



Grant Thornton

An instinct for growth™

Banking Advisory Services

Standing side by side with you and your organisation in an age of growth





Understanding the challenges of growth

The revival of the banking sector continues to move at pace, but strategic challenges continue to ripple across this rising tide. During this time of sector growth, Grant Thornton recognise the need for insightful and flexible solutions to ensure you are best positioned to capitalise on the emerging opportunities for market success.

Our advisory team brings specialist banking capabilities, a wealth of local experience and global knowledge to ensure the benefits of growth are not compromised by its inherent challenges.

Our transparent and pragmatic style means we provide you with bespoke solutions. We always strive to fully immerse ourselves within the culture and goals of your organisation to ensure we deliver commercially focused solutions which are tailored to your specific needs.



The skills to meet your growth challenges

Our commercial culture drives how we do things and as result, flexibility and responsiveness are central to all our client engagements. Our multidisciplinary banking advisory expertise spans finance, risk, regulation and technology disciplines as well core consulting and change management services.

Finance

Our financial accounting and consulting experts can help with all your reporting requirements and transformation needs.

Risk, regulation and compliance

Our business risk and regulatory experts have unique insight and offering which can support the development and delivery of all three lines of defence.

Product transformations

Our consulting and risk experts can help design your offering so it is compliant, risk reflective and adds value.

Specialist services

Our leading cyber and forensics experts will help ensure that your fraud and cyber incidents are detected, prevented and responded to effectively.

Transactions

Our teams in transactions deliver to the highest standards whether the need is corporate finance, recovery or reorganisation.

Services to support your growth ambitions

At Grant Thornton our global expertise, local knowledge and multidisciplinary team provide fit for purpose solutions to your business in the following areas:

Business process and operational excellence:

- governance reviews and design;
- target operating design;
- operational efficiency;
- business process modelling and integration; and
- process re-engineering (including Lean, Six Sigma).

Technology, data, IT and business integration and cyber security:

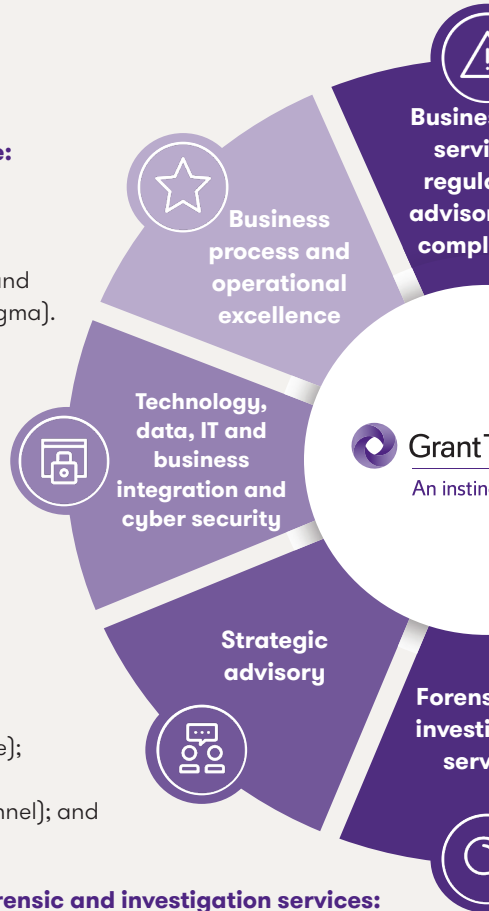
- IT integration;
- data analysis, modelling and management;
- management MIS/reporting;
- incident response; and
- technical security assessment services.

Strategic advisory:

- customer strategy (journey and experience);
- distribution strategy;
- channel optimisation (including omni-channel); and
- digital strategy.

Forensic and investigation services:

- industrial relations disputes;
- shareholder/matrimonial disputes;
- Mergers and Acquisitions (M&As);
- property disputes; and
- joint venture property development.



Business risk services, regulatory advisory and compliance:

- enterprise risk management;
- compliance advisory;
- risk and regulatory assurance;
- internal controls;
- internal audit; and
- Sarbanes-Oxley (SOX) readiness and compliance advisory.



Programme and project management:

- operational design;
- project management office;
- programme management;
- implementation planning and delivery; and
- regulatory operational change management.

Tax advisory:

- direct international tax;
- tax compliance/advisory;
- transfer pricing;
- indirect taxes; and
- global mobility services.

Financial Accounting and Advisory Services:

- GAAP conversion;
- complex financial instrument accounting;
- legal entity simplification;
- statutory accounts; and
- international payroll.

Your trusted growth advisor

Grant Thornton is aware of the challenges that expansion brings and therefore we recognise the importance of having the support of trusted partners who can provide access to industry leading solutions, but with local execution know-how. We are uniquely positioned to provide this advisory support throughout the key stages of creating, developing and sustaining growth.



Creating growth:

- define strategic goals and formulate solutions that keep you ahead of disruptive change;
- explore your strategic growth options, advise on and project manage the chosen solutions;
- guide on how to navigate regulatory and risk challenges whilst also assessing opportunities;
- diagnose and address underperformance and devise workable solutions that maximise value; and
- aligning customer needs with business proposition and service delivery.



Delivering growth:

- help you understand how best to deliver and maximise value across every function;
- assess and deliver optimum and efficient solutions to new, evolving risk and regulatory requirements;
- remove the burden of operational and compliance challenges, enabling you to focus on growth;
- deliver systematic improvements across people, processes and technology, right through the value chain; and,
- engage, specify and deliver scalable business and technology solutions.



Sustaining growth:

- through strategies for cost, talent management and the continuous optimisation of operations, systems and processes;
- implement robust and reliable governance structures as well as informative reporting and performance tracking processes;
- design and deploy integrated, scalable and robust internal control solutions for risk management and regulatory compliance management;
- develop systems to prevent fraud and corruption; and
- help make better use of increasingly large amounts of data, using tools and analysis to transform decision-making.

What you get from us

Our banking advisory team bring proven methodologies and processes which have been employed successfully throughout the banking sector. We adopt a highly collaborative approach, with a focus on:

- **accountability** – establishing buy-in and ownership from all parties involved to ensure we deliver genuine business benefits;
- **measurable outputs** – our methodologies are driven by thorough analysis and assessment to deliver genuinely useable outputs;
- **efficiency** – we are agile which allows us to react quickly to change;
- **configuration is key** – our competencies and expertise are aligned to ensure the services we offer match the issues and problems clients face;
- **sustainability** – we work to ensure all our deliverables offer long-term benefits and conduct a thorough handover of all knowledge capital; and
- **quality** – it is very easy to say “we deliver high quality service”. We mean it.

Our global presence



As a member of Grant Thornton International we have over **47,000** people in over **130** countries.

Grant Thornton's **global** banking and securities team consists of country, regional and service line leaders with **experience** of supporting clients in member firms in more than 80 countries.

Our solutions are **tailored** to your specific needs and our organisation has one focused goal: to unlock your potential for growth.

Key management contacts for our local team include:



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