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## **CFO Annual seminar**

25 November 2015

**Conrad Hotel** 



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## **CFO** annual seminar

25 November 2015

Olivia Regan Anne Kehoe

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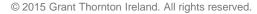


### Scope of FRS 100 - 105





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#### Summary of new framework

FRS 100	<ul> <li>financial reporting framework for UK and Ireland</li> <li>various alternatives available</li> <li>movement upward towards IFRS permitted</li> </ul>
FRS 101	<ul> <li>IFRS for recognition and measurement in the profit and loss and balance sheet</li> <li>qualifying entities</li> <li>reduced disclosure requirements</li> </ul>
	companies acts accounts
FRS 102	<ul> <li>new UKI GAAP</li> <li>based on IFRS for SMEs but with significant amendments</li> <li>reduced disclosure framework for qualifying entities</li> </ul>
FRS 103	<ul> <li>insurance contracts</li> <li>once adopted, FRS 27 and the ABI SORP will cease to apply</li> <li>expected to have limited life – will be revisited when IASB completes its own insurance accounting project</li> </ul>
FRS 104	<ul> <li>interim financial statements</li> <li>intended for those applying FRS 102</li> <li>can also be applied by those applying FRS 101</li> </ul>







#### Summary of new framework

FRS 105	<ul> <li>financial reporting standard applicable to entities applying the micro entities regime</li> <li>based on FRS 102 with simplifications to comply with the law</li> <li>effective from 1 January 2016</li> </ul>
FRSSE	<ul> <li>FRSSE 2015 available for early adoption but may be withdrawn with requirement for these entities to use FRS 102</li> <li>amended to include specific provisions/exemptions for micro entities</li> <li>to be withdrawn in January 2016</li> </ul>

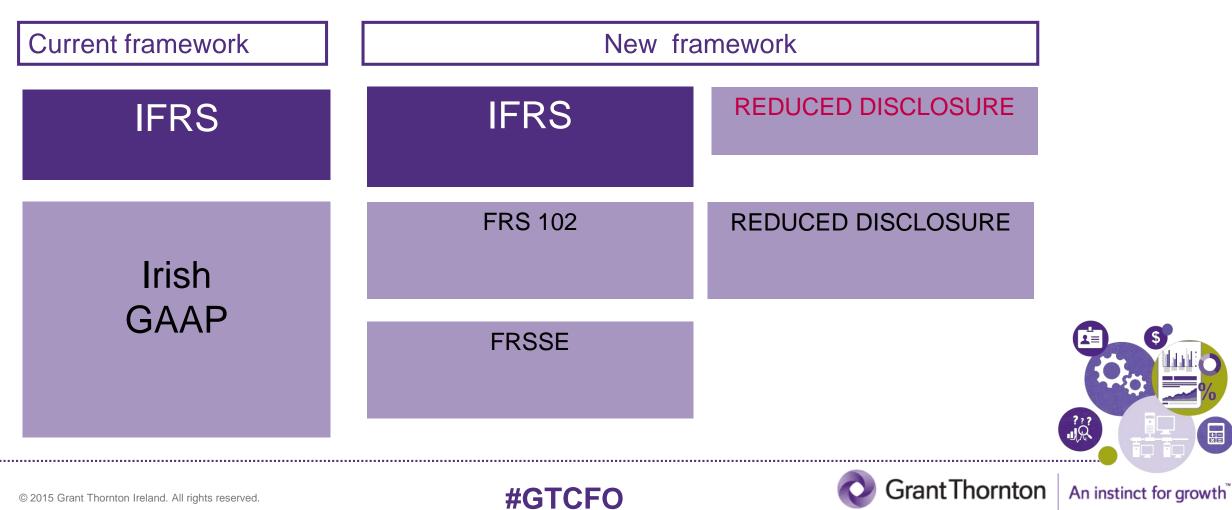






#### Scope of FRS 100 - 102

Options available:



FRS 102 suitable for:

• indigenous Irish companies

IFRS suitable for:

subsidiaries of large multinational groups (less local GAAP adjustments)

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companies preparing for IPO/sale

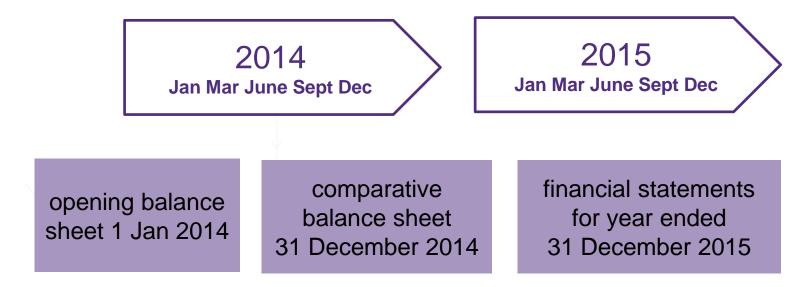




#### Scope of FRS 100 - 102

Timelines:

Mandatory for years beginning on or after 1 January 2015



#### Early adoption is permitted

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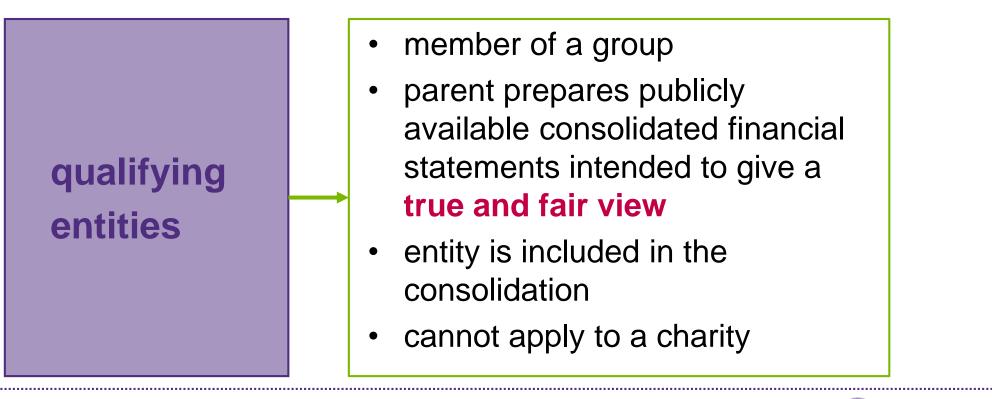




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Scope of FRS 100 – 102 (continued)

FRS 101- qualifying entities



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#### Scope of FRS 100 - 102

#### FRS 101 disclosure exemptions

Only if provided in consolidated accounts	Available regardless of disclosures in consolidated accounts		
group share based payments	intra-group related party disclosures (if 100% owned subsidiaries)		
IFRS 7 Financial instruments*	<ul> <li>comparative reconciliation:</li> <li>PPE</li> <li>intangible assets</li> <li>share capital</li> <li>investment property</li> <li>agriculture (biological assets)</li> </ul>		
IFRS 13 Fair value measurements*	disclosure of key management personnel compensation		
capital disclosure requirements of IAS 1*	IAS 8 disclosures regarding new standards issued but not yet effective and not applied.		
*Exemption not available for financial institutio	ns		



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#### Scope of FRS 100 - 102

#### FRS 101 disclosure exemptions

Only if provided in consolidated accounts	Available regardless of disclosures in consolidated accounts			
business combinations	cash flow statement			
IFRS 5 Non-current assets held for sale – net cash flows attributable to operating, investing and financing activities of discontinued operations	impairment disclosures regarding value in use, fair value less costs of disposal and impact of changes in key assumptions			





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In order to avail of the reduced disclosures, the qualifying entity must:

- notify the shareholders in writing (no objection by the immediate parent or a shareholder holding in excess of 5% of the total allotted shares)
- disclose in the notes a brief narrative summary of the disclosure exemptions adopted

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 the name of the parent of the group in whose consolidated financial statements it is included and where these can be obtained.





## Overview: Conversion issues





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#### Conversion issues: complexity vs. urgency

- Complexity
- intra group guarantees
- investments in shares

- DBP schemes multi-employer plans
- · loans/financial instruments
- intra group loans
- DBP group scheme
- hedge accounting

- discontinued operations
- investment property not used by group
- disclosures
- goodwill and intangible assets amortisation
- foreign currency translation
- tangible fixed assets cost model
- · share based payment
- · changes in stake of subsidiary
- government grants

- business combinations
- holiday pay accruals
- leases
- deferred tax
- financial statements presentation

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- investment property used by the group
- tangible fixed assets under the revaluation model
- revenue recognition





Urgency

# Latest amendments (not yet transposed into Irish law)





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The following amendments have been made to FRS 101:

- an exemption is given from the IFRS 1 requirement to present an opening balance sheet on first time adoption of FRS 101
- changes are made to allow IFRS-type formats for the income statement and balance sheet
- an exemption from requirement in IAS 24 to disclose amounts incurred by an entity for the provision of key management personnel services that are provided by a separate management entity
- removal of the requirement that changes in the estimated amount of contingent consideration in a business combination should be treated as an adjustment to the cost of the combination instead of to P&L.







#### Updates to FRS 102 – small entities

- new section 1A has been inserted for 'small entities'
- 'small entities' = Companies Act definition
- small entities can elect to adopt any of the 3 FRS 102 options:
  - FRS 102 (full requirements)
  - FRS 102 with reduced disclosures or
  - FRS 102 section 1A
- but are required to comply with the recognition and measurement rules of FRS 102





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#### Updates to FRS 102 – small entities (continued)

Adopting section 1A – small companies that choose to do so must present:

- balance sheet
- income statement
- notes

Not required to present:

- statement of comprehensive income
- cash flow statement

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- statement of changes in equity Encouraged to present:
- statement of total comprehensive income when there are gains/losses in OCI
- statement of income and retained earnings when there are transactions with equity owners





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Adopting section 1A – small companies that choose to do so

- Sections 8 to 35 disclosure requirements do not apply subject to the overriding requirement to give a true and fair view (section 1A.5)
- apply section 1A disclosure requirements

Some items not required to be complied with include:

- explicit and unreserved statement of compliance (FRS 102.3.3)
- disclosure of material uncertainties relating to events or conditions casting significant doubt about ability to continue as going concern
- disclosures when financial statements not prepared on a going concern basis

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#### Updates to FRS 102 – small entities (continued)

- description on the nature of the entity's operations and its principal activities
- a small company that is a parent is not required to prepare consolidated financial statements





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#### **Section 26 – share based payments:**

- where entity has option to settle in cash or equity -> account for as equity-settled transaction unless option to settle in equity has no commercial substance or a valid expectation that the entity will settle in cash has been created
- where counterparty has the option to settle in cash or equity ->account for as cash-settled transaction unless option to settle in cash has no commercial substance

#### Section 7 – cash flow statements:

 small companies can now avail of the cash flow exemption similar to existing Irish GAAP

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#### Section 18/19 – (amortisation of intangible assets including goodwill):

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 if, in exceptional cases, an entity is unable to make a reliable estimate of the useful life of an intangible asset (including goodwill), the life shall not exceed ten years

#### **Section 27 – impairment of assets:**

• an impairment loss to goodwill cannot be reversed





#### FRS 104 interim financial reporting

Specifies minimum components for an interim financial report are:

- a condensed statement of financial position
- either a single condensed statement of comprehensive income or a separate condensed statement of comprehensive income and a separate condensed income statement (consistent with either the presentation in the entity's most recent annual financial statements or, if a change is planned, the presentation to be used in the next set of annual financial statements)
- a condensed statement of changes in equity
- a condensed statement of cash flows (unless the entity will not be presenting a statement of cash flows in its next annual financial statements)

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• selected explanatory notes.





If the financial statements are condensed, they should include, at a minimum, each of the headings and sub-totals included in the most recent annual financial statements and the explanatory notes required by FRS 104





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Information disclosed in relation to significant events and transactions shall update the relevant information presented in the most recent annual financial report.

Examples of specific disclosure requirements of FRS 104:

- write-down of inventories
- recognition or reversal of an impairment loss
- reversal of provision for the costs of restructuring
- acquisitions and disposals of property, plant and equipment







#### Note disclosures (continued)

- commitments for the purchase of property, plant and equipment
- litigation settlements
- corrections of prior period errors
- changes in business or economic circumstances affecting the fair value of financial assets and liabilities
- remedied loan defaults and breaches of loan agreements
- related party transactions
- changes in contingent liabilities and contingent assets.







## FRS 105 – 'the financial reporting standard applicable to the micro-entities regime'

- apply retrospectively
- significantly reduces disclosures but can voluntarily include more
- financial statements required to give a true and fair view by company law
- does not recognise any of the alternative accounting rules or fair value accounting rules => potential issues for assets carried at revalued amounts





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Changes to accounting in certain areas

- prohibition on recognition of deferred tax
- investment properties revaluation rules not permitted
- no means of preparing consolidated financial statements => if required to prepare consolidated accounts, cannot apply FRS 105
- financial instruments measurement -> at transaction price +/- costs unless immaterial

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- no need to ascertain net present value of future cash flows using the effective interest rate for 'financing transactions'
- PP&E measured using cost model only
- cannot capitalise development expenditure
- intangible assets, where no finite life, cannot be amortised over a period greater than ten years

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Changes to accounting in certain areas:

- borrowing costs cannot be capitalised
- no accounting for equity-settled SBPs until shares are issued
- simplification of accounting for DB schemes





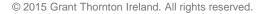


## Approach to conversion





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#### Approach to conversion

Impact assessment	Modelling and measurement	Business impact assessment	Implementation
<ul> <li>detailed diagnostic of differences between current and new GAAP</li> <li>first indication of business and process impact.</li> </ul>	<ul> <li>identified differences are reviewed in detail</li> <li>accounting policy choices and IFRS1 elections made</li> <li>adjustments quantified and primary statements modelled.</li> </ul>	<ul> <li>phase 1 differences considered in more detail</li> <li>changes required to processes and systems are documented and tested</li> <li>metrics and KPIs updated where necessary</li> <li>IT and tax involvement is crucial.</li> </ul>	<ul> <li>opening balance sheet prepared</li> <li>draft financial statements including disclosures are agreed by BoD</li> <li>auditors provide approval on converted numbers</li> <li>release first set of "NEW GAAP" financial statements</li> </ul>





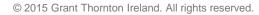


## IASB work plan





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## **Finalised projects**





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Finalised accounting standards	2014 H1 H2		2015 H1 H2		2016 +
IFRS 9: Financial instruments		F (eff. 1 Jan 18)			
IFRS 14: Regulatory deferral accounts	F (eff. 1 Jan 16)				
IFRS 15: Revenue from contracts with customers	F (eff. 1 Jan 18)				
2015 Amendments to the IFRS for SMEs			F (eff. 1 Jan 17)		

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F – final update

Finalised narrow scope amendments	20 H1	)14 H2	20 H1	15 H2	2016 +
Accounting for acquisitions of interests in joint operations (amendment to IFRS 11)	F (eff. 1 Jan 16)				
Clarification of acceptable methods of depreciation and amortisation (amendments to IAS 16 and IAS 38)	F (eff. 1 Jan 16)				
<i>Agriculture: bearer plants</i> (amendments to IAS 16 and IAS 41)	F (eff. 1 Jan 16)				
Equity method in separate financial statements (amendments to IAS 27)		F (eff. 1 Jan 16)			
Sale or contribution of assets between an investor and its associate or joint venture (amendments to IFRS 10 and IAS 28)		F (eff. postponed)			

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F – final update

Finalised narrow scope amendments annual improvements 2012 – 2014	2014 H1 H2	20 H1	15 H2	2016 +
IFRS 5 Non-current assets held for sale and discontinued operations: changes in methods of disposal	F (eff. 1 Jan 16)			
<ul> <li>IFRS 7 Financial instruments: disclosures:</li> <li>servicing contracts</li> <li>applicability of the amendments to IFRS 7 to condensed interim financial statements</li> </ul>	F (eff. 1 Jan 16)			
IAS 19 Employee benefits Discount rate: regional market issue	F (eff. 1 Jan 16)			
IAS 34 Interim financial reporting: disclosure of information 'elsewhere in the interim financial report'	F (eff. 1 Jan 16)			





Finalised narrow scope amendments annual improvements 2012 – 2014	2014 H1 H2	2015 H1 H2	2016 +
Investment entities: applying the consolidated exception (amendments to IFRS 10, IFRS 12 and IAS 28)	F (eff. 1 Jan 16)		
Disclosure initiative: (amendments to IAS 1)	F (eff. 1 Jan 16)		







# Narrow scope amendments issued during 2014

Торіс	Guidance	Effective date
Accounting for acquisitions of interests in joint operations (amendment to IFRS 11)	A joint operator should account for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business by applying IFRS 3 <i>business combinations</i> and other applicable IFRSs, and disclose the relevant information specified in those IFRSs for business combinations.	1 January 2016







Торіс	Guidance	Effective date
Clarification of acceptable methods of depreciation and amortisation (amendments to IAS 16 and IAS 38)	<ul> <li>Amendments clarify that:</li> <li>use of revenue-based methods to calculate the depreciation of an asset is not appropriate, as revenue generated by an activity, that includes the use of an asset, generally reflects factors other than the consumption of the economic benefits embodied in the asset</li> <li>revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. This presumption, however, can be rebutted in certain limited circumstances</li> </ul>	1 January 2016
Agriculture: bearer plants (amendments to IAS 16 and IAS 41)	Amendments clarify that bearer plants should be accounted for in the same way as property, plant and equipment in IAS 16, as their operation is similar to that of manufacturing. Consequently, the amendments include them within the scope of IAS 16 instead of IAS 41. The produce growing on bearer plants will remain within the scope of IAS 41.	1 January 2016







Торіс	Guidance	Effective date
Equity method in separate financial statements (proposed amendments to IAS 27)	Amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements.	1 January 2016
Sale or contribution of assets between an investor and its associate or joint venture (proposed amendments to IFRS 10 and IAS 28)	Inconsistency between the requirements in IFRS 10 and IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. Amendments require that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss (unrelated investors interest) is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.	Postponed







Торіс	Guidance	Effective date
IFRS 5 Non-current assets held for sale and discontinued operations: change in methods of disposal	Clarification when the method of disposal of an asset (or disposal group) changes from being held for sale to being held for distribution (or vice versa). Such changes are not considered a change to a plan of sale and therefore the classification, presentation, and measurement requirements of IFRS 5 continue to apply. In circumstances in which an entity determines that the asset (or disposal group) is no longer available for immediate distribution or that the distribution is no longer highly probable, it can no longer apply IFRS 5.	1 January 2016







Торіс	Guidance	Effective date
IFRS 7 Financial instruments: disclosures: servicing contracts	Amendment provides additional guidance that clarifies how an entity should apply the guidance in paragraph 42C of IFRS 7 to a servicing contract to decide whether a servicing contract is 'continuing involvement' for the purposes of applying the transfer disclosures required by IFRS 7. Standard amended to state that the right to earn a service fee is generally continuing involvement for the disclosure requirements.	1 January 2016
IFRS 7 Financial instruments: disclosures: applicability of the amendments to IFRS 7 to condensed interim financial statements	The additional disclosure required by the amendment to IFRS 7:Disclosure – offsetting financial assets and financial liabilities is not specifically required for <b>all</b> interim periods. However, the additional disclosure is required in the condensed interim financial statements prepared in accordance with IAS 34 interim financial reporting when its inclusion would be required by that standard.	1 January 2016







Торіс	Guidance	Effective date
IAS 19 <i>Employee Benefits:</i> Discount rate: regional market issue	Amendment clarifies that the high quality corporate bonds used to estimate the discount rate for post-employment benefit obligations should be denominated in the same currency as the liability. It further clarifies that the depth of the market for high quality corporate bonds should be assessed at currency level not country.	1 January 2016
IAS 34 Interim Financial Reporting: Disclosure of information 'elsewhere in the interim financial report'	Amends IAS 34 to clarify the meaning of disclosure of information "elsewhere in the interim financial report" as used in IAS 34 and to require the inclusion of a cross- reference from the interim financial statements to the location of information.	1 January 2016



???



Торіс	Guidance	Effective date
Investment entities: applying the consolidated	Consolidation exemption is available to an intermediate parent entity that is a subsidiary of an investment entity, even if the investment entity measures all of its subsidiaries at fair value	1 January 2016
exception (amendments to: IFRS 10, IFRS 12 and IAS 28)	A subsidiary that provides services related to the parent's investment activities should not be consolidated if the subsidiary itself is an investment entity	
	When applying the equity method to an associate or a joint venture, a non-investment entity investor in an investment entity may retain the fair value measurement applied by the associate or joint venture to its interests in subsidiaries	
	An investment entity parent must consolidate a subsidiary where that subsidiary operates as an extension of the parents operations and where the subsidiary itself does not meet the definition of an investment entity	(
	An investment entity measuring all of its subsidiaries at fair value provides disclosures relating to investment entities as per IFRS 12	2





Торіс	Guidance	Effective date
Disclosure initiative: (amendments to IAS 1)	<ul> <li>The amendments relate to the following:</li> <li>materiality</li> <li>order of the notes</li> <li>subtotals</li> <li>accounting policies</li> <li>disaggregation</li> </ul>	1 January 2016







# **Active projects**





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A – Analysis D IFRS – Drafting IFRS EI IFRS – Expected Issue date IFRS **PC** – Public Consultation

Active projects	2015	2016
Upcoming standards:		
Insurance contracts	Α	EI IFRS
Leases	DIFRS	EI IFRS (eff. 1 Jan 19)
Published exposure draft:		
Conceptual framework	PC	
Disclosure initiative – materiality practice statement	PC	





Active projects continued	2015	2016
Upcoming exposure drafts:		
Disclosure initiative - changes in accounting policies and estimates	A	P ED
Published discussion papers:		
Dynamic risk management: a portfolio revaluation approach to macro hedging	А	P DP
Rate-regulated activities	A	P DP
Upcoming discussion papers:		
Disclosure initiative – principles of disclosure	A	P DP





A – Analysis D ED – Drafting Exposure Draft P ED – Publish Exposure Draft PC – Public Consultation

Active projects continued	2015	2016
Narrow-scope amendments:		
Annual improvements 2014 – 2016	D ED	P ED
Annual improvements 2015 - 2017	A	P ED
Clarifications arising from the post implementation review (proposed amendments to IFRS 8)	D ED	P ED
Clarification of classification and measurement of share-based payment transactions (proposed amendments to IFRS 2)	A	
Clarifications to IFRS 15 Revenue from contracts with customers: issues emerging from transition resource group discussions	PC	
Classification of liabilities (proposed amendment to IAS 1)	PC	





A – Analysis D ED – Drafting Exposure Draft P ED – Publish Exposure Draft PC – Public consultation D IFRS – Drafting IFRS EI IFRS – Expected Issue Date IFRS

Active projects continued	2015	2016
Narrow-scope amendments:		
Definition of a business – IFRS 3	D ED	P ED
Different effective dates of IFRS 9 and the new insurance contracts standard	D ED	P ED
Disclosure initiative – amendments to IAS 7	DIFRS	EI IFRS
Effective date of amendments to IFRS 10 and IAS 28	PC	
Fair value measurement: unit of account	A	EI IFRS
Recognition of deferred tax assets for unrealised losses (proposed amendments to IAS 12)	DIFRS	EI IFRS

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A – Analysis D ED – Drafting ED P ED – Publish ED **PC** – Public Consultation

Active projects continued	2015	2016
Narrow-scope amendments:		
Remeasurement at a plan amendment, curtailment or settlement/availability of a refund of a surplus from a defined benefit plan (proposed amendments to IAS 19 and IFRIC 14)	Α	
Remeasurement of previously held interests - obtaining control or joint control in a joint operation that constitutes a business (proposed amendments to IFRS 3 and IFRS 11)	D ED	P ED
Transfers of investment property (proposed amendments to IAS 40)	D ED	P ED
Interpretations:		
Draft IFRIC interpretation - uncertainties over income tax treatment	PC	
Draft IFRIC interpretation - foreign currency transactions and advance consideration	PC	







#### 2014 – 2016 cycle: proposed amendments

D ED – Drafting Exposure Draft P ED – Publish Exposure Draft

Торіс	Guidance	2015
IFRS 1 First-time adoption of International financial reporting standards: short-term exemptions for first-time adopters. This amendment was tentatively approved by the IASB in December 2013	The objective of this project is to delete some of the short-term exemptions from IFRS in Appendix E of IFRS 1, after those short-term exemptions have served their intended purpose.	D ED (P ED 2016)
IAS 28 Investments in associates and joint ventures: clarification that measuring investees at fair value through profit or loss is an investment - by - investment choice. This amendment was tentatively approved by the IASB in January 2015.	Amendment to the wording of IAS 28 to make clear that an entity <b>(a venture capital organisation, or</b> <b>a mutual fund, unit trust or similar entities</b> including investment linked insurance funds) has an investment-by-investment choice for measuring investments in associates and joint ventures at fair value through profit or loss in accordance with IAS 28.	D ED (P ED 2016)
IFRS 12 Disclosure of interests in other entities: clarification of the scope of the disclosure requirements in IFRS 12. This amendment was tentatively approved by the IASB in July 2015.	IASB confirmed that the disclosure requirements in IFRS 12, apply to interests in other entities that are classified as held for sale or discontinued operations.	D ED (P ED 2016)





Торіс	Guidance	2016
IAS 23 <i>Borrowing costs</i> — borrowing costs on completed qualifying assets	These funds should be included within the general borrowings and therefore would be included in the calculation of the capitalisation rate to be applied to other qualifying assets that have been funded from general borrowing sources as described in paragraph 14 of IAS 23.	A (P ED 2016)





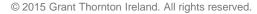


# **Research projects**





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Active research projects	
Assessment stage:	
Discount rates	Discussions are planned for 2016
Goodwill and impairment	IASB discussions are planned for 2016. This project was started as a result of the post-implementation review of IFRS 3 business combinations. IASB staff are planning how to address the problems identified
Income taxes	Discussions planned for 2016
Pollutant pricing mechanisms	The IASB has begun discussions and the next step is likely to be a DP in 2016







Active research projects	
Assessment stage:	
Post-employment benefits (including pensions)	Discussions are planned for 2016.
Primary financial statements (previously Performance Reporting)	The IASB has begun discussions. This project is closely linked with the work being undertaken in the disclosure initiative. IASB staff will assess the interaction with the disclosure initiative projects before proposing a scope for this project
Provisions, Contingent liabilities and Contingent assets	The IASB has begun discussions. The next steps are pending developments in the <i>conceptual framework</i> project.
Share-based payments	Discussions are planned for 2016.









Active research projects	
Development stage:	
Business combinations under common control	The IASB has begun discussions and the next step is likely to be a DP in 2016
Disclosure initiative – principles of disclosure	The IASB has begun discussions and a DP on the principles of disclosure is expected to be published in first half of 2016
Dynamic risk management a portfolio revaluations approach to macro hedging	The IASB has begun discussions and the next step is likely to be a DP in 2016
Equity method of accounting	The IASB has begun discussions and the next step is likely to be a DP in 2016
Financial instruments with characteristics of equity	The IASB has begun discussions and the next step is likely to be a DP in 2016.







# Leases – an update





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## What you need to know

Highlights from the expected new leases standard

	Lessee	accounting
--	--------	------------

- single recognition and measurement model
- recognise asset and corresponding liability for all leases (few exceptions exist)

#### Lessor accounting

 essentially the same application of the current requirements under IAS 17 Convergence and effective date

- convergence on some key issues, some differences between IFRS and US GAAP still exist
- effective from 1
   January 2019
- boards expected to issue new standard in Q4 2015







## Scope and exclusions

- the IASB's new standard would apply to leases of all assets, except for the following:
  - lessor's leases of intangible assets
  - leases of exploration rights re natural resources (e.g. minerals, oil, natural gas)
  - leases of biological assets
  - service concession arrangements within the scope of IFRIC 12 service

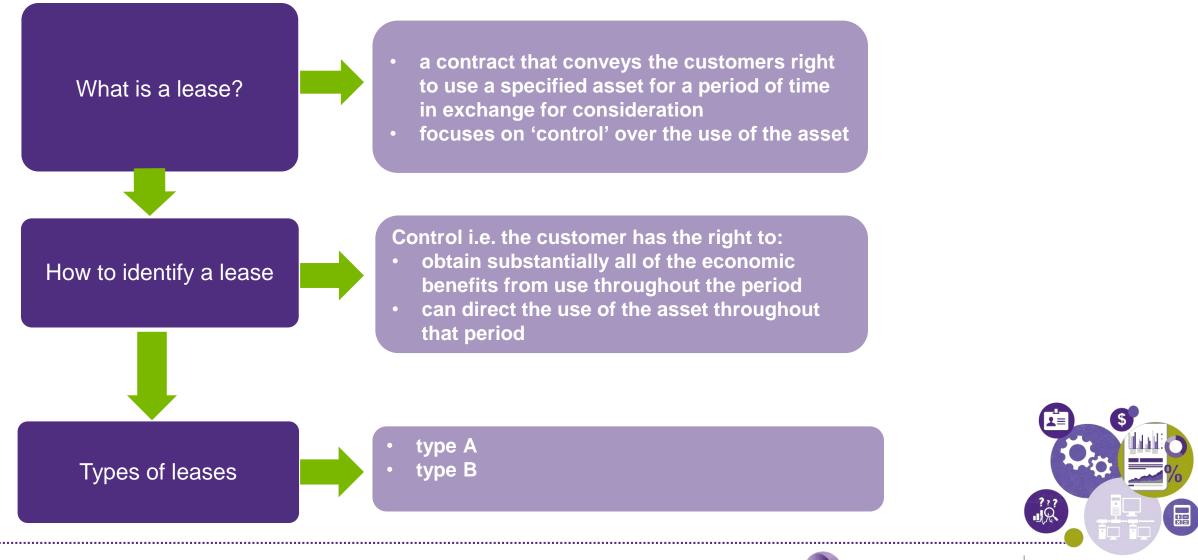
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- concession arrangements
- lessees' leases of intangible assets would not be required to be accounted for as leases under the IASB's new standard.





#### **Overview**



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#### Lease types

#### Type A

- lessee pays for the part of the asset it consumes (consumes a significant portion)
- lease term is for the majority of the remaining economic life of the underlying asset
- present value of lease payments are approximately equal to the fair value of the asset
- most leases of equipment and vehicles would be classified as Type A leases.







#### Lease types

#### Type B

- lessee pays for use (consumes only an insignificant part of the asset)
- most leases of property would be classified as Type B leases (unless the lease term is for the majority of the remaining economic life or present value of lease payments are approximately equal to the fair value of the asset in which case the property would be classified as type A)
- lease term is for an **insignificant part** of the total economic life of the underlying asset
- present value of lease payments is insignificant when compared to the fair value of the underlying asset.







### Lease accounting – lessees

Ва	alance sheet						
	Recognition	All leases on balance sheet					
		Exemption for small leases (\$5,000 threshold)					
		Exemption for short term leases (less than 12 n	nonths)				
	Measurement	Lease liability on discounted basis					
		Lease asset = lease liability					
		Amortisation of lease asset – typically straight-line					
	Presentation	Lease liabilities (Per IAS 1, separate line item)					
		Lease assets (PPE or own line item)					
St	atement of profit or loss						
		Туре А	Туре В				
	Operating costs	Amortisation of asset	Single lease expense				
	Finance costs	Interest charge on lease liability					
St	atement of cash flows						
		Туре А	Туре В				
	Operating activities	Interest	Total payment				
	Financing activities	Principal	·				





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# Example: lessee accounting Type A vs Type B

Lease commencement date Initial lease term Extension option Annual lease payments Annual payment date Initial direct costs Interest rate implicit in lease 1 January 20X0 Five years Three years CU100,000 31 December CU10,000 5%

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TYPE A									
(W1) Lease liability									
Year	1	2	3	4	5	Total			
Payment	100,000	100,000	100,000	100,000	100,000	500,000			
PV (5%)	95,238	90,703	86,384	82,270	78,353	432,948			
(W2) Right-of-use-asset									
Lease liability						432,948	Initial recognition:		
Initial direct costs						10,000	Dr Right-of use asset		
Total right-of-use asset						442,948	Cr Lease liability Cr Bank	432,948 10,000	
(W3) Interest expense									2
Year	Op Liab	Int exp	Payment	Cl Liab					-
1	432,948	21,647	-100,000	354,595			Subsequent recogn	ition:	
2	354,595	17,730	-100,000	272,325			1) Finance cost:		
3	272,325	13,616	-100,000	185,941			Dr Finance expense 2' Cr Lease liability	,647 21,647	
4	185,941	9,297	-100,000	95,238			Of Lease hability	21,047	
5	95,238	4,762	-100,000	0			2) Lease payment:		
								0,000	
(W4) Amortisation of ass	et						Cr Bank 1	00,000	
Year	1	2	3	4	5				
Op bal	442,948	354,358	265,769	177,179	88,590				
Annual amortisation	88,590	88,590	88,590	88,590	88,590				
Cl bal	354,358	265,769	177,179	88,590	0		3) Annual amortisation Dr Amortisation expen		
							Cr Right-of-use asset	88,590	
NOTE: Statement of com	prehensive in	ncome will s	how the inte	rest expense	and the am	ortisation sepa			
NOTE: Statement of com		icome will 3	now the inte	iest expense	and the an	ortisation <u>sepa</u>			







ТҮРЕ В						
Statement of comprehensive income w	vill show a single lease expense calc	ulated as follows	:			
(W5)		\$				
Total lease payments	100,000 X 5 yrs	500,000				
Initial direct cost		10,000				
Total lease cost		510,000				
Cost pa over lease term	510,000/5yrs	102,000 5	Straight line (SL)			
Lease liability calculation - See (W3) Ty	pe A					
(W6) Amortisation of asset						
Year	Opening asset bal	SL (W5)	Int. exp(W3)	Amort. (SL - Int exp)	Closing asset bal	
1	442,948	102,000	<mark>1</mark> 21,647	<b>80,353</b>	362,595	
2	362,595	102,000	17,730	84,270	278,325	
3	278,325	102,000	13,616	88,384	189,941	
4	189,941	102,000	9,297	92,703	97,238	
5	97,238	102,000	4,762	97,238	0	
Initial recogntion:	Same as for Type A					
Subsequent recognition: 31/12/X0	(a)					
	Dr Lease expense	102,000				
	Cr Lease liability		21,647			
	Cr Right-of-use asset		80,353			
	(b)					
	Dr Lease liability Cr Bank	100,000	100,000			??



\$

#### Statement of financial position as at 31 December 20X1 (Extract, CU)

Non-current assets	ΤΥΡΕ Α	TYPE B
Right-of-use assets (W4) & (W6)	354,358	362,595
Non-current liabilities		
Lease liability (W3)	272,325	272,325
Current liabilities		
Lease liability (β)	88,270	88,270

#### Statement of profit or loss for the year ended 31 December 20X1 (Extract, CU)

	ΤΥΡΕ Α	TYPE B
Revenue	Х	Х
Cost of sales	(X)	(X)
Gross profit	Х	Х
Distribution costs	(X)	(X)
Administration costs	(X)	(X)
Amortisation (W4)	(88,590)	

Lease expense (W5)		(102,000)
Profit from operations		
Finance costs (W3)	(21,647)	
Profit before tax	x	Х
Income tax expense	(X)	(X)
Profit for the year	X	Х

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#### Leases of small assets and short term leases

Lessees are exempt from applying the recognition and measurement criteria to:

• certain low value items (small assets), e.g. computers – threshold \$5,000

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- short term leases (lease term less than 12 months) are also exempt
- certain disclosures would still be required
- exemption does not apply to assets that are dependent on, or highly interrelated with, other leased assets





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#### **Disclosures**

Qualitative and quantitative disclosures will be required to explain the amount, timing and uncertainty of cash flows arising from leases

Lessees	Lessors
Quantitative disclosures will be required, including items such as components of the lease expense and cash outflow of lease payments	The measurement and disclosure requirements of IFRS 13 would apply to lease transactions within the scope of the new standard.
Disclosures are required to be presented in a tabular format, unless another format is more appropriate	Qualitative and quantitative disclosure of significant changes in the net investment.
All the lessee disclosures to be presented in a single note or separate section of the financial statements.	





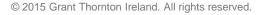


The IASB's new standard would permit entities to choose either a full retrospective transition approach or a modified-retrospective approach on initial application of the new standard.





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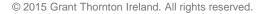


### **IFRS 9 Financial instruments**



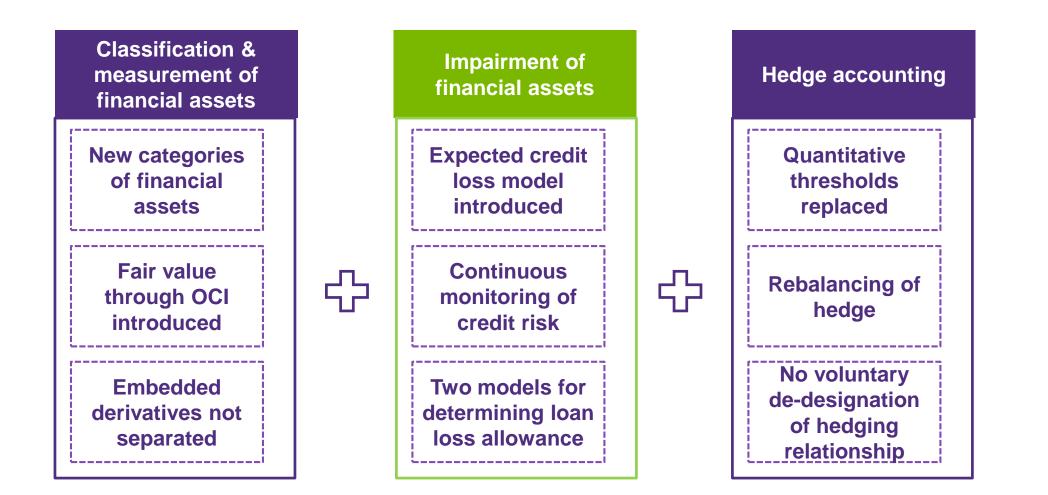


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#### What has changed since IAS 39?



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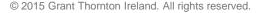




# Classification and measurement of financial assets









# New categories of financial assets - based on subsequent measurement

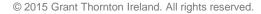


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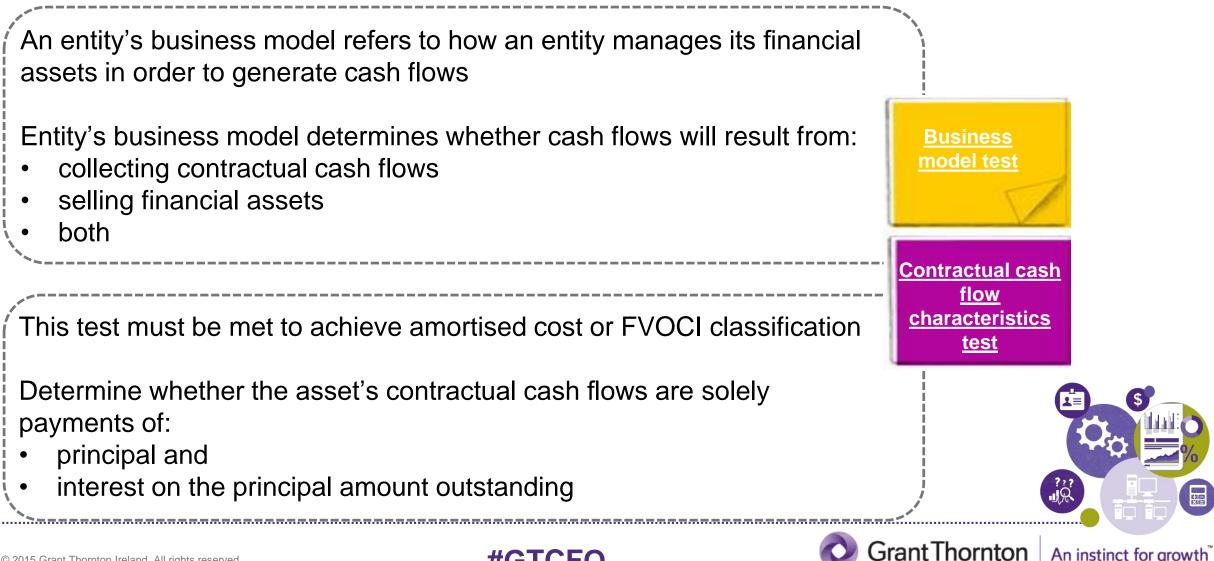




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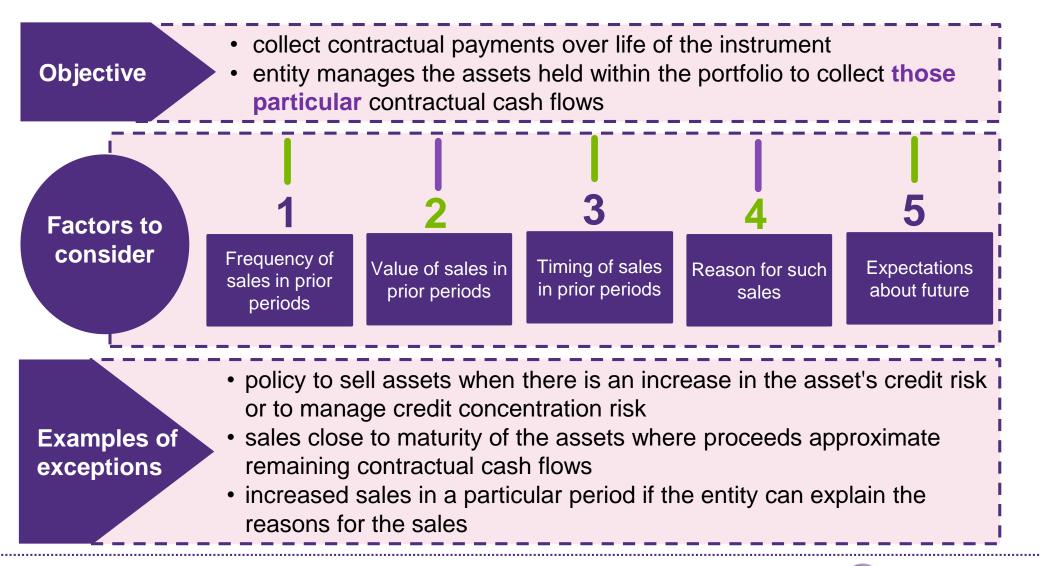


#### Basis of classification of financial assets into 3 categories





#### 'Hold to collect' business model



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#### **Optional classifications – fair value options**



# Irrevocable option at initial recognition

- subsequent changes in fair value (including foreign exchange gains and losses) are recognised in OCI and not recycled to profit or loss
- applicable only to investment in equity instruments which are neither:
  - held for trading, nor
  - contingent consideration in a business combination
- dividends from such investments are recognised in profit or loss
- not subject to impairment accounting



- subsequent changes in fair value are recognised in profit or loss
- applicable to assets that would otherwise be measured at amortised cost or FVOCI
- entity may designate a financial asset or liability as FVPL when doing so eliminates or significantly reduces an accounting mismatch
- entity may designate a financial liability as FVPL when a group of financial assets or liabilities is managed on fair value basis

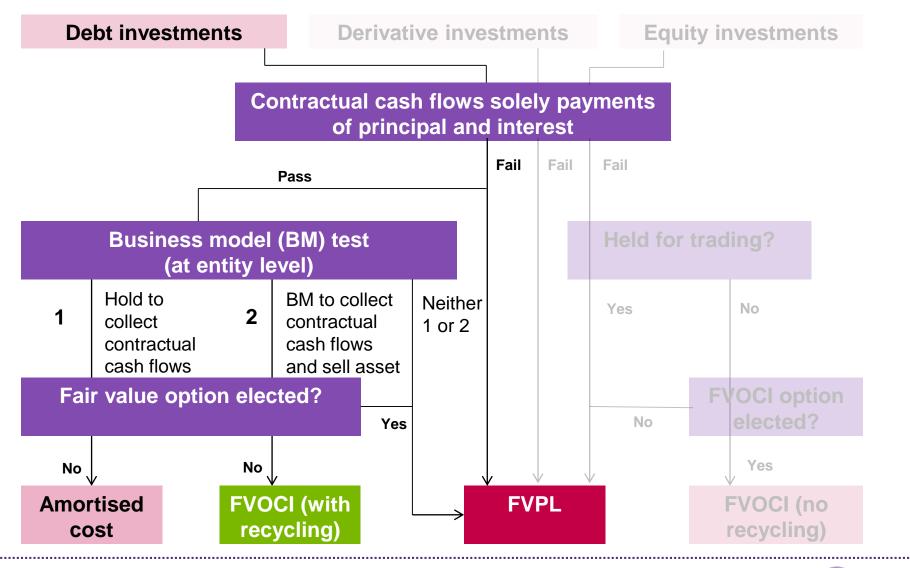




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#### Application to investments in debt securities



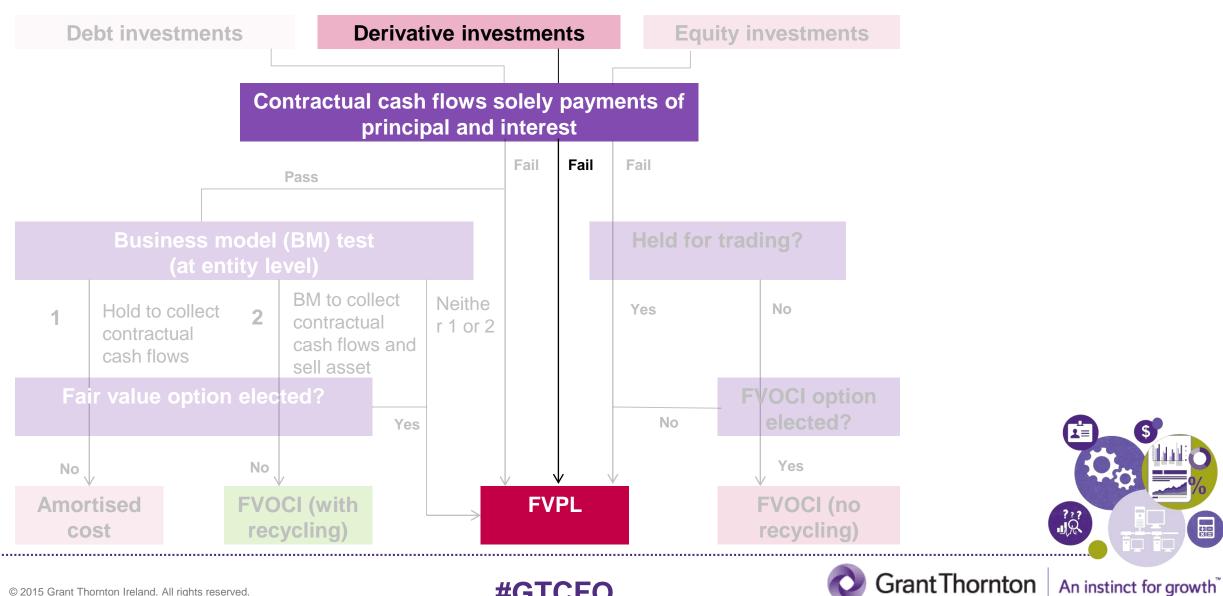


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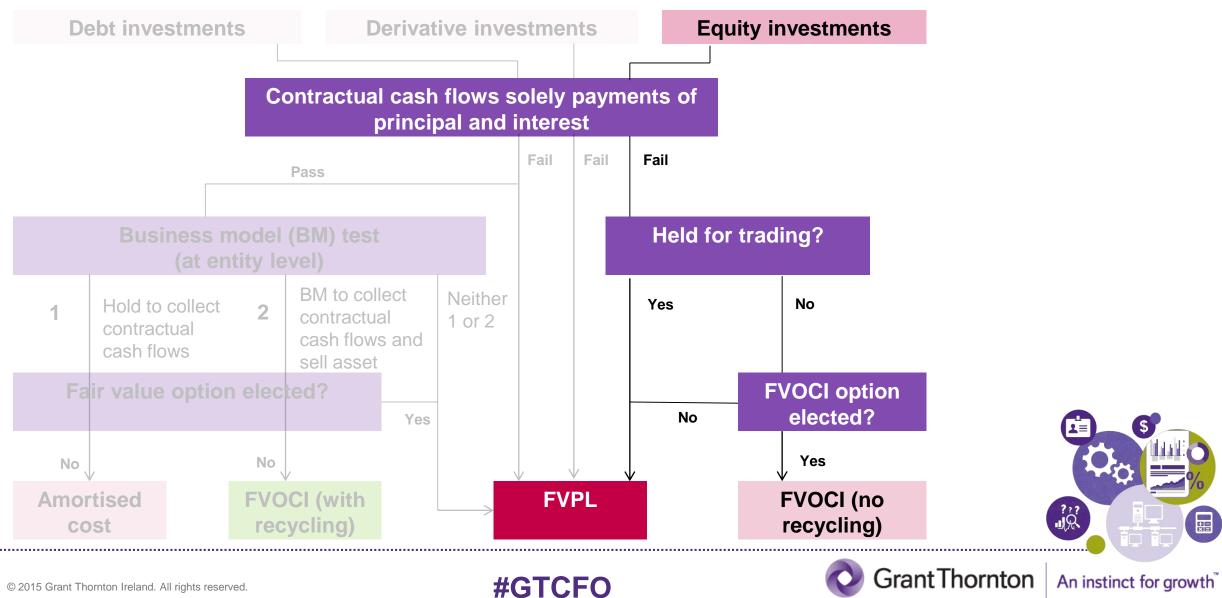


#### **Application to derivatives**





#### Application to equity investments



#### Summary of effect of different classification categories

Category	Balance sheet	Statement of comprehensive income
Amortised cost	<ul> <li>amortised cost</li> <li>impairment allowance</li> </ul>	<ul> <li>presented in P&amp;L         <ul> <li>interest using effective interest rate (EIR)</li> <li>initial impairment allowance and subsequent changes</li> </ul> </li> </ul>
FVOCI	• fair value	<ul> <li>changes in FV in OCI</li> <li>presented in P&amp;L:         <ul> <li>interest calculated using EIR</li> <li>initial impairment allowance and subsequent changes (offsetting entry presented in OCI)</li> <li>FOREX gains and losses</li> </ul> </li> <li>cumulative FV gains/losses recycled on derecognition or reclassification</li> </ul>
FVPL	fair value	change in FV presented in P&L
Equity FVOCI	fair value	<ul> <li>changes in fair value presented in OCI</li> <li>no reclassification to P&amp;L on disposal</li> <li>dividends recognised in P&amp;L</li> </ul>

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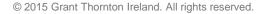


## **Embedded derivatives**





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#### Evaluation of embedded derivatives - scope

- IFRS 9 eliminates IAS 39's requirement to separate embedded derivatives within hybrid contracts where host contract is an asset within the scope of IFRS 9
- such contracts will be likely to fail IFRS 9's cash flow characteristics test and hence shall be subsequently measured at fair value through profit or loss
- entities must still consider the need to separate embedded derivatives where host contract is a financial liability or an asset outside the scope of IFRS 9.

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# Impairment of financial assets





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- IAS 39's impairment requirements criticised for recognising losses at too late a stage
- IFRS 9 therefore uses more forward-looking information
- recognition based on expected credit loss model rather than incurred credit loss model
- more timely and forward looking assessment
- calculation of EIR is same as in IAS 39
- factors to consider for impairment:
  - past events, e.g. experience of historical losses
  - current conditions
  - reasonably and supportable forecasts affecting future cash flows

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#### Credit losses increase as credit risk increases

#### Deterioration in credit quality

#### Stage 1

Not deteriorated significantly since initial recognition or have low credit risk at reporting date

12-month expected credit losses when asset originated or purchased

Interest based on gross carrying amount of asset

Performing

#### Stage 2

Deteriorated significantly in credit quality since initial recognition but that do not have objective evidence of a credit loss event

Collective – lifetime expected credit losses when credit quality deteriorates significantly

Interest based on gross carrying amount of asset

Under-performing

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Stage 3

Have objective evidence of impairment at the reporting date

Individual - lifetime expected credit losses when credit losses are incurred or asset is credit impaired

Interest based on net carrying amount of asset

**Non-performing** 





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**Credit quality** 

**Recognition of** 

expected credit

**Recognition of** 

losses

interest

Rebuttable presumption 'credit risk has increased significantly'

Rebuttable presumption that:

- credit risk has increased significantly where payments ≥ 30 days past due
- rebuttable only where:
  - reasonable and supportable information demonstrates that even where payments ≥ 30 days past due, this does not represent a significant increase in credit risk
  - e.g. where historical evidence suggests a correlation when ≥ 45 days past due.

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#### Impairment – measuring expected credit losses

### Expected credit losses are a probability-weighted estimate of credit losses over instrument's expected life

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- done by evaluating a range of possible outcomes
- idea is not to use 'worst-case' (or 'best-case') scenarios
- must always reflect possibility of a credit loss occurring and a credit loss not occurring

May use practical expedients if consistent with principles

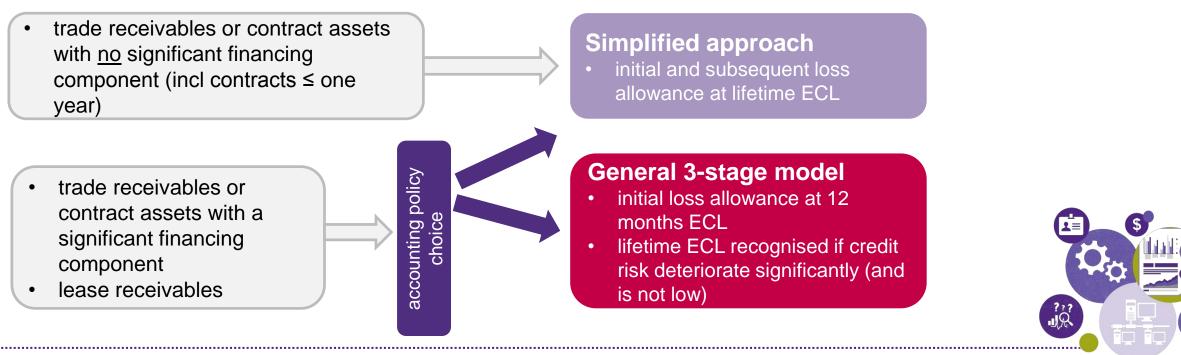
e.g. calculating ECL on trade receivables using a provision matrix





#### Impairment – exceptions to the general model

# Simplified approach for trade receivables, contract assets and lease receivables





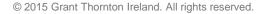


# Hedge accounting





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#### Hedge accounting – the headlines



- better reflection of risk management activities
- reduced profit or loss volatility
- easier to enter into hedge accounting

- many of the existing complexities will remain
- inability to voluntarily discontinue hedge accounting
- enhanced disclosure requirements

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# Hedge accounting – similarities and differences from IAS 39

#### Similarities to IAS 39

- hedge accounting is optional
- three types of hedge accounting
- ineffectiveness needs to be measured

#### Main changes from IAS 39

- increased eligibility of hedged items
- increased eligibility of hedging instruments and reduced volatility
- revised criteria for hedge accounting qualification and measuring ineffectiveness
- rebalancing

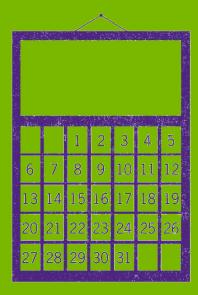
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 restrictions on discontinuing hedge accounting





### **Effective date and transition**







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#### Effective date and transition

- effective for reporting periods beginning on or after 1 January 2018, with earlier application permitted
- transition mainly retrospective apart from hedge accounting requirements
- detailed transition provisions.

Withdrawal of earlier versions of the standard

- supersedes IFRS 9 (2009), IFRS 9 (2010) and IFRS 9 (2013)
- however can apply earlier versions before 1 Jan 2018 provided date of initial application before 1 Feb 2015

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#### Contact

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# Questions & feedback?







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# **CFO Annual seminar**

25 November 2015

**Conrad Hotel** 



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# The Companies Act 2014

Implications for financial statements

25 November 2015

Amanda-Jayne Comyn Associate Director, Tax E amandajayne.comyn@ie.gt.com

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#### Audit exemptions New qualifiers for the audit exemption

- small groups
- companies limited by guarantee
- dormant companies (allowed to adjust for intra-group transactions)
- Where:
  - no significant accounting transactions
  - assets and liabilities comprise only permitted assets and liabilities

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Audit exemptions Exemption from the requirement to have a statutory audit

Where a company meets **two of three** of the requirements (for two consecutive financial years):

- 1. total assets not exceeding €4.4m
- 2. turnover not exceeding €8.8m
- 3. average number of employees not exceeding 50
- cannot avail of exemption if:
  - notice is served
  - annual return is not filed on time.







Audit exemptions Procedure to claim exemption

- if directors decide that audit exemption applies (which can be made after transition to CA 2014), the decision must be recorded in the minutes of the meeting concerned
- auditors must resign within twenty one days of being notified and deliver notice to the Registrar
- statement that audit exemption is being availed of to be disclosed in the financial statements
- exemption is available for all financial statements approved after 1 June 2015







#### **Disclosure of information** Directors' report - general

		Existing	New
General matters [s325]	✓		
Business review [s325]	✓		
Information on acquisition and c shares [s325]	✓		
Information on interests in shares or debentures [s325]		✓	
Statement on relevant audit information [s330]			¥
Compliance statement [s225]**		¥	
Audit committee statement [s167]			¥
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Statement on relevant audit information

- the Directors' report must include relevant audit information statement
- s330 outlines the relevant information:
  - so far as Director is aware, there is no relevant audit information of which the statutory auditors are unaware; and
  - Director has taken all steps they ought to have taken to ensure they are aware of any relevant audit information and to establish that the statutory auditors







#### **Disclosure of information – Directors**

#### Increased accountability – category two offence if statement is false

Disclosure of directors' interests in the company or other group companies:

 exemption applies from disclosing a director's interest in shares where interest is less than 1% of the nominal value of shares of the company or shares of any other company in the group

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Directors' remuneration Directors' remuneration is now publically available

- categories and scope of directors' remuneration disclosures extended to include:
  - emoluments for qualifying services
  - gains made on the exercise of share options
  - amount of money or value of other assets for qualifying services
  - contributions paid to a retirement benefit scheme
  - compensation for loss of office or other termination benefits

\*All disclosures include those of shadow and de facto directors



Directors compliance statement – back on the agenda

- annual statement in the Directors' report acknowledging that they are responsible for securing company's compliance with its 'relevant obligations' [s225]
- compliance statement applies to all public limited companies (except investment companies) and to all large limited companies
- "comply or explain rule"

Compliance requirements only apply where company has turnover of greater than €25m and a balance sheet total of greater than €12.5m





### Directors' compliance statement

- directors must make an annual statement in their Directors' report, acknowledging that:
- to include confirmation of the following assurance measures having been done or if not, explaining why not:
  - a) Compliance Policy Statement setting out company's policies regarding compliance with its relevant obligations\*;
  - b) the putting in place of arrangements or structures designed to secure material compliance with the company's obligations

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Directors' compliance statement

### c) the annual review of said arrangements or structures.

\*Relevant obligations" means an obligation under tax law, or where failure to comply would constitute a Category 1 or Category 2 offences under the Act, or a serious market abuse or prospectus offence (or in certain cases a serious transparency offence).

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### Loans from Directors to company

undocumented loans by a Director presumed to be a gift to the company

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- documented loans without statement of interest presumed to bear no interest
- to the extent it was a loan does not bear interest and is subordinate





### Loans from company to directors

- if not in writing presumed to be repayable on demand and bear interest [s236]
- prohibited under Section 239 CA 2014 (previously s31 CA 1990)
- repetition of previous prohibition together with relevant exceptions
- SAP used for all transactions prohibited under Section 232 (i.e. loans, quasi-loans, credit transactions and security and guarantees in respect of such loans, quasi-loans, credit transactions)

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### Audit committees

### **Establish or explain**

- a large company shall either:
  - establish an audit committee and confirm in the Directors' report or
  - if not established, explain why not in the Directors' report

	•									
A company:	Large									
Turnover*	>€50m									
Total assets*	>€25m									
or										
A group together meeting the above criteria										
for the current and preceding financial year										







Responsibilities of audit committee

- the audit committee's responsibilities include monitoring:
  - the company's financial reporting process
  - the effectiveness of the company's systems of internal control and risk management
  - the company's statutory audit and statutory financial statements
  - reviewing the independence of the statutory auditor





Structure of audit committee

- must have at least one independent director who:
  - is a non-executive director and
  - possesses the requisite degree of independence:
  - no time during three year period before appointment did they have a material business relationship or

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- hold employment
- must have competence in accounting or auditing





- statutory mechanism for merging set out in the Act
- legal merger can now be done by:
  - acquisition
  - absorption
  - formation of a new company
- basis for applying merger accounting set out in the Act previous contradiction no longer exists

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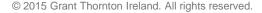
 also introduced the concept of 'merger relief' and 'group reconstruction relief'

Note: FRS 102 only permits merger accounting in group reconstructions and for charities

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- first financial period may be no more than 18 months
- subsequent periods = 12 months +/- seven days
- may alter year end date by notifying the Registrar only once every five years
- unless substantial reasons, holding company to ensure financial year end dates of subsidiary undertakings coincide

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Mechanism for revising financial statements:

- · directors allowed to revise financial statements
- revision may be done by way of supplemental note where no impact on a primary statement
- where primary statement impacted, revised financial statements must be filed

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- · updated auditor's report required where applicable
- approval of revised financial statements at next AGM and submitted to CRO within 28 days of date of revision





### Contact

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### Feedback form

0	GrantThornton
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A	nnual CFO Seminar

FULL NAME		ORGANISATION		
Overall what is your rating on this morning's event in re	latior	n to the below (rate from 1-10, 1 being po	oor and 10 being e	excellent)
Reporting and technical update: Olivia Regan & Anne Kehoe		A year in the life of a CFO: Lawrence Hickey		
Companies Act 2014, the impact: Amanda Jayne Comyn		Cybercrime; Mike Harris		
International Tax: Peter Vale		Financial Planning: Oliver O'Connor		
Funding for growth: Michael Neary				
Please rate the material for relevance (1-10)		Insightfulness (1-10)		
Are you interested in further updates/information? Yes		No		
If so please provide your email address:				
Is there any further topics you would like to hear about o		y further comments?		
Thank you for attending and completing our feedback for	12			
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# Questions & feedback?







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25 November 2015

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### **Cyber Security**

25 November 2015

Mike Harris Partner mike.harris@ie.gt.com

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- introductions
- what is this all about?
- what is currently happening?
- what is this costing?
- how should you manage this?
- questions?









# What is this all about?



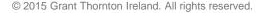


Cyber attacks have increased dramatically over the last decade exposing:



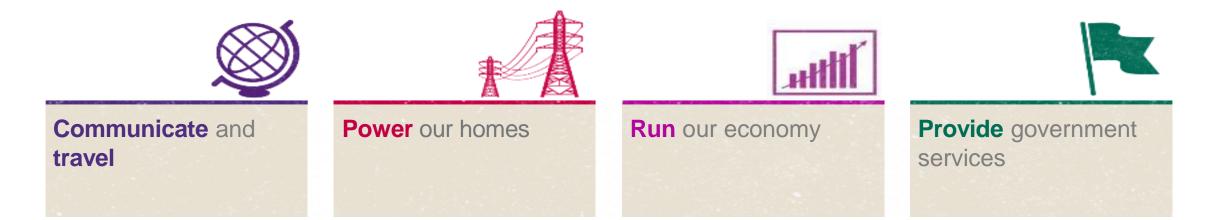








- the economy depends on a stable, safe, and resilient online environment
- a vast array of networks allows us to:-



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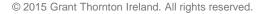




### Cyber security is the ability to protect or defend an organisation's online systems and technology from attack

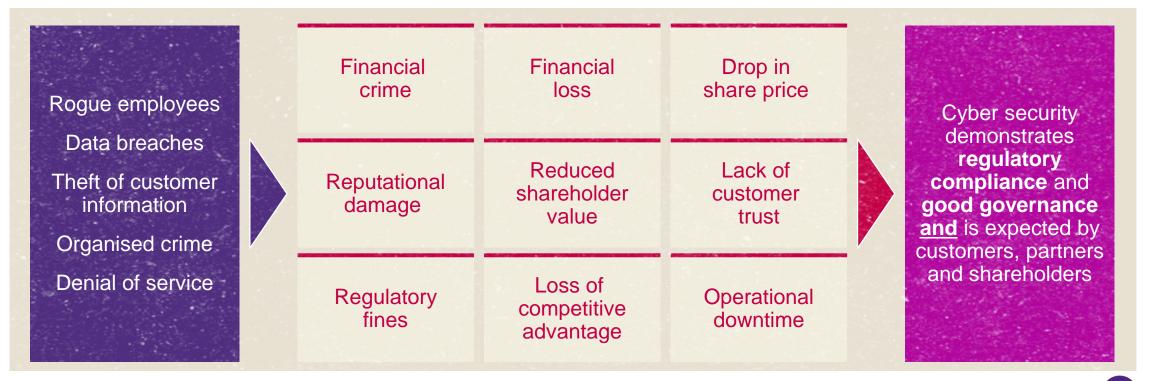








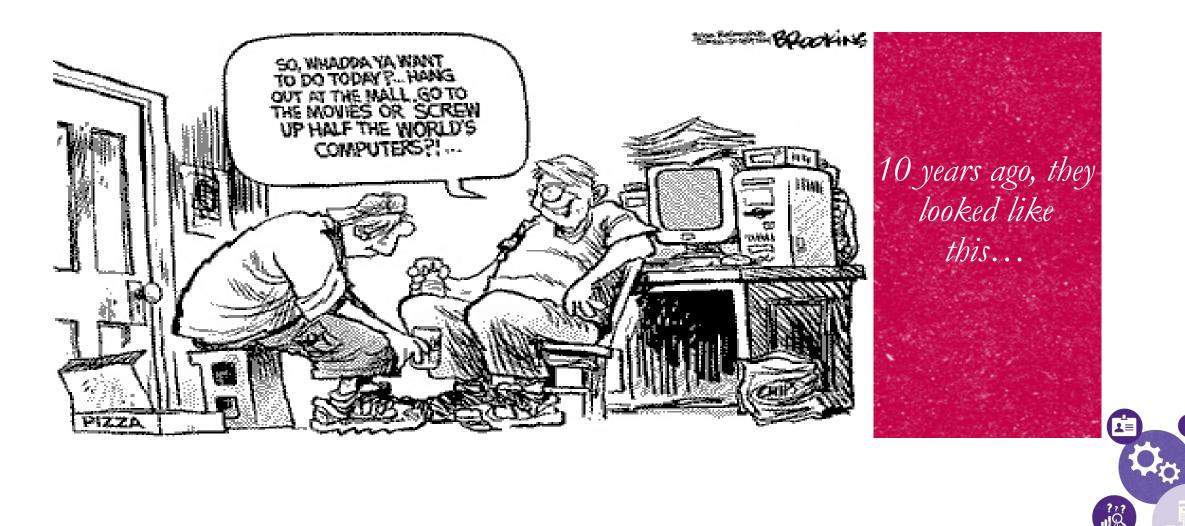
### **Increasing impact**



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"Do you think now that we're doing fewer illegal things we can scale back the legal department?" Now they look like this...





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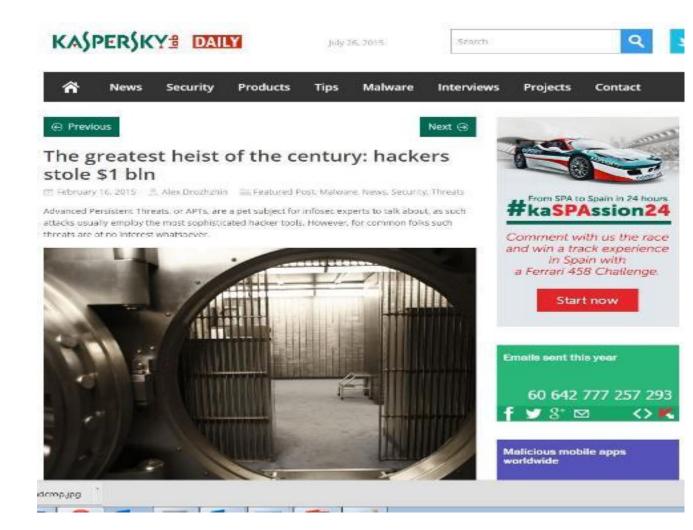
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# What's happening currently?

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### Carbanak – the biggest bank heist ever



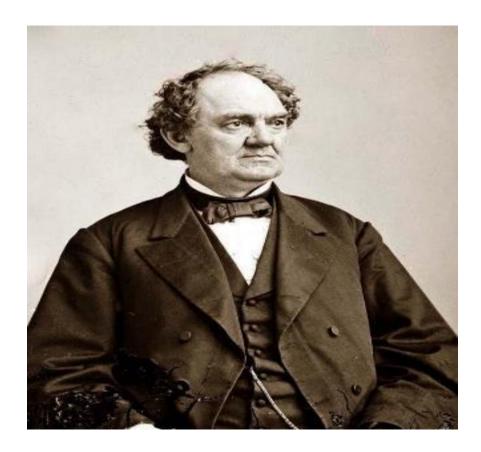




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### Social engineering...



## "There's a sucker born every minute"

Phineas T. Barnum



### Cyber extortion

### YOUR COMPUTER HAS BEEN LOCKED!

MENT

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FED

This operating system is locked due to the violation of the federal laws of the United States of America! (Article 1, Section 8, Clause 8; Article 202; Article 210 of the Criminal Code of U.S.A. provides for a deprivation of liberty for four to twelve years.)

Following violations were detected:

Your IP address was used to visit websites containing pornography, child pornography, zoophilia and child abuse. Your computer also contains video files with pornographic content, elements of violence and child pornography! Spam-messages with terrorist motives were also sent from your computer.

This computer lock is aimed to stop your illegal activity.









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### Cyber extortion in Ireland

### The issue:

- large amount of data unavailable
- no malware alerts
- scramble to restore files
- no idea how it happened

### The response:

- forensic investigation
- malware identified as cryptolocker.E
- Anti virus did not identify it until 4
   days after attack
- call centre staff member had clicked link while surfing for new furniture











### Cyber attacks in Ireland

### Malware based:

- emails from known individuals
- forwarded from CFO to controller
- €900,000 transferred in 8 hours

### **Social engineering:**

- grooming of finance staff
- 8-9 month lead time
- helpful demeanour
- £600,000 in one incident in Northern Ireland



Corporate customers increasingly aggressive in recovery

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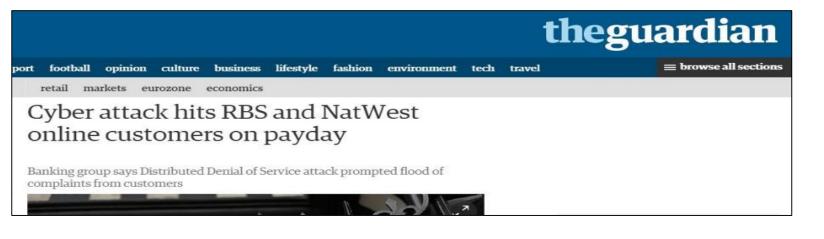
### Denial of service for cash

The New Hork Times

#### For Ransom, Bitcoin Replaces the Bag of Bills

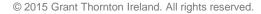
By NATHANIEL POPPER JULY 25, 2015













### DD4BC – the professionals



Improving the cyber security posture of New Zealand







#### Hello,

To introduce ourselves first: [Links to blogs describing the group's activities]

Or just google "DD4BC" and you will find more info.

Recently, we were DDoS-ing Neteller. So, yes, our attacks are powerful.

So, it's your turn!

Your sites are going under attack unless you pay 40 Bitcoin. Pay to [Group's bitcoin address]

Please note that it will not be easy to mitigate our attack, because our current UDP flood power is 400-500 Gbps, so don't even bother.

Right now we are running small demonstrative attack.

Don't worry, it will stop in 1 hour. It's just to prove that we are serious.

We are aware that you probably don't have 40 BTC at the moment, so we are giving you 24 hours to get it and pay us. Current price of 1 BTC is about 230 USD, so we are cheap, at the moment. But if you ignore us, price will increase. IMPORTANT: You don't even have to reply. Just pay 40 BTC to [Group's bitcoin address] we will know it's you and you will never hear from us again.

We say it because for big companies it's usually the problem as they don't want that there is proof that they cooperated. If you need to contact us, feel free to use some free email service. Or contact us via Bitmessage: [Group's account]

But if you ignore us, and don't pay within 24 hours, long term attack will start, price to stop will go to 100 BTC and will keep increasing for every hour of attack. IMPORTANT: It's a one-time payment. Pay and you will not hear from us ever again! We do bad things, but we keep our word.









### "Old fashioned" credit card theft











### For sale

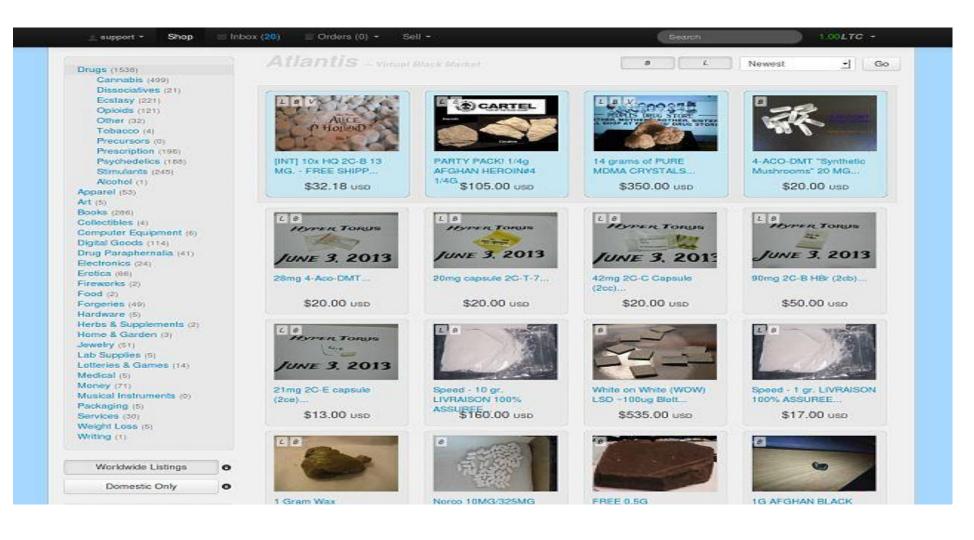
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		Country		CC type				CC mark				Debi	t/Credit		
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		Zips & Bins			Bank & State & City				Base				Add	litional	
Didn't f	38028	, HJ4111 2, 376282 bin you were looking f	or? Need m	5	ank: All late: All Sity: All	arbin? Try our p	: :	ihop - Bulk O	All	Prices	1		Expiring 09/1	<b>BV</b> Z)	
0	Bin	Card	Debit/Credit	Mark	Expires	Country	Sate	City	Zip	Phone		Base	Price	Cart	
۵	601149	DISCOVER Dump or co of this particular bank (BIN) cannot be replaced or refunded.	CREDIT	CONSUMER PREMIUM CAR	03/2019	United States	тх	Houston	77084			Vetranio-5 🧭	7.5\$	•	
	526225	MASTERCARD		STANDARD	11/2016	United States	CA	Riverside	92504	Yes		Vetranio-5 🧿	7.5\$	+	

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## For sale



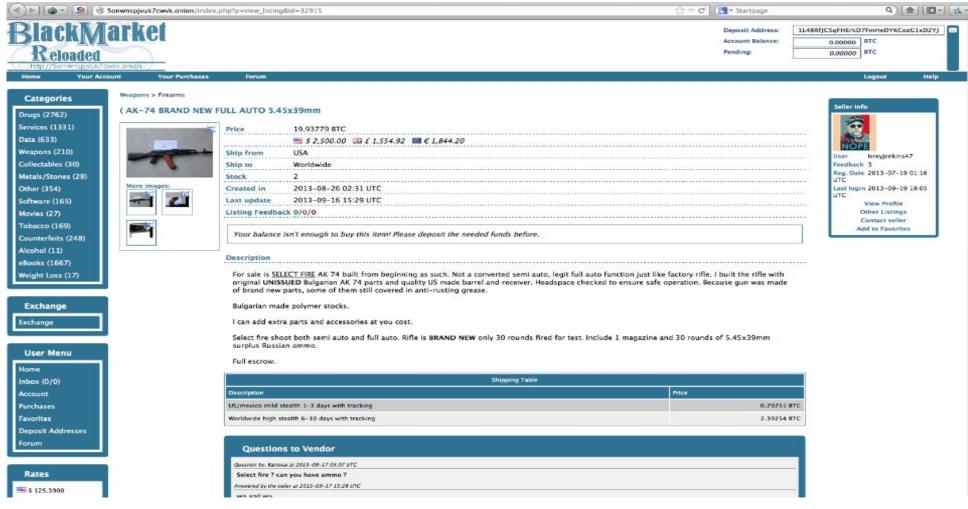








## For sale



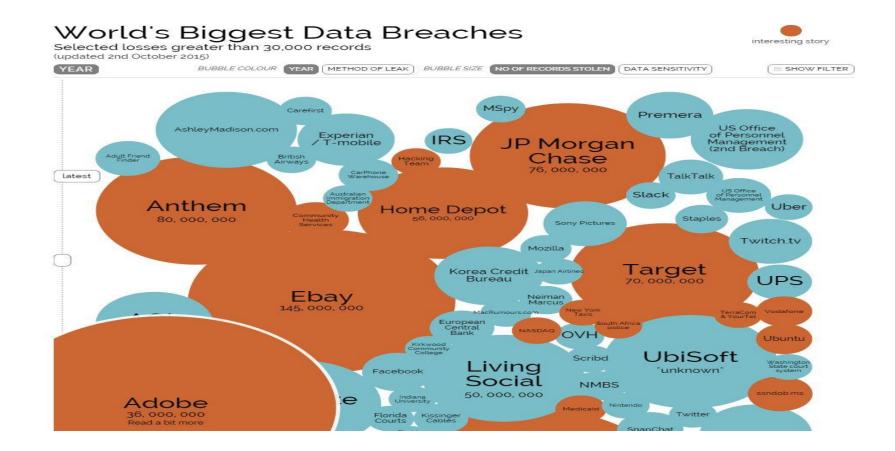
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## Current state of play

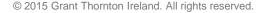


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## There's nothing like advertising!



Published December 26, 2014 · FoxNews.com 🕴 655 🈏 1288 🗭 2224 🖂 🦳















#### Anthem: Hacked Database Included 78.8 Million People

Health insurer says data breach affected up to 70 million Anthem members













Hackers hit South Korea also spread spyware to steal military secrets





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		<u>ь</u> п	S Fo	od and Drug	g Administration	A to Z Index   Follow FDA   En Español					
F	D	Pr	otecting	and Promoting	Your Health	Search FDA	٩				
=	Home	Food	Drugs	Medical Devices	Radiation-Emitting Products	Vaccines, Blood & Biologics	Animal & Veterinary	Cosmetics	Tobacco Products		
	3 - Us		20.00					8	10		

#### Medical Devices

Home > Medical Devices > Medical Device Safety > Safety Communications

Safety Communications	Cybersecurity Vulnerabilities of Hospira Symbiq							
Information About Heparin		Infus	sion S	Syster	m: Fl	DA S	afety	Communication
Preventing Tubing and Luer Misconnections	~	<b>f</b> share	Y TWEET	in LINKEDIN	PIN IT	EMAIL		
		Date Issu	ed: July 31	I, 2015				

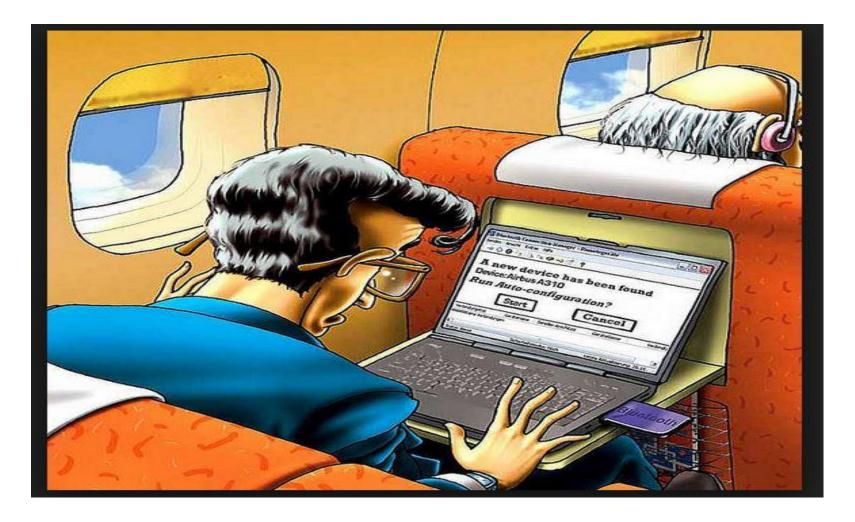
Audience: Health care facilities using the Hospira Symbiq Infusion System

Device: Symbiq Infusion System, Version 3.13 and prior versions

The Hospira Symbiq Infusion System is a computerized pump designed for the continuous delivery of general infusion therapy for a broad patient population.

It is primarily used in hospitals, or other acute and non-acute health care facilities, such as nursing homes and outpatient care centers. This infusion system can communicate with a Hospital Information System (HIS) via a wired or wireless connection over facility network infrastructures.













# What does this cost?



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## Global cyber crime losses

### Estimated loss of business revenues to cyber attacks (past 12 months, US\$bn)



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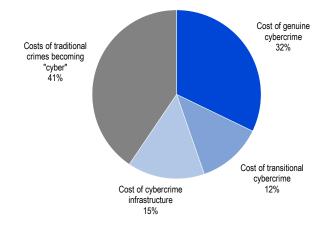






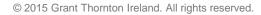
## The impact in Ireland

Costs of genuine cybercrime	Irish Est.	UK Est.	US Est.	Global
Share of world GDP	0.23%	2.77%	18.82%	100%
Cost of genuine cybercrime	€202.93	€1,510.32	€10,334.94	€54,915
Cost of transitional cybercrime	€78.96	€955.21	€6,489.89	€34,484
Cost of cybercrime infrastructure	€93.34	€1,124.12	€7,637.53	€40,582
Costs of traditional crimes becoming "cyber"	€255.64	€3,078.80	€20,918.05	€111,148
Total cost of cybercrime	€630.88	€6,668.45	€45,380.42	€241,129











## Interestingly

#### SEC Enforcement Action Alleges an Adviser Failed to Adopt Adequate Cybersecurity Policies and Procedures: SEC Issues an Investor Alert on Data Theft

posted on: Thursday, September 24, 2015

On September 22, 2015, the *Securities and Exchange Commission (SEC)* filed a settled administrative proceeding<sup>[1]</sup> alleging that a registered investment adviser failed to adopt cybersecurity procedures in violation of an SEC rule. The adviser consented to a censure, a cease and desist order, and a \$75,000 fine.

According to the SEC enforcement action, between 2009 and 2013, an adviser "stored sensitive personally identifiable information (PII) of clients and other persons on its third party-hosted web server without adopting written policies and procedures regarding the security and confidentiality of that information and the protection of that information from anticipated threats or unauthorized access. In July 2013, the firm's web server was attacked by an unauthorized, unknown intruder, who gained access rights and copy rights to the data on the server. As a result of the attack, the PII of more than 100,000 individuals, including thousands of [the adviser]'s clients, was rendered vulnerable to theft."

The SEC alleged that the adviser violated the relevant SEC rule – Rule 30(a) of Regulation S-P – because its "policies and procedures for protecting its clients' information did not include, for example: conducting periodic risk assessments, employing a firewall to protect the web server containing client PII, encrypting client PII stored on that server, or establishing procedures for responding to a cybersecurity incident."





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# How should you manage this?





## Cyber defences

**Cyber-security strategy** focusing on what needs to be protected Identify priorities for protection starting with a risk assessment and gap analysis

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**Everyone be aware** of the role that they have to play in making their firm cyber-secure Effective policies embed cyber-security within the business





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## Cyber security risk management

#### Prepare

- Cyber security risk and threat assessment
- Security process or technical assessments
- Security policy development
- Third party cyber security assurance

#### Protect

- Security architecture
- Security technology implementation
- Security process design and implementation
- Identity and access management
- Privacy and data protection
- Data classification
- Enterprise application integrity
- · Business continuity and disaster recovery
- Penetration testing
- PCI DSS

#### React

- Security operations and monitoring
- Security and data breach incident response

#### Change

- Security program strategy and planning
- Security governance
- Security awareness





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## Cyber security prioritisation

Roles and responsibilities are clearly defined	repor	Governance, Risk Appetite & Management level reports are in place (KRI/KPI) and cover <b>cyber</b> security incidents and breaches				Formal risk acceptance and insurance covers unmitigated risks		
The company complies with relevant regulation/ legislation	es & standards articulate upport company's <b>cyber</b> rity objectives	Effective assurance of control design and operation in place, especially for controls based at third parties						
Incident management processes and business continuity exercises include cyber security	Register is in place fi		Awareness ' <b>Human</b> firewall' training in place		Certifications to meet the company's cyber security requirements			







## Contact

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## Feedback form – INSERT IMAGE OF FORM

🔇 Grant Thornton			
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Annual CFO Seminar			
FULL NAME		ORGANISATION	
Overall what is your rating on this morning's event in r	elatio	n to the below (rate from 1-10, 1 being poor and 10 being	g excellent)
Reporting and technical update: Olivia Regan & Anne Kehoe		A year in the life of a CFO: Lawrence Hickey	
Companies Act 2014, the impact: Amanda Jayne Comyn		Cybercrime; Mike Harris	
International Tax: Peter Vale		Financial Planning: Oliver O'Connor	
Funding for growth: Michael Neary			
Please rate the material for relevance (1-10)		Insightfulness (1-10)	
Are you interested in further updates/information? Yes		No	
If so please provide your email address:			

Is there any further topics you would like to hear about or any further comments?

Thank you for attending and completing our feedback form

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# Questions & feedback?







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# **CFO Annual seminar**

25 November 2015

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## International tax Update

24 November 2015

Peter Vale Partner, Tax Peter.vale@ie.gt.com

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## International tax – hot topics

- Base Erosion and Profit Shifting (BEPS) progress:
  - what next?
- EU tax developments:
  - Apple case/Common Consolidated Corporate Tax Base (CCCTB) /anti BEPS directive
- US tax developments
- Irish developments:
  - Knowledge Development Box (KDB)/IP environment.





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- what has been published to date
- key areas:
  - transfer pricing/country by country reporting
  - intangible assets
  - tax treaty changes/permanent establishment
- what happens next?
- what does it mean for Ireland?







## EU tax developments

- Apple case:
  - where is it at
  - next steps
  - what does it mean for Ireland?
- CCTB/CCCTB:
  - likelihood of seeing light of day?

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• EU anti-BEPS directive.







## US tax developments

- US tax developments:
  - general environment
  - will we see any changes
  - impact on Ireland
- US view of BEPS and other developments
- US view of Irish regime.









## Irish tax developments

- latest developments:
  - recent Finance Bill
- KDB:
  - what is it?
  - what does it do?
  - how does it compare with other jurisdictions
  - will it work?





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## Contact

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# Grant Thornton Financial Counselling (GTFC)

25 November 2015

Oliver O'Connor Director, Financial Counselling Oliver.oconnor@ie.gt.com

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Most of the problems in life are because of two reasons:

## we act without thinking

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## or we keep thinking without acting





Company pension schemes – the boring piece!

- objective of a pension scheme
- company pension obligations
- risk schemes
- employee contribution and employer contribution

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Company pension schemes – what to consider as CFO

## Potential shortcomings:

- legacy scheme design not suitable for current organisation
- value for money
- poor communication member value
- bottom line costs risk costs
- poor/limited investment choice
- poor understanding of trustee and employer responsibilities risk

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Company pension schemes - value add opportunities

GTFC fit for purpose review:

- client has nothing to lose
- unobtrusive
- may reduce cost
- streamlined process
- increase member goodwill towards employer
- enhance your relationship with your client and protect the client.







## Corporate investment – what to know

## Background:

- falling deposit rates, close company surcharge, improving business environment
- is this cash figure normal? Additional consideration if part of group, would pooled cash be substantial?
- are these funds earmarked for other uses?
- if some of the funds are investable is the company prepared to invest for a period of five years plus?

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Inorntor

Investment in life assurance investments versus direct investment by a company:

- income and gain accumulate gross and not taxable for eight years or on encashment v taxable on an annual basis
- exit tax payable at 25% for company v 25% on annual income and 33% Capital Gains Tax (CGT) with direct investment

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 close company surcharge (20%) not applicable on the gains in life policy.

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## **Business succession planning**

## **Key-person insurance:**

- is there a directors loan account?
- is the director guarantor on any loans?
- is there an identifiable individual on whom the company's financial wellbeing is dependent?

## **Shareholder protection:**

- is there a shareholder agreement in place?
- what financial provision has been made for this agreement?







## How does keyperson cover work?

- business takes out life cover on a keyperson
- on their death, the proceeds go to the business
- the proceeds pay for a replacement for the deceased, repay outstanding loans, and/or replace profits generated by the deceased.

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## What is share protection cover?

- life cover is taken out on each business owner equal to the value of their share of the business
- a separate legal agreement is signed by all to provide the option to buy back shares on death
- on death, the proceeds of the life policy are used to purchase back the deceased's share of company or partnership from **next of kin**.

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## Personal and corporate financial planning

## Our services

Personal financial counselling services	Corporate financial counselling services	
Pre and post retirement planning	Employer pension and risk scheme – review, design and consultancy	
Investment portfolio services	Executive retirement planning	
Inheritance tax planning	Corporate investment services	
Individual and family protection strategies	Business protection/succession strategies	
Termination payments	Pension scheme wind ups	

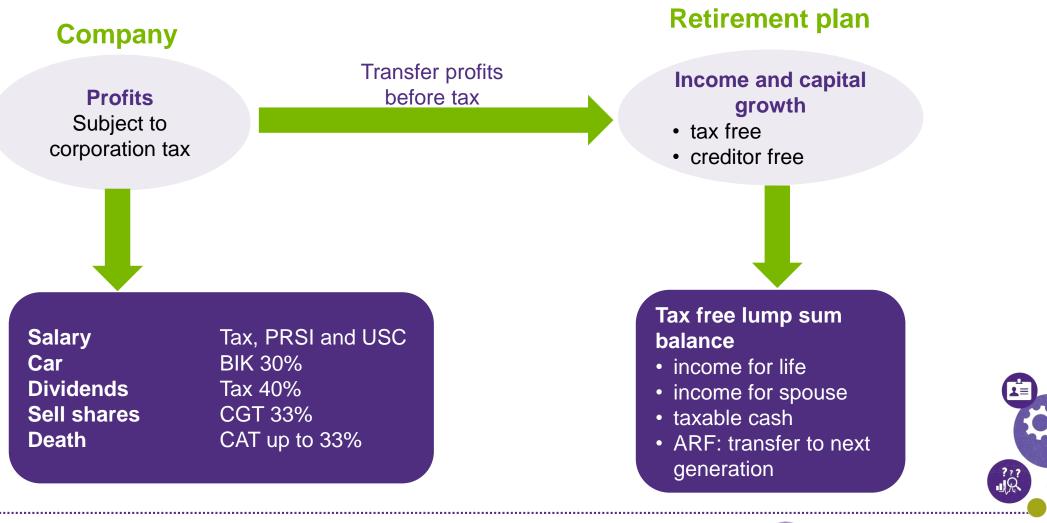
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## Wealth extraction – shareholding directors



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## **Director retirement planning**

#### **Questions?**

- are they fully aware of the opportunities and exploiting these?
- how often are their affairs reviewed?
- do they have legacy pension plans elsewhere? Defined benefit

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- what charges are they paying?
- are they in the correct investment strategy?
- how do they intend to draw down the benefits?
- mindful of €2 million cap "glidepath":
  - de-risk portfolio
  - consider including spouse for pension purposes.





#### Contact

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# Questions & feedback?





## **Employment & Investment Incentive Scheme (EIIS)**

## Upcoming Opportunities in a Number of Dynamic Sectors

**Richard Power** Director of Stockbroking Cantor Fitzgerald Ireland



#### WHAT IS THE EMPLOYMENT INVESTMENT INCENTIVE SCHEME ("EIIS")

- Introduced under the Finance Act 2011
- Provides tax relief to investors for investments in small and medium sized enterprises
- Recent Amendments to EIIS:

Criteria	Previous EIIS	Current EIIS
Investment term	3 Years	4 Years
Relief available	30% + 11%	30% + 10%
Qualifying companies	Unlimited (few exceptions)	Unlimited (few exceptions)
Maximum company fund-raise in 12 month period	€2.5m	€5.0m
Maximum lifetime company fund-raise	€10.0m	€15.0m
Share class permitted	Ordinary shares	Ordinary shares
Maximum investment	€150,000	€150,000



#### TAX RELIEF UNDER EIIS

- One of the few remaining sources of tax relief
- Enables investors to reduce income tax liability
- Relief is available in two tranches:
  - 30% in the year the investment is made
  - 10% after 3 years
- Cost of qualifying investment is deducted from Total Income
- Total income includes:
  - PAYE income
  - Rental income
  - ARF distribution income



#### **EIIS INVESTOR CONSIDERATIONS**

- Relief will be given at the investors marginal rate of tax
- Investors should seek competent professional advice
- Investors are responsible for making a submission to Revenue
- Investors will not have access to their investment for a 4 year period
- Minimum investment of €25,000
- Maximum investment of €150,000



#### CANTOR EIIS EXPERIENCE

- One of Ireland's most experienced firms in structuring and placing EIIS
- Raised in excess of €15.5m since legislation introduced in 2011
- Raised EIIS across multiple sectors:
  - Renewable Energy
  - Technology
  - Food & Beverage
  - Retail
  - Evaluate a large number of potential investee companies each year
  - Comprehensive due diligence and screening process



## **Thank You**



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## The funding landscape

## **Funding for growth**

25 November 2015

Michael Neary Partner E michael.neary@ie.gt.com

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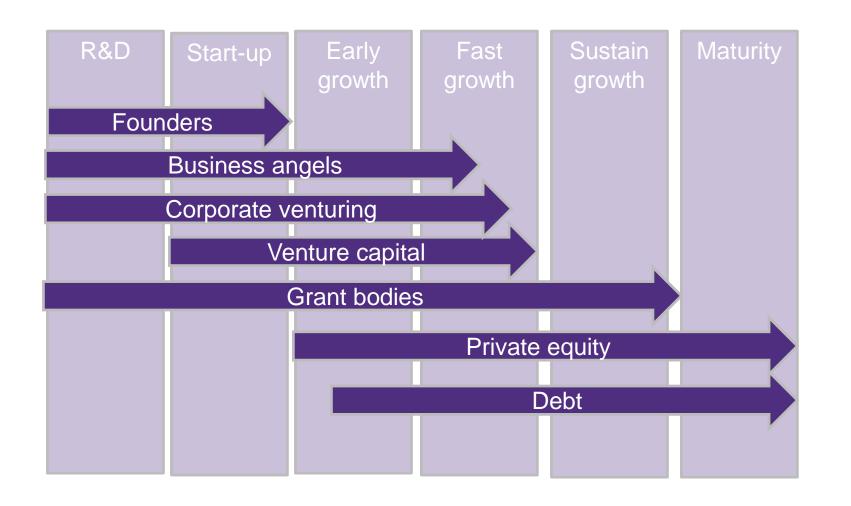
- funding landscape
- fundraising process
- business plans







## When do funders invest?



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## New banking landscape







### Active private equity funds in Ireland SME-focussed



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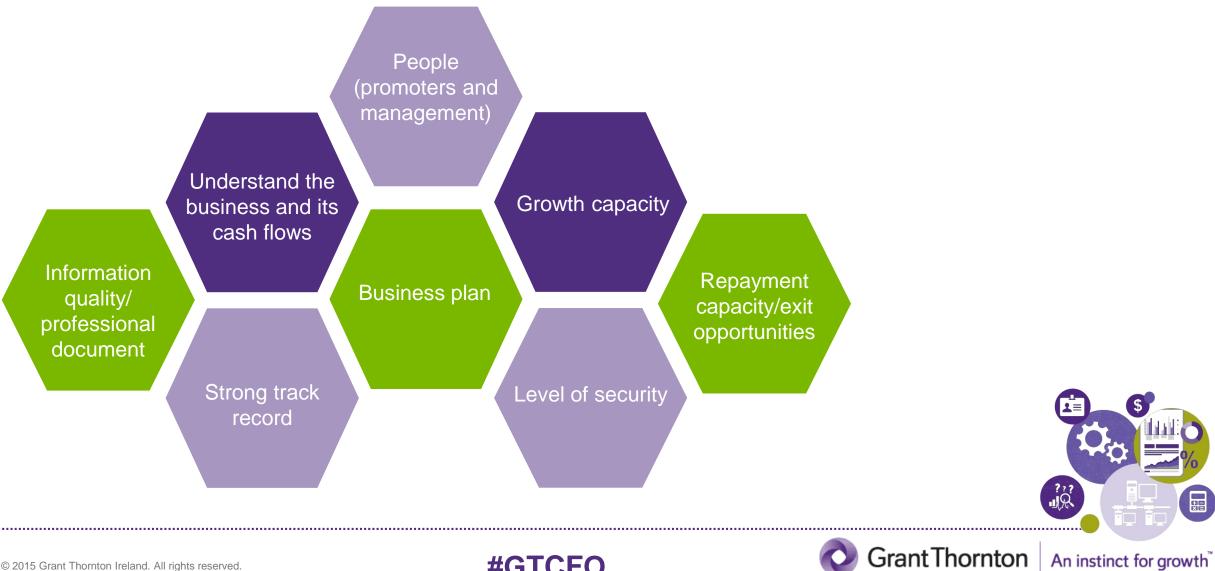


## Alternative funding sources



??? Q

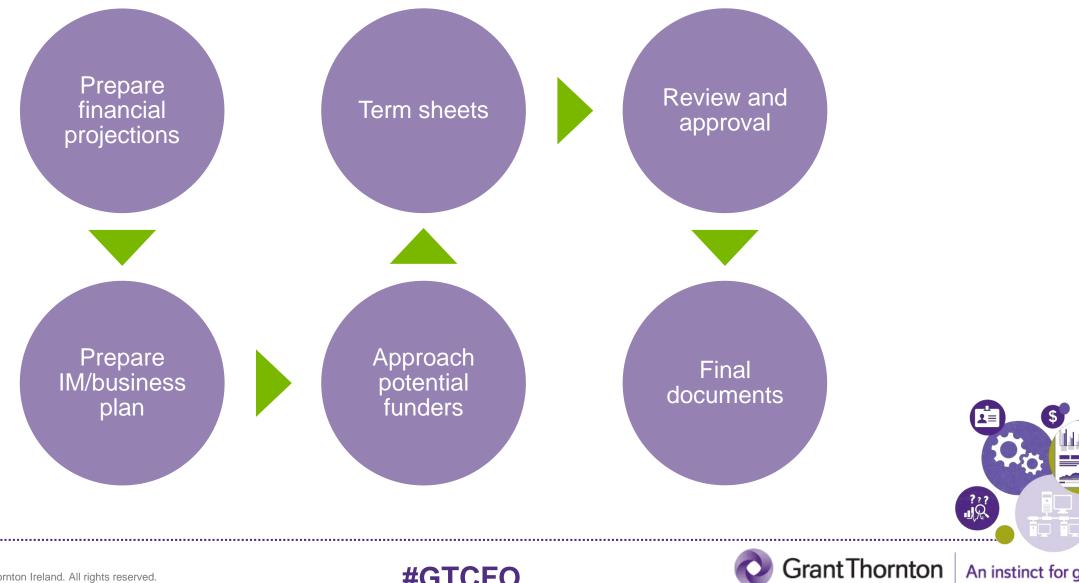
## What funders are looking for?



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## **Process of raising funding**





## **Business plan and projections**

Contents:

- executive summary
- product and services
- market analysis and competition
- sales and marketing
- management team
- projections and assumptions





Ihornton



## Example case: AMCS Group



- AMCS
- set up in 2003, Limerick
- · software provider to the waste sector
- funding requirement for growth
- highland technology fund
- funding of €23.5 million provided
- used to fund acquisition and for future growth







- banks actively lending and lending levels continuing to increase
- private equity funds seeking opportunities for investment
- alternative providers offering alternative solutions
- business planning and preparation stage key to accessing funds









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# Questions & feedback?



