

Business Consulting

Life Sciences

Delivering solutions in a dynamic environment

Innovation and perseverance are hallmarks of the life sciences industry. Change and transformation are required to ensure your company evolves, in order to stay ahead of competitors and embrace patient centricity. Evolving value models ensure a 'one size fits all' approach to patient outcomes is rapidly declining. Such change requires experienced practitioners who can support your business through transformational projects and programmes.

At Grant Thornton we understand the dynamic industry in which your firm operates. Our Business Consulting Life Sciences team has the industry experience and tool set to support you across a multitude of service lines in delivering best-in-class patient outcomes. This can range from project/programme management, value based analysis and proposals, transformational projects, strategic appraisal or operational excellence.

Our integrated range of services



Strategic advisory

- strategic planning;
- feasibility studies/Cost Benefit Analysis (CBA);
- industry/sectoral analysis and surveys;
- economic impact assessment; and
- merger integration support.



Business transformation

- programme, project and change management;
- communications and stakeholder engagement; and
- Target Operating Model (TOM) development.



Operational excellence

- business process re-engineering;
- cost transformation; and
- customer value analysis.



Why Grant Thornton?

Our Business Consulting Life Sciences team combine strategic thinking and on the ground experience to deliver practical management solutions. We have knowledge of local and international markets. We have the experience, skills and tool sets to deliver bespoke and structured solutions that are tailored specifically to meet your needs.

Corporate reputation

Organisations operating in the life sciences industry are currently experiencing enhanced scrutiny on all aspects of their operations. The voice of the patient and general public is more accessible and louder than ever before.

We can support you in the development and implementation of structured strategies and policies to manage and enhance your reputation in an increasingly connected environment.



Embracing value for better patient outcomes

Patient centricity is dominating current market conditions with a distinct shift towards value as opposed to volume. It is imperative for pharmaceutical companies to be active participants in the value discussion. They must work with public and private payors, healthcare providers and other stakeholders to develop a common sense approach to setting drug prices in relationship to value. Our life sciences experts can assist you in developing strategies to position yourself for success in a world where the ability to demonstrate value is critical.

Our dedicated Life Sciences consulting team

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