

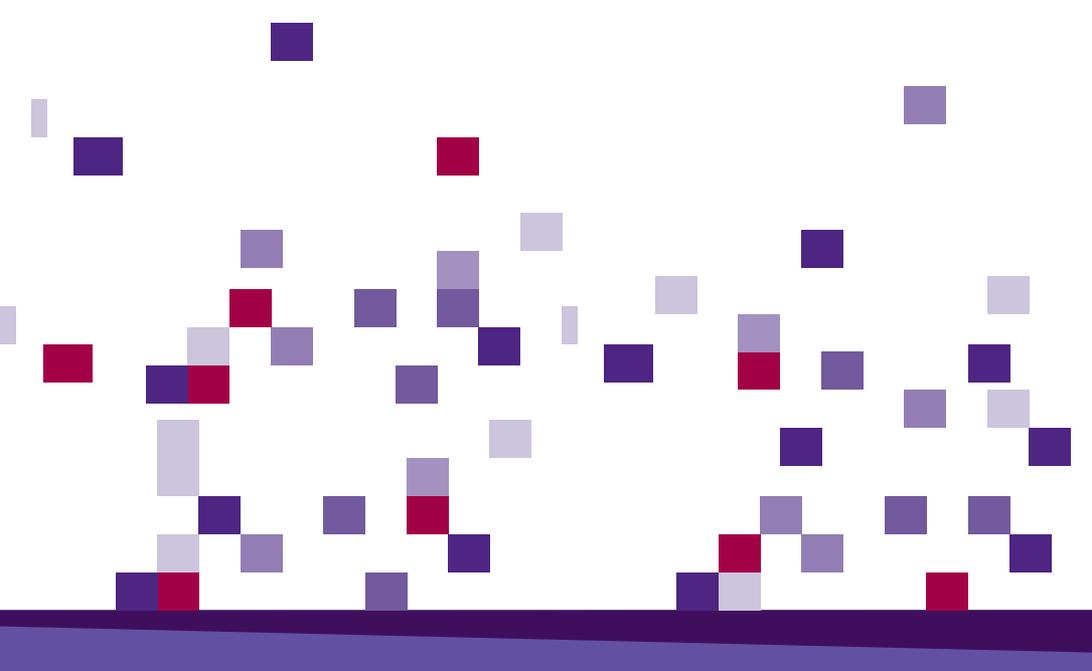


Grant Thornton

An instinct for growth™

# Banking Advisory Services

*Operating in a new age*



## *The* **CHALLENGE**

The banking sector continues to be subject to a prolonged period of turmoil and strategic challenges. As a result of the surge of regulations, increasing customer demands, margin pressures and operating model changes, banks need the support of trusted partners to provide global solutions delivered by local experts.

Now, more than ever, we recognise the need for flexible, cost effective solutions that align to the needs of our clients and provide genuine and on-going value. Our specialist banking advisory team brings a wealth of local experience and global knowledge.

Our transparency and honesty means you benefit from maximised outcomes and highly distinctive solutions unique to your needs. Taking a pragmatic view of the specific issues that affect your business, we deliver pertinent, fit-for-purpose solutions led by highly-engaged **multidisciplinary teams**.



**Paul McCann**  
Managing Partner  
Head of Banking

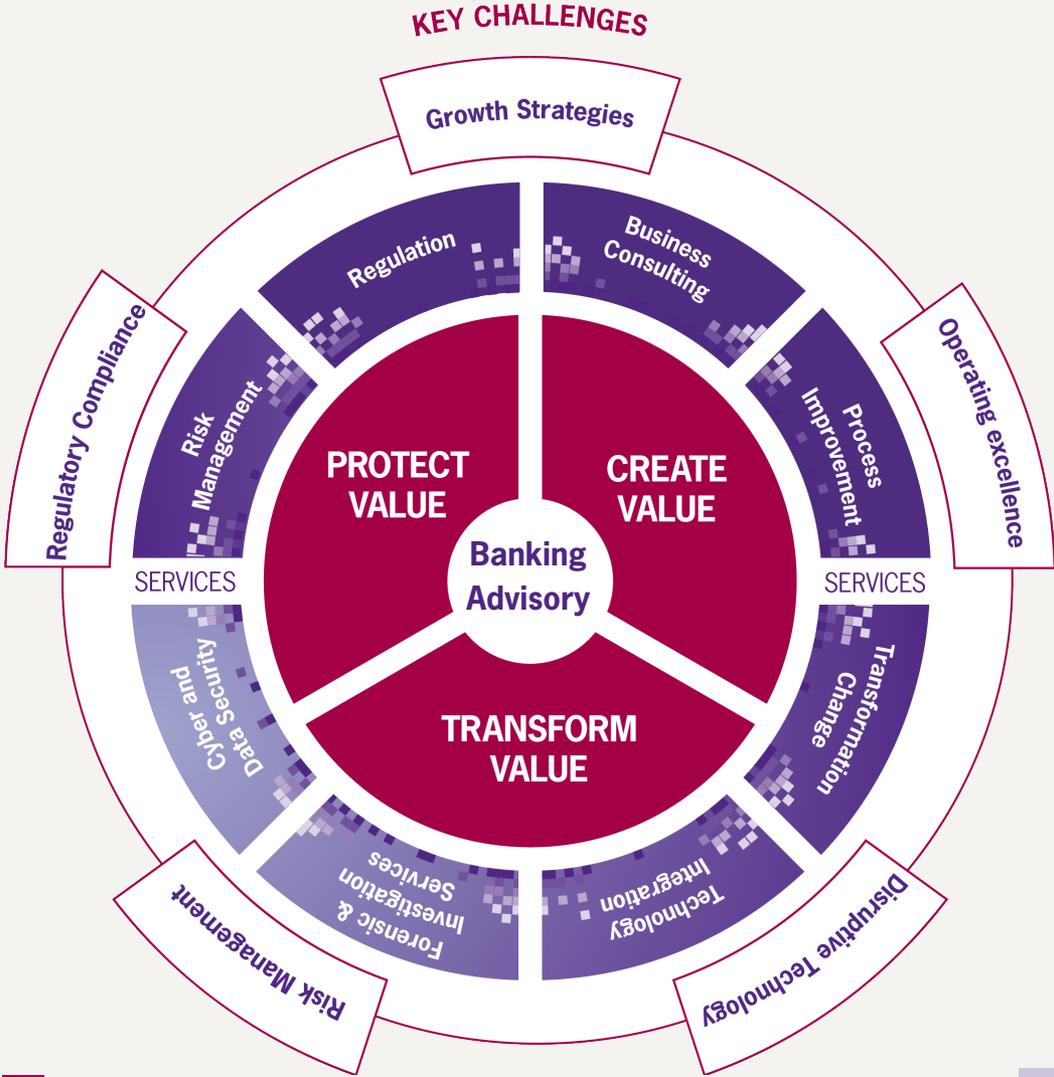
## *Multidisciplinary* **TEAMS**

Grant Thornton Ireland comprises over 1000 people. Our multidisciplinary banking advisory team has over 350 dedicated professionals with technical expertise across all areas of the sector, including:

- **finance:** our financial accounting and consulting experts can help with all your reporting requirements and transformation needs;
- **risk and compliance:** our business risk and regulatory experts have unique insight and offering and can support the development and delivery of all three lines of defence;
- **product and delivery:** our consulting and risk experts can help design your offering to be value-added, compliant and risk-reflective;
- **specialist services:** our market leading cyber, forensics and IT consulting experts will ensure delivery that prevents or responds to a threat; and
- **transactions:** our teams in transactions deliver to the highest standards whether the need is corporate finance, recovery or re-organisation.

# Integrated range of SERVICES

Our differentiator is the ability to configure and integrate our teams to address clients needs. The below diagram reflects the key challenges facing clients and how we help to create, transform and protect value.



## TRANSFORMING *value*

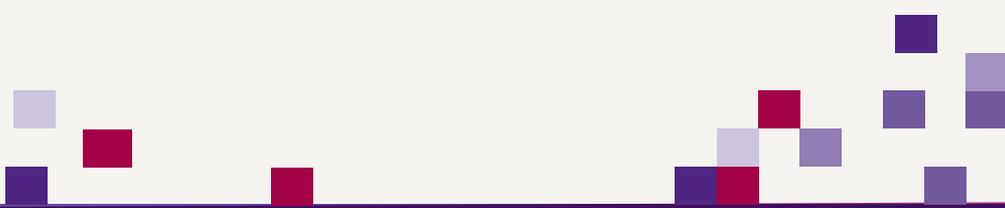
- define strategic goals and formulate solutions that keep you ahead of disruptive change;
- help sustain growth, manage risk, cost and talent, optimise operations and protect talent;
- improve processes and systems, reduce costs and transform your business;
- remove the burden of operational and compliance challenges, enabling you to focus on growth;
- deliver systematic improvements across people, processes and technology, right through the value chain;
- engage, specify and deliver scalable technology and business solutions; and
- help make better use of increasingly large amounts of data, using tools and analysis to transform decision-making.

## CREATING *value*

- explore your strategic growth options as well as advise on and project manage the chosen solutions;
- help you understand how best to protect and maximise value across every function;
- advise on how to navigate regulatory and risk challenges whilst also assessing opportunities;
- diagnose and address underperformance, and devise workable solutions that maximise value and deliver sustainable growth;
- assess and deliver optimum and efficient solutions to new and evolving risk and regulatory requirements; and
- aligning customer needs with business proposition and service delivery.

## PROTECTING *value*

- implement effective and reliable governance, control and compliance procedures;
- design and deploy integrated, scalable and robust solutions to internal controls, risk management and regulator compliance;
- develop systems to prevent fraud and corruption; and
- assess cyber risk and help you manage it by improving culture, technologies and processes.



## Collaborative approach, quantitative output

We bring proven methodologies and processes which have been employed successfully throughout the banking sector. We adopt a highly collaborative approach, with a focus on:

- **accountability** – establishing buy-in and ownership from all parties involved to ensure we deliver genuine business benefits;
- **quantitative outputs** – our methodologies are driven by thorough analysis and assessment to deliver genuinely useable outputs;
- **efficiency** – we are agile which allows us to react quickly to change;
- **configuration is key** – our competencies and expertise are aligned to ensure the services we offer match the issues and problems clients face;
- **sustainability** – we work to ensure all our deliverables offer long-term benefits and conduct a thorough handover of all knowledge capital; and
- **quality** – it is very easy to say “we deliver high quality service”. We mean it.

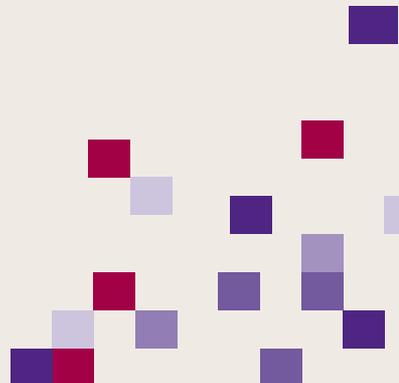
Our **GLOBAL**  
*presence*



Grant Thornton's **global banking and securities team** consists of country, regional and service line leaders with **experience of supporting clients in member firms in more than 80 countries**

As a member of Grant Thornton International we have access to a network of **42,000+** people in **over 133 countries**

Our solutions are tailored to your specific needs and our teams have one goal: to **unlock your potential for growth**



## Key management contacts for our local team include:



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Grant Thornton Ireland comprises of over 1000 people operating from offices in Dublin, Belfast, Cork, Galway, Kildare, Limerick and Longford.

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