



**Grant Thornton**

An instinct for growth™



Global



Quality



Collaborative

# Get to know Grant Thornton

Grant Thornton Ireland

2020

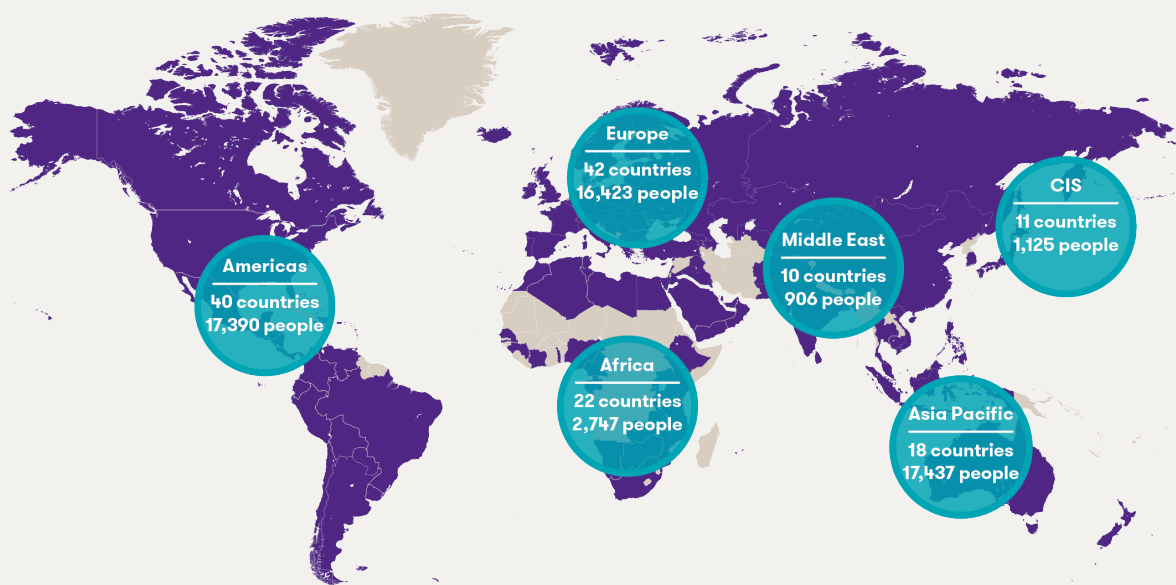


# About Grant Thornton

We're a network of independent assurance, tax and advisory firms, made up of 56,000 people in over 143 countries. We're here to help dynamic organisations unlock their potential for growth.

For more than 100 years, we have helped dynamic organisations realise their strategic ambitions. Whether you're looking to finance growth, manage risk and regulation, optimise your operations or realise stakeholder value, we can help you.

We've got scale, combined with local market understanding. That means we're everywhere you are, as well as where you want to be.



Our distinctive client experience sets us apart



US \$5.72bn  
(2019 revenue)



56,000+  
people



750+  
offices



140+  
countries

# A different way of doing business

Privately owned enterprises, listed companies and public sector organisations come to us for our global scale, quality, industry insight and deep technical expertise. But what sets us apart is our distinctive client experience which leads to more meaningful advice and a better working relationship.



**€126 m**  
turnover in 2018



**7**  
offices across  
Ireland



**1,450+**  
employees in  
Ireland



**54**  
partners in  
Ireland



#### Office locations

- Dublin
- Belfast
- Cork
- Galway
- Kildare
- Limerick
- Longford



#### Our services

- Advisory
- Audit and Assurance
- Corporate Secretarial Outsourcing
- Tax and Legal

Grant Thornton is Ireland's fastest growing professional services firm. With over 1,450 people in 7 offices across Ireland and 56,000 located in 143 countries around the world, we bring you the local knowledge, national expertise and global presence to help you and your business succeed – wherever you're located. We deliver solutions to all business challenges. Clients choose us because the breadth of financial and business services they need is available, delivered innovatively and always to the highest standards. At Grant Thornton we are committed to long term relationships.





# Helping your business grow

# Our service lines

To achieve their ambitions, thousands of dynamic organisations in every industry worldwide call on our independent assurance, tax and advisory services.

## Tax and Legal

- Company Secretarial
- Employer Solutions
- Financial Services Tax
- Grant Thornton Pensioner Trustees Limited
- Grant Thornton Financial Counselling Limited
- Tax Advisory
- Private Client Services

## Corporate Accounting and Outsourcing

- Financial Accounting and Advisory Services (FAAS)
- Outsourcing
- Outsourced Payroll
- Shared Service Centers



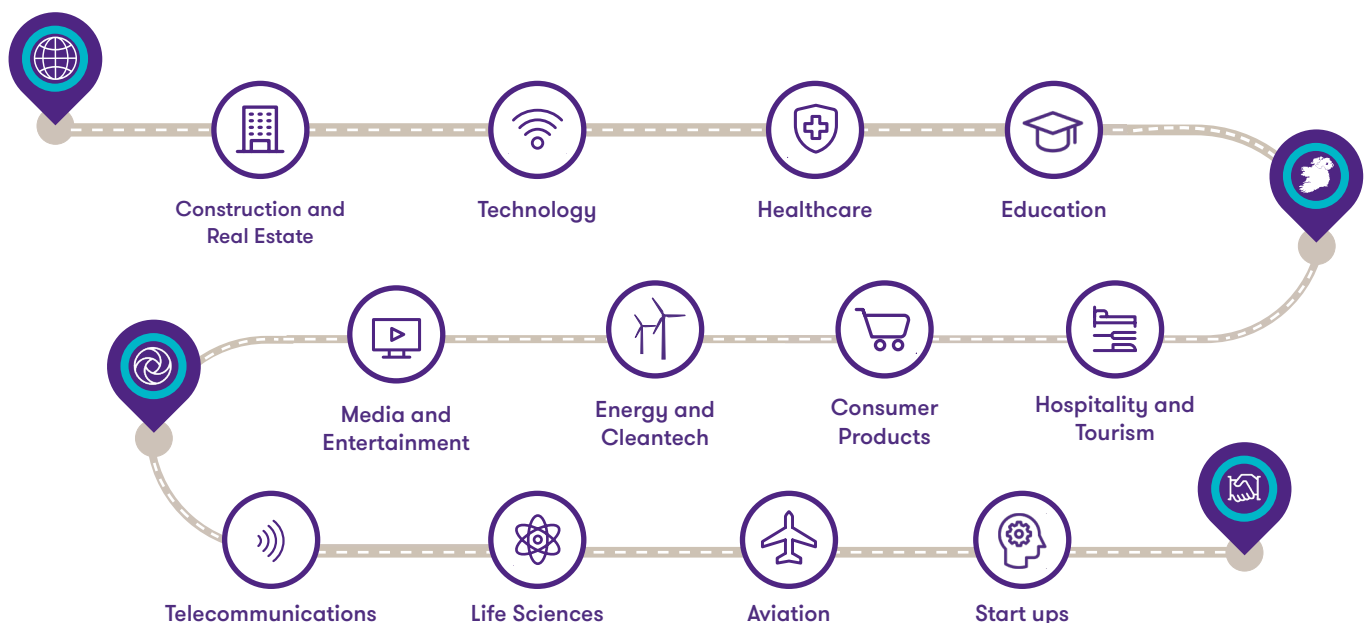
## Audit

- Audit and Assurance
- Pension Audit
- Financial Services Audit

## Advisory

- Brexit
- Business Consulting
- Business Risk Services
- Corporate Finance
- Cyber Security
- Financial Services Advisory
- Forensic and Investigation Services
- IT Business Consulting
- People and Change Consulting

**At Grant Thornton we are more than Audit, Tax, Advisory. We are at the root of your industry creating opportunities for your business to grow and develop. We balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now. Our distinctive client experience leads to more meaningful advice and a better working relationship for your business and industry.**



# The client promise

With 56,000 people in 143 countries, we have true global scale, deep technical capabilities and extensive industry expertise. But this does not make us any different. It's how we work with you.

## **We discover what's important to you and make it important to us**

Our culture is built on a genuine interest in our clients – their challenges, growth ambitions and wider commercial context. You get the attention you deserve from approachable, senior professionals who ask the right questions, listen and provide real insight and a clear point of view.

### **The bottom line**

- A relationship-led approach with more time and attention from partners and senior advisers.
- A deeper understanding of your business for more meaningful advice and recommendations.

## **Agile and responsive service**

Our size and structure create advantages for you. We adopt a flatter structure, with shorter decision making chains, empowered teams and no complex chains of command. We have all the necessary processes and controls but they're streamlined and efficient. Our teams are more responsive.

### **The bottom line**

- A faster response when you need quick answers and clarity.
- Anticipating the answers you'll need before you ask.

## **Pragmatic solutions to help you improve and grow**

Our teams bring ideas to the table, going beyond the technical issues to recommend ways to make your business better. Whether your goals include expansion, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now.

### **The bottom line**

- Helping you think ahead and think more broadly.
- Proactively identifying opportunities for improvement and growth.

## **Collaborative teams with a different mindset**

Our people are open, accessible and easy to work with. We work through the issues alongside you, always with an independent perspective and challenging where necessary. Our collaborative style also enables us to assemble teams across service lines, industries and geographies to tailor our capabilities for you.

### **The bottom line**

- Teams and solutions built around your needs not our structures.
- A better working relationship with you and your team.



“Our clients choose us because of our commitment to addressing their business needs in an innovative and collaborative manner. Our client relationships are built on our passionate approach to providing the highest quality of service at all times.”

**Michael McAteer**  
**Managing Partner**  
**Grant Thornton Ireland**





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