

# Financial Services Consulting

Financial Services Advisory



## Why Grant Thornton?

At Grant Thornton, we understand the financial services landscape and the processes and systems at its heart. We have over 400 people working exclusively within the financial services sector. Of these, over 225 are dedicated to Financial Services Advisory and we have a core Financial Services Consulting team of over 80 experienced and qualified practitioners.

Over the last number of years, our financial services clients have been largely focussed on addressing legacy issues which have restricted their growth plans. Our team of expert consultants have worked closely with clients throughout this journey to ensure they could navigate the complexity of the challenges they faced.

We have governed and delivered large scale initiatives, which focussed on steering our clients through deep rooted challenges. We have worked to understand the underlying issues at the centre of these challenges and developed an intimate understanding of the underpinning operating models, structures and culture across the industry.

#### **Navigating Change**

We now see a shift in the landscape occurring. Regulatory change, new digital technologies and an increasingly sophisticated consumer, characterised by a higher level of expectations, define the new environment. Calls for better customer service, access on demand and instant delivery are combining to transform traditional business models and disrupt a sector which has been relatively stable for generations.

At Grant Thornton, we are now partnering with our financial services clients on forward looking strategic initiaitves.
We are challenging existing business models to explore whether they are fit for the future and mapping out the target operating models that will deliver success.

Our team of 80+ widely experienced financial services experts are uniquely positioned to support you to deliver the strategic initiatives on your agenda.

Our Financial Services Consulting team integrates with our wider Financial Services Advisory practice to deliver leading, multi-disciplinary assignments. Our people hold internationally recognised project management qualifications, many with design thinking and lean certifications. We also work closely with our clients on their data challenges and develop solutions to show how perceived problems can become sources of opportunity. We combine proven capability and experience to deliver a market leading service to you and your business.

### Our services





#### **Strategy and Transformation**

Our team support you to define and implement the optimum strategy to achieve your business objectives.



#### **Programme Management and Delivery**

We combine experience with disciplined execution skills to deliver the critical change programmes your business requires.



#### **Operational Excellence**

We apply lean tools and techniques to your processes to deliver internal efficiencies and better customer outcomes.



#### **Digital Strategy**

Our experts highlight where digital technology can transform both your business processes and how you interact with your customers.



#### **Customer Experience Solutions**

We help you uncover what your customers really want and apply solutions to deliver outstanding value to them.



#### **Data and Analytics**

Our team apply their analytics expertise to unlock the potential in your data through diagnostics, remediation and visualisation.

# Key contacts for our dedicated Financial Services Consulting team

At Grant Thornton, our offering to the financial services industry is unique in that our team brings a wide range of experience with backgrounds in banking, investment markets, quantitative risk, aviation, prudential risk, insurance and FinTech. This is along with Grant Thornton's global reach with a presence in all of the major financial centres and more than 100 markets around the world.



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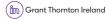
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