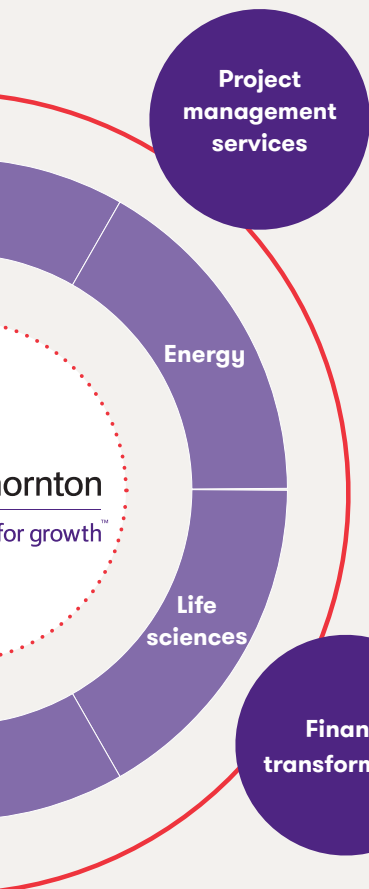


Operational excellence

Operational excellence:

- business process improvement/re-engineering;
- target operating model review and design; and
- shared services establishment and review.





Project management services

Project management services:

- programme and project managers;
- Project Management Office (PMO);
- organisational change management;
- project portfolio management;
- project health checks and recovery; and
- project management consulting.



Finance transformation

Finance transformation:

- finance healthcheck;
- target operating model;
- technology;
- working capital optimisation;
- CFO room; and
- performance management.



Collaborative approach, quantitative output

We bring proven methodologies and processes which have been employed successfully across numerous sectors. We adopt a highly collaborative approach, with a focus on:

- **accountability** – establishing buy-in and ownership from all parties involved to ensure we deliver genuine business benefits;
- **quantitative outputs** – our methodologies are driven by thorough analysis and assessment to deliver genuinely useable outputs;
- **efficiency** – we are agile which allows us to react quickly to change;
- **sustainability** – we work to ensure all our deliverables offer long-term benefits and conduct a thorough handover of all knowledge capital; and
- **quality** – it is very easy to say “we deliver high quality service”. We mean it.

A proven track record

Our scale and reputation ensures we have access to the highest calibre individuals, with market-leading industry experience and skills. We select our teams from a large pool of experts in our Business Consulting unit to align subject matter expertise to the challenge at hand. We can also supplement our delivery capability by leveraging specialist staff from the wider advisory pool where necessary.

The differentiator is our ability to configure and integrate our people and propositions to address clients’ needs, whatever the commercial construct.

Our key principles

There are several principles which underpin everything we do:

- we believe in ‘**no surprises**’. Transparency and pro-activity are important to us, we will keep you informed throughout the course of our engagements;
- **collaboration** underpins our approach, total business engagement is critical to successful delivery;
- **people** really are our best asset. Our consultants are adaptable, agile and energetic. We treat every challenge as unique: change is constant, components are consistent and configuration is key; and
- **we will not compromise on quality**, yet we appreciate the need for flexible and cost-effective solutions.



Key management contacts for our local team include:



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