

# **FinTech**

# Financial Services Advisory



## FinTech

At Grant Thornton, our FinTech offering supports Financial Services firms and FinTechs in taking targeted steps towards innovating their business models, products, services and experiences. We leverage cutting edge technologies such as machine learning, artificial intelligence, big data analytics, blockchain, distributed ledger technology and emerging deep tech solutions.

Financial Services firms have an exciting opportunity to augment their offering. Adopting new technologies will not only give firms a competitive edge, but it also presents a chance to integrate innovation into their corporate culture.

In order to grasp these exciting opportunities, firms need to ensure that they take an informed, strategic and risk based approach to identify the right opportunities for them and their customers.



## **About Grant Thornton**



Ireland's **fastest growing** professional services firm. With over **1,350** people in **7 offices** across Ireland.



As a member of Grant Thornton International we have over **53,000** people in over **140** countries.



We bring you the local knowledge, national expertise and global presence to help you and your business **succeed** – wherever you're located.

## Our service offering

## **Financial Services firms**

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#### Digitalisation

Advising on design of digitalised customer journey, experience and distribution model strategies.

## **Strategic innovation**

Advising on the establishment of successful partnerships with innovative and future-proof FinTechs to facilitate the co-creation of new solutions.

### Think Tank as a service

Delivering new products, services and experiences inspired by market and innovation insights.

## **Operational efficiencies**

Identifying and delivering opportunities for efficiencies in operations, processes and distribution through automation and process redesign.

## Innovation culture transformation

Supporting firms' cultural transformation by cultivating technology and innovation leadership.

## **FinTechs**

FinTec/

### Cyber, risk and governance oversight

Advising on full suite of key risk management including technology risk reviews across APIs, cloud, robotics, blockchain and distributed ledger technology.

## **Strategic innovation**

Supporting UI/UX reviews, advising on business model and go-to-market strategies, sustainable FinTech and proofs of value with Financial Services firms.

## **Operational efficiencies**

Identifying and delivering opportunities for efficiency through tech audits, data standardisation reviews, distribution and performance reviews and operational cost reduction.

### **Managed services**

Delivering ongoing services in risk, compliance, internal audit, payroll, accounting, finance, regulatory reporting and company secretarial, including PCF roles.

## **Company formation**

Advising on company and tax establishment registrations and regulatory authorisations in relevant jurisdictions, including target operating model design.

# Why Grant Thornton?

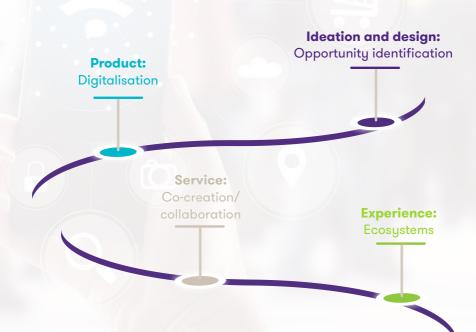
Grant Thornton is at the forefront of the FinTech era and brings a cross-functional, dynamic team and offering in supporting existing market participants looking to innovate in product, service and experience, and new entrants looking to scale their FinTech businesses within the complex financial services environment.

We have a dedicated team of multidisciplinary professionals with experience in FinTech, offering support across the following services:

- innovation services roadmap development;
- product, service and experience restructure and redesign;
- digitalisation of customer journey and experience;

- transformation of product and service distribution;
- proof of value scoping and management with FinTechs;
- outsourced target model with FinTechs;
- process efficiency and automation;
- data harmonisation and privacy by design; and
- technology, compliance, culture leadership development and consulting services.

## Grant Thornton client enablement



# Key contacts for our dedicated FinTech team include:



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# Offices in Dublin, Belfast, Cork, Galway, Kildare, Limerick and Longford.



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