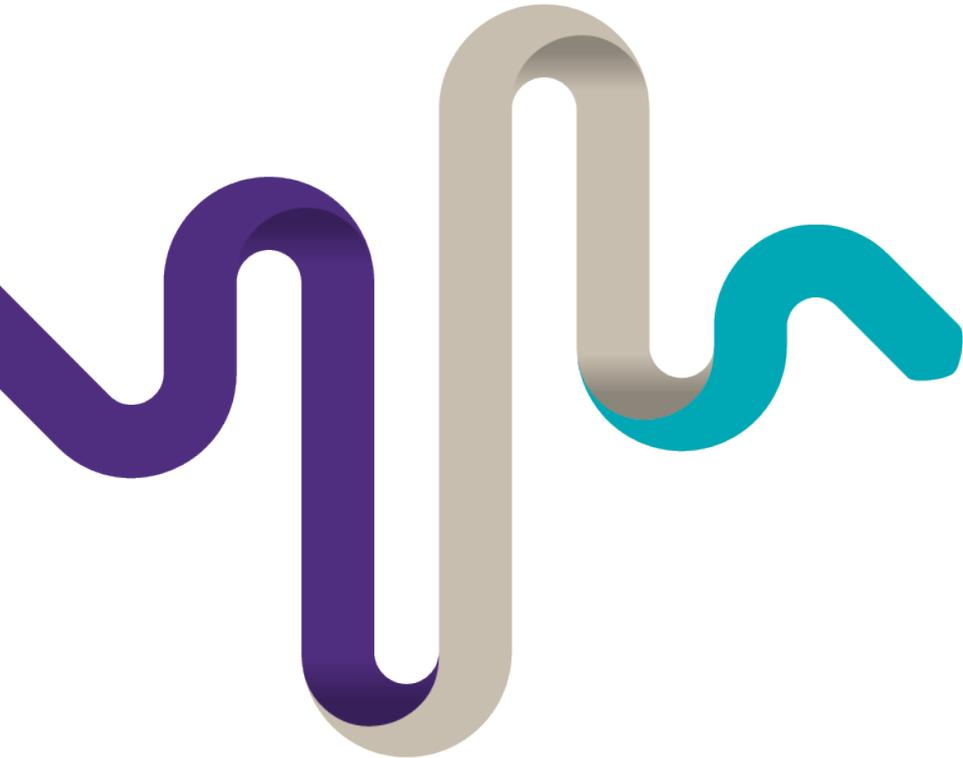




# Asset financing

Financial Services Advisory



# Introduction

The asset financing sector is a dynamic market and one that has seen significant growth over the past five years. With more and more flexible financial solutions being provided by alternative lenders, we are seeing a shift in the tide from the pillar banks.

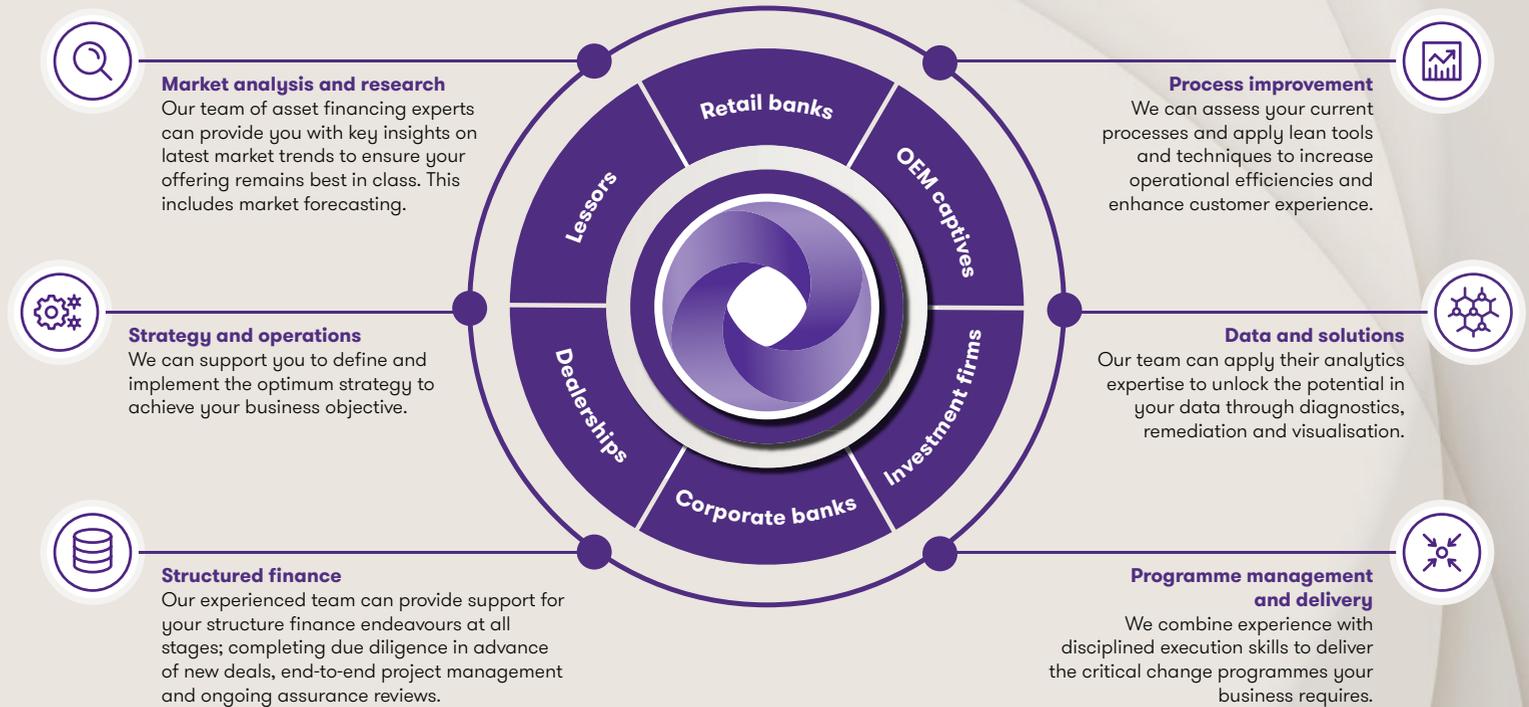
At Grant Thornton we understand the highly competitive and increasingly demanding environment in which your organisation operates, along with constant pressures to grow and innovate.

This includes improving customer service, identifying new ways of working, growing your portfolio, engaging with staff and driving efficiencies in operations and service delivery models. As the fastest growing professional services firm in Ireland we understand these challenges first hand.

Our dedicated asset financing team are familiar with the complex issues facing organisations in this sector and have developed relevant thought leadership and robust and sustainable solutions to address these challenges.

# Our services

Our experience and understanding of the multi-faceted asset financing sector has led us to develop a six fold service offering to meet your needs. Our team has both the technical knowledge and the sectoral expertise to deliver for you.



# Our credentials

Our asset financing team brings a wealth of experience and in-depth technical expertise to ensure to develop a tailored solution to meet your needs.



## Market structure analysis and international comparison

Grant Thornton completed a market analysis review on behalf of an asset finance provider to help support a business case towards investing in commercial asset finance in Ireland.



## Operational process review

We developed a four-stage process manual with detailed steps aligning all necessary stakeholders to support securitisation and assignment of receivables transactions.



## Strategy and operating model review

We conducted an end-to-end review of a top tier Irish pillar bank's asset finance operating model to develop a three year strategic plan to deliver best in class, customer-centric operating model.



## Data enrichment

Grant Thornton completed data enrichment and portfolio security analysis against a number of portfolios, improving data quality, reducing time on loan enablement and providing greater risk oversight for our clients.



## Structured finance deal advisory

Grant Thornton has provided consultancy services in relation to a number of asset-backed securitisation transactions for an Irish pillar bank including independent vendor due diligence and ongoing assurance of portfolios.



## Programme management

We provide ongoing programme management to various projects within the asset financing sector, supporting our clients with change management and business transformation projects.

# Key contacts for our dedicated team:

At Grant Thornton, our Financial Services Advisory team brings a wide range of experience in the asset financing sector. This is along with Grant Thornton's global reach with a presence in all of the major financial centres and more than 100 markets around the world. Please do not hesitate to call a member of our team to discuss further.



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