

CFO Annual seminar

16 November 2016

Conrad Hotel



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CFO annual seminar

16 November 2016

Olivia Regan
Director, Financial Accounting
and Advisory Services



Practical implications of FRS 100 - 105





New framework - updates

FRS 105

FRSSE

- financial reporting standard applicable to entities applying the micro entities regime.
- micro entity:
 - ≤ 10 employees
 - balance sheet ≤ €350,000
 - turnover ≤ €700,000
 - cannot be a subsidiary or a holding company
 - only required to prepare a balance sheet and P&L (no other primary statements)
 - no assets can be measured at fair value or revalued amounts
 - no deferred tax or equity-settled share based payments recognised
- will be available for use on the companies bill gets enacted into Irish law
- withdrawn with effect from January 2016
- to be replaced by FRS 102 Section 1A or FRS 105
- section 1A yet to be enacted into Irish law





Business combinations

Area	Practical implications
Goodwill/intangible assets/amortisation	 more identifiable assets recognised in a business combination complications/costs involved in valuing "identifiable intangible assets" difficulty in justifying the useful life of goodwill where previously default position of 20 years used if a reliable estimate of the useful life is not available companies must now amortise over a maximum period of ten years. Could have an impact on group results if goodwill is material



Business combinations

Area	Practical implications
Contingent consideration	 probability test required under FRS 102 (more likely than not) difficulty in measuring reliably
Deferred tax	 potentially additional deferred tax consideration for other intangible assets where tax base differs to accounting base deferred tax in this situation recognised against goodwill (not P&L).





Tangible fixed assets

Area	Practical implications
Residual values	 to be monitored on a regular basis to ensure the values are up to date
Revaluation model	 revaluations may be required more frequently to ensure the carrying value does not differ materially from the fair value at each reporting date (standard less prescriptive)





Investment property

Area	Practical implications
Investment property	 fair value movements must now be recognised in profit or loss. the gains are not realised and therefore not considered distributable - therefore entities must keep track of them and consider them when making a distribution recognition of deferred tax required on gains in existence on transition date and subsequent gains for companies within a group, issues arising where one company renting to another which is no longer exempt



Intangible assets

Area	Practical implications
Software development costs	 must be classified as intangible assets which may prove challenging when trying to establish the value to be allocated to such assets if previously included within tangible fixed assets
Development expenditure	 more stringent criteria resulting in difficulty in demonstrating future benefits expected in order to be able to capitalise such costs

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Impairments

Area	Practical implications
Goodwill and intangibles	 goodwill/Intangible assets amortised > 20 years: annual impairment tests are no longer automatically required goodwill/intangible assets: must assess impairment indicators at each year end and if present then test for impairment
Fixed assets	 assets are only tested for impairment where there are indicators the existence of indicators assessed at each reporting date
Allocation of impairment losses	change in the method of allocating impairment losses – first to goodwill and then pro-rata against all other assets

Financial instruments

Area	Practical implications
Recognition, measurement and disclosure	 Choosing between: applying Section 11 and Section 12 in full, or IAS 39 for recognition and measurement and section 12 for disclosure requirements, or IFRS 9 and/or IAS 39 for recognition and measurement and the disclosure requirements for Section 11 and Section 12





Intercompany loans

Area	Practical implications
Market rate of interest	 very few companies were applying any interest rate those applying an interest rate did not apply a market rate of interest
Selection of a suitable rate of interest rate	 ensuring the rate selected reflects the term and the risk profile of the loan to the entity in question not all companies borrow in their own right and instead borrowings are done at a group level judgement involved when the entity in question does not have external borrowings - group members borrowing rates and WACC are used as a starting point

Intercompany loans

Area	Practical implications
Interest free loans that are repayable on demand	 when assessed, the repayable on demand feature of some loans were not deemed to have any substance and therefore such loans required discounting
Group members	 consideration of the relationships between members of a group in order to establish required accounting entries on initial recognition, ie: parent to subsidiary (investment/capital contribution) subsidiary to parent (dividends received/dividends paid) subsidiary to subsidiary (interest received/interest paid)

Derivatives

Area	Practical implications
Derivatives	 volatility in earning as a result of fair valuing derivatives, e.g. forward contracts balance sheet impact impact on distributable reserves and KPI's





Employee benefits

Area	Practical implications
Holiday pay accrual	 negative impact on both the profit or loss and the balance sheet on transition date and in subsequent periods reducing distributable profits increased complications where there was no formal process in place to record and monitor unused holiday entitlements may require the involvement of Human Resources (HR)



Employee benefits

Area	Practical implications
Group plan	 impact of recognising a pension surplus or deficit in at least one subsidiary on KPIs, covenants and distributable reserves availability of pension plan documents and supporting legal documentation in order to establish the principal employer and formal agreements for recharging the pension costs across the group



Related party disclosures

Area	Practical implications
Key management personnel	 the total key management personnel compensation required to be disclosed (unless qualifying entity) difficulty in defining those employees that should be considered key management





Leases

Area	Practical implications
Classification	 difficulty in locating formal lease agreements to establish terms of the agreement in the absence of the 90% of fair value threshold, FRS 102 may result in a different classification of some leases (more finance leases?) may increase the entity's gearing ratio and result in the breach of debt covenants that may restrict capital expenditure
Lease incentives	 adjustments required to recognise material lease incentives over the life of the lease







Foreign currency

Area	Practical implications
Functional currency	 requirement to disclose the functional currency if different to presentation currency difficulty in establishing functional currency when transactions involve more than one currency/even mix difficulty in obtaining sufficient information to justify functional currency
Presentation currency	 for SSAP 20 users, changing presentation currency may: need to be agreed with lenders verified against restrictive covenants result in alterations to remuneration and share-based payment schemes

Distributable reserves and tax

Area	Practical implications
Fair valuation	 may introduce volatility in earnings impacting covenants, bonus schemes, taxation and ultimately reserves
Distributable reserves	 determining appropriate components of distributable reserves, e.g. exclude unrealised gains/losses on investment properties the involvement of legal and tax advisors





Distributable reserves and tax

Area	Practical implications
Deferred tax	 'timing differences plus' approach – more deferred tax to be recognised extended tax reconciliation note to be included in the financial statements
Banks	 clarify with banks on what basis companies and groups should report – old GAAP or new GAAP? This may result in an entity having to maintain financial information under both old and new GAAP

Disclosure exemptions for qualifying entities

Area	Practical implications
Individual accounts	 extra detail required in accounting policies in order to avail of exemptions e.g. where the consolidated accounts may be obtained and a narrative disclosure detailing the disclosure exemptions availed of
Group accounts	 ensuring the equivalent disclosures are included in the consolidated accounts ensuring GAAP of group accounts meets the definition of equivalence
Associates and joint ventures	such entities are not qualifying entities and therefore are excluded from the reduced disclosure framework

Disclosure exemptions for qualifying entities

Area	Practical implications
Unconsolidated subsidiaries	do not meet the definition of a qualifying entity
Non-controlling interests	 shareholders must be notified in writing if an entity wishes to take disclosure reductions. This may be an issue where non-controlling interests rely on information in the annual statutory financial statements.



IASB work plan





Finalised projects effective for accounting period beginning on/after 1 January 2016



IFRS 14: Regulatory deferral accounts

Amendment to IFRS 11 *Joint arrangements*: Accounting for acquisitions of interests in joint operations

Amendment to IAS 27 Separate financial statements: Equity method in separate financial statements

Amendments to IAS 16 *Property, plant and equipment* and IAS 38 *Intangible assets*: Clarification of acceptable methods of depreciation and amortisation

Amendments to IAS 16 *Property, plant and equipment* and IAS 41 *Agriculture* regarding bearer plants



Amendment to IFRS 5 Non-current assets held for sale and discontinued operations: Change in method of disposal

Amendment to IFRS 7: Financial Instruments: Disclosure regarding service contracts

Amendment to IFRS 7: Financial Instruments: Disclosure – applicability of amendments to condensed interim financial statements required by IAS 34.

Amendments to IAS 1: Presentation of financial statements – disclosure initiative

Amendment to IAS 19: *Employee benefits:* Discount rate – regional market issue



Topic	Guidance	Effective date
Accounting for acquisitions of interests in joint operations (amendment to IFRS 11)	A joint operator should account for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business by applying IFRS 3 <i>business combinations</i> and other applicable IFRSs, and disclose the relevant information specified in those IFRSs for business combinations.	1 January 2016



Topic	Guidance	Effective date
Equity method in separate financial statements (proposed amendments to IAS 27)	Amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements.	1 January 2016





Topic	Guidance	Effective date
Clarification of acceptable methods of depreciation and amortisation (amendments to IAS 16 and IAS 38)	 Amendments clarify that: use of revenue-based methods to calculate the depreciation of an asset is not appropriate, as revenue generated by an activity, that includes the use of an asset, generally reflects factors other than the consumption of the economic benefits embodied in the asset revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. This presumption, however, can be rebutted in certain limited circumstances 	1 January 2016

Topic	Guidance	Effective date
Agriculture: bearer plants (amendments to IAS 16 and IAS 41)	Amendments clarify that bearer plants should be accounted for in the same way as property, plant and equipment in IAS 16, as their operation is similar to that of manufacturing.	1 January 2016
	Consequently, the amendments include them within the scope of IAS 16 instead of IAS 41. The produce growing on bearer plants will remain within the scope of IAS 41.	//

Topic	Guidance	Effective date
IFRS 5 Non-current assets held for sale and discontinued operations: change in methods of disposal	Clarification when the method of disposal of an asset (or disposal group) changes from being held for sale to being held for distribution (or vice versa). Such changes are not considered a change to a plan of sale and therefore the classification, presentation, and measurement requirements of IFRS 5 continue to apply.	1 January 2016
	In circumstances in which an entity determines that the asset (or disposal group) is no longer available for immediate distribution or that the distribution is no longer highly probable, it can no longer apply IFRS 5.	₹? ?

Topic	Guidance	Effective date
IFRS 7 Financial instruments: disclosures: servicing contracts	Amendment provides additional guidance that clarifies how an entity should apply the guidance in paragraph 42C of IFRS 7 to a servicing contract to decide whether a servicing contract is 'continuing involvement' for the purposes of applying the transfer disclosures required by IFRS 7.	1 January 2016
	Standard amended to state that the right to earn a service fee is generally continuing involvement for the disclosure requirements.	

Topic	Guidance	Effective date
IFRS 7 Financial	The additional disclosure required by the	1 January 2016
instruments:	amendment to IFRS 7: disclosure – offsetting	
disclosures:	financial assets and financial liabilities is not	
applicability of the	specifically required for all interim periods.	
amendments to		
IFRS 7 to	However, the additional disclosure is required in	
condensed interim	the condensed interim financial statements	
financial	prepared in accordance with IAS 34 interim	
statements	financial reporting when its inclusion would be	
	required by that standard.	
		???

Topic	Guidance	Effective date
Disclosure initiative: (amendments to IAS 1)	 The amendments relate to the following: materiality order of the notes subtotals accounting policies disaggregation 	1 January 2016

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Finalised projects not yet effective



F – final standard

Issued:	20	14	20	15	20	16
	H1	H2	H1	H2	H1	H2
IFRS 9: Financial instruments		F (eff. 1 Jan 18)				
IFRS 15: Revenue from contracts with customers	F (eff. 1 Jan 18)					
IFRS 16: Leases					F (eff. 1 Jan 19)	

IFRS 16: Leases

Lessee accounting

- recognise asset and corresponding liability for all leases (few exceptions exist)
- Type A (former finance lease) and Type B (former operating lease)
- Type A two line items in P&L
- Type B one line item in P&L

Lessor accounting

 essentially the same application of the current requirements under IAS 17



IFRS 15: Revenue from contracts with customers

The old

guidance scattered across many standards

different principles for sale of goods, construction, services etc

guidance lacking in many areas

few disclosures

The new

applies to all contracts with customers

single model

fills in 'gaps' in existing guidance (eg multiple element arrangements)

Extensive disclosures

63
illustrative
examples in
IFRS 15





21

paragraphs of examples

in IAS 18

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IFRS 9: Financial instruments

What has changed since IAS 39?

Classification and measurement of financial assets

New categories of financial assets

Fair value through OCI introduced

Embedded derivatives not separated

Impairment of financial assets

Expected credit loss model introduced

Continuous monitoring of credit risk

Two models for determining loan loss allowance



Quantitative thresholds replaced

Rebalancing of hedge

No voluntary designation of hedging relationship







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Narrow scope amendments issued but not yet effective

Topic	Guidance	Effective date
Disclosure initiative (amendments to IAS 7)	Requires entities to provide disclosures that enable investors to evaluate changes in liabilities arising from financing activities, including changes arising from cash flows and non-cash changes.	1 January 2017



Narrow scope amendments issued but not yet effective

Topic	Guidance	Effective date
Clarifications to IFRS 15 Revenue from contracts with customers	 Clarifies: identifying performance obligations. principal vs agent considerations licensing transition relief 	1 January 2018



Narrow scope amendments issued but not yet effective

Topic	Guidance	Effective date
Clarification of classification and measurement of share based payment transactions under IFRS 2	 Clarifies guidance around: effect of vesting conditions on the measurement of a cash settled share – based payment share-based payment transactions with net settlement features. 	1 January 2018



Active projects



Active projects: standard setting and related projects

	2016	2017
Disclosure initiative: materiality practice statement	Α	D PD
Conceptual framework	Α	ICF

A – Analysis
D PD – Decide project direction
D IFRS – Drafting IFRS
D IFRS A – Drafting IFRS
Amendment
EI IFRS – Expected Issue date
IFRS
EI IFRS A – Expected issue of
IFRS Amendment
ICF – Issue conceptual
framework



Active projects: narrow scope amendments

	2016	2017
Clarifications to IFRS 8	D ED	P ED
Classification of liabilities under IAS 1	Α	EI IFRSA
Definition of a business	PC	D PD
Changes in accounting policies and estimates under IAS 8	D ED	PED

A – Analysis
D ED – Drafting Exposure Draft
RED – Revised Exposure Draft
D IFRS – Drafting IFRS
EI IFRS – Expected Issue date
IFRS
EI IFRSA – Expected Issue IFRS
Amendment
PC – Public Consultation
D PD – Decide Project Direction

Active projects: narrow scope amendments

	2016	2017
Transfers of investment property (proposed amendments to IAS 40)	EI IFRSA	
Foreign currency transactions and advance consideration	II	
Uncertainty over income tax treatments	A	II

A – Analysis

II – Issue IFRIC Interpretation

EI IFRSA – Expected Issue IFRS

Amendment

DED – Drafting ED

PED - Publish ED

PC – Public Consultation

DPD – Decide Project Direction





Active projects: 2014 – 2016 cycle

Proposed amendments

Topic	Guidance	2016
IFRS 1 First-time adoption of International financial reporting standards: short-term exemptions for first-time adopters. This amendment was tentatively approved by the IASB in December 2013	The objective of this project is to delete some of the short-term exemptions from IFRS in Appendix E of IFRS 1, after those short-term exemptions have served their intended purpose.	D IFRSA (IFRSA 2017)

D IFRSA – Drafting IFRS Amendment P IFRS A – Publish IFRS Amendment



An instinct for growth



Active projects: 2014 – 2016 cycle

Proposed amendments

Topic	Guidance	2016
IFRS 12 Disclosure of interests in other entities: clarification of the scope of the disclosure requirements in IFRS 12. This amendment was tentatively approved by the IASB in July 2015.	IASB confirmed that the disclosure requirements in IFRS 12, apply to interests in other entities that are classified as held for sale or discontinued operations.	D IFRSA (IFRSA 2017)

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D IFRSA – Drafting IFRS Amendment P IFRS A - Publish IFRS Amendment





Active projects: 2014 – 2016 cycle

Proposed amendments

Topic	Guidance	2016
IAS 28 Investments in	Amendment to the wording of IAS 28 to	D IFRSA
associates and joint ventures:	make clear that an entity (a venture	(IFRSA 2017)
clarification that measuring	capital organisation, or a mutual fund,	
investees at fair value through	unit trust or similar entities including	
profit or loss is an investment by	investment linked insurance funds) has	
- investment choice.	an investment-by-investment choice for	
This amendment was tentatively	measuring investments in associates and	
approved by the IASB in January	joint ventures at fair value through profit	
2015.	or loss in accordance with IAS 28.	

D IFRSA – Drafting IFRS Amendment P IFRS A – Publish IFRS Amendment



Active projects: 2015 – 2017 cycle

Proposed amendments

Topic	Guidance	2016
IAS 23 Borrowing costs — borrowing costs on completed qualifying assets	These funds should be included within the general borrowings and therefore would be included in the calculation of the capitalisation rate to be applied to other qualifying assets that have been funded from general borrowing sources as described in paragraph 14 of IAS 23.	D ED (P ED 2017)
D ED – Drafting Exposure Draft		?;?

PED – Publish Exposure Draft

Active projects: 2015 – 2017 cycle

Proposed amendments

Topic	Guidance	2016
IAS 12 Income taxes: Accounting for income tax consequences of payments on financial instruments that are classified as equity	Amendment to standard to clarify that all equity instruments liable to income tax are to be covered by the provisions of the standard and it is not restricted to dividends.	D ED (P ED 2017)

DED – Drafting Exposure Draft

PED – Publish Exposure Draft





Research projects





Research projects

A – Analysis

DDP – Drafting discussion paper

DRS – Drafting Research Summary

PDP – Publish Discussion Paper

DPS – Decide Project Scope

PRS – Publish Research Summary

	2016	2017
Disclosure initiative: principles of disclosure	DDP	PDP
Primary financial statements	Α	DPS
Business combinations under common control	Α	PDP
Dynamic risk management	Α	PDP
Financial instruments with characteristics of equity	Α	PDP
Goodwill and impairment	Α	DPD
Discount rates	Α	PRS
Share-based payment	DRS	PRS









Contact

Olivia Regan

Director, Financial Accounting and Advisory Services

T +353 (0)1 680 5641

E olivia.regan@ie.gt.com











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Companies Act update

16 November 2016

Jillian O'Sullivan
Partner



Companies Act update



The Companies (Accounting) Bill 2016

- introduction of small companies regime
- introduction of micro companies regime
- increase in small and medium company size criteria
- restriction of consolidation exemption to small and micro entities
- removal of abridged accounts option for medium size entities
- restriction on unlimited entities using non publication structures
- requirement to prepare and file report on payment to governments for certain entities in mining and logging industries



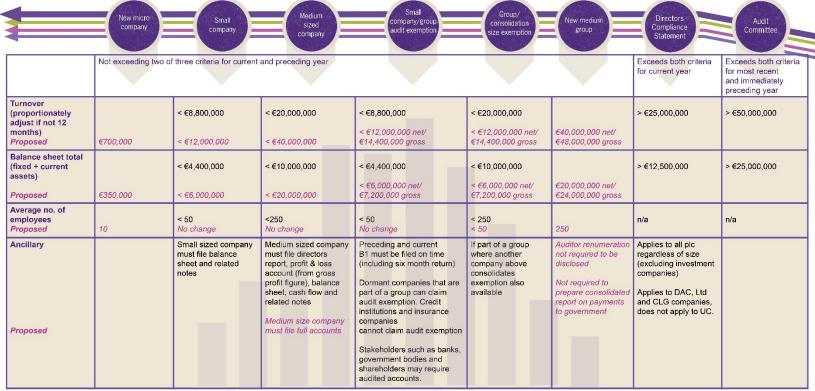


New size criteria being proposed



Companies Act 2014 size criteria overview

Group, small, medium and audit exemption size criteria



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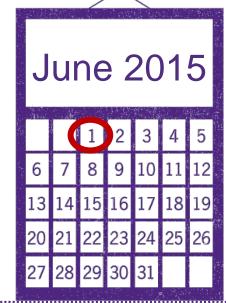






applies to all public limited companies and to all other large limited companies with a balance sheet total of €12,500,000 and a turnover of €25,000,000 (unlimited and investment companies are excluded from this requirement)

for year ends commencing on or after







- directors must make an annual statement in their Directors' Report, acknowledging that:
 - they are responsible for securing the company's compliance with its relevant obligations*
 - confirming that certain things have been done or, if they have not been done
 - explaining why they have not been done

*Relevant obligations" means an obligation under tax law, or where failure to comply would constitute a Category 1 or Category 2 offences under the Act, or a serious market abuse or prospectus offence (or in certain cases a serious transparency offence).



- the directors must also confirm, in the directors' report, that the company has:
 - a compliance policy statement setting out the company's policies as to compliance by the company with its relevant obligations ("compliance policy statement")
 - appropriate arrangements or structures that are, in the directors' opinion, designed to secure material compliance with the company's relevant obligations ("compliance arrangements")
 - reviewed these arrangements or structures during the financial year



• if any of the above three items have not been done the directors must specify, in the directors' report, the reasons why it has not been done

- compliance statement employs "comply or explain" approach, i.e. confirm compliance with relevant obligations, or explain why not.
- directors can assign responsibility for some obligations to other executives and employees, e.g. finance team responsible for accounts.
- the Act specifically allows directors to rely on advice from employees or advisers who appear to have the requisite knowledge and experience for the purposes of putting in place the appropriate compliance arrangements



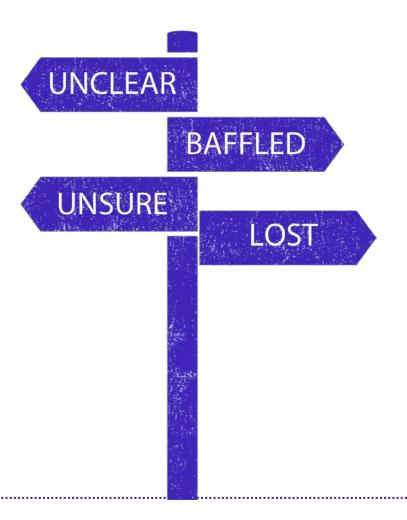
What are the sanctions for failure to prepare a directors' compliance statement?

• failure to comply with the requirements of Section 225 is a category 3 offence which, on conviction, can result in a term of imprisonment of up to six months and/or a fine of up to €5,000.





Summary Approval Procedure (SAP)



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SAP – general steps Section 202

- board minute to propose and approve transaction
- directors declaration of solvency
- special resolution of the members approving the transaction
- form G1 for filing special resolution in CRO (14 days for filing)
- filing of directors declaration (21 days for filing)



Restricted activity

	Type of restricted activity	PLC allowed	Accountants report needed
1	Financial assistance for the acquisition of share	X And any plc subsidiary also not allowed	X
2	Reduction in company capital	X	\checkmark
3	Variation of company capital on a reorganisation (essentially, a transaction whereby a company will dispose of its assets or undertaking to another company, which issues shares to the members of the disposing company as all or part of the consideration for the transaction)	X	
4	Prohibition on pre-acquisition profits of a company being treated as profits available for distribution by its holding company	✓	✓
5	Prohibitions of loans etc. to directors and connected persons	✓	X
6	Mergers	X	Χ
7	Members' voluntary winding up	\checkmark	\checkmark

Contact

Jillian O'Sullivan

Partner

T +353 (0)1 680 5850

E jillian.osullivan@ie.gt.com



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Cyber security update

16 November 2016

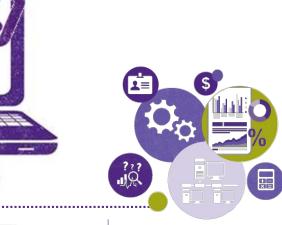
Mike Harris
Partner



Agenda

- introduction
- where are we now
- what can we do?
- questions?





Introduction

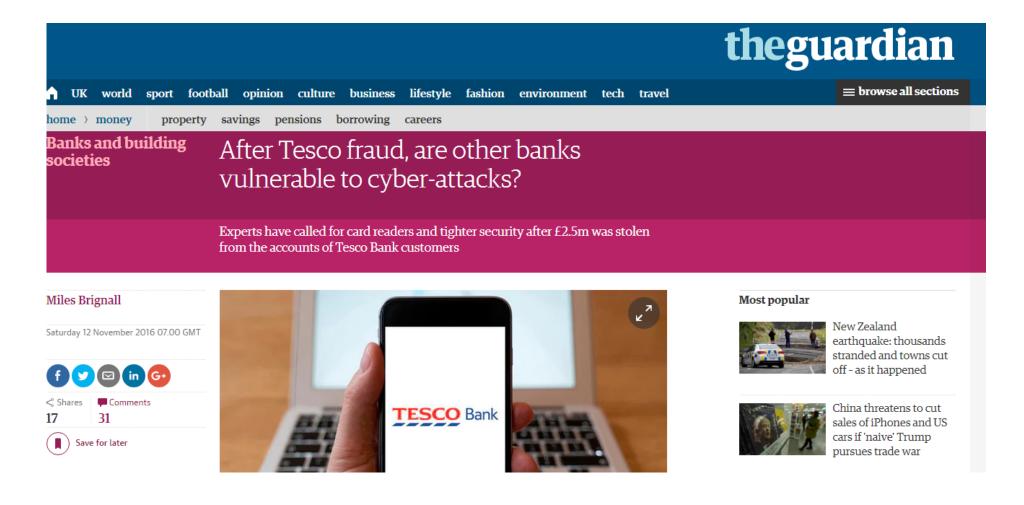


Where are we now?





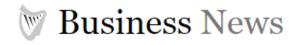
Attacks continue and escalate...





Attacks continue and escalate...

Monday 14 November 2016



Cyber attacks 'more sophisticated, more targeted', warns Central Bank



Donal O'Donovan 🏏

PUBLISHED 10/11/2016 | 02:30









Payments attacks

From: Andrew Hastings [mailto:andrew hastings@idl.management]

Sent: 12 November 2015 10:43

To: Paul Jacobs Subject: Letter

Dear Paul,

i sent you a letter and would like to know if you have received the same.

In any case you haven't received it, I have attached the letter using Dropbox for your attention.

https://dropbox.com/andrew/Paul Jacobs/draft.pdf

Please note that you will need to login to with the recipient Email address: pkjacobs@eircom.net to access the file

Thank you

Andrew Hastings







Payments attacks



Fri 04/12/2015 11:57

Paul Mccann <paul.mccann@iegt.co>

RE: Transfer

To Andrew Watson

1 You replied to this message on 04/12/2015 12:14.

Andrew

Here are the details needed for the transfer

Account Name: Yvette Granville

Halifax Bank 11 Alcester Road South, Kings Heath, Birmingham. West Midlands B14 7JJ England

Sort code: 111086

Account Number: 11862768 BIC number: HLFXGB21M26

Iban Swift Code: GB73HLFX11108611862768

Amount :£23,376

Let me know once done.





Toll fraud



Hack lets phones 'eavesdrop and make premium calls'

By Chris Baraniuk Technology reporter

© 15 February 2016 | Technology









International trends



Cyber security rules will get tougher Distracting from the real focus

Corporates will remain popular targets

Low and slow, distributed, attacks

The insider threat is escalating Vendors on the inside

Email will remain a primary attack vector e.g. targeted attacks, malware, spear phishing

Passwords under pressure

Consumer and regulator demand for two-factor authentication

Internet of things is introducing new cyber risks Skills to defend customer smartphone lacking

Sharing of information will increase Locally and internationally

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Increasing proactivity
Move beyond preventive controls

Increasing automation of security controls to offset staff/skills shortages



Irish trends



Cyber risk management frameworks Identify the risk, not what is perceived or thought of as risk

Benchmarking current Status NIST, ISO27001, SANS 20 Audit, OWASP

Outsourcing

Particularly focused on I.T security operations

Increased subject matter expertise e.g. cyber, I.T. infrastructure etc. **Cyber resiliency** – includes impact of cyber attacks

Third party cyber assurance deeper dive expectations

How you respond to a cyber-attack Develop and test a plan

Collaboration with IT audit Increased assurance

Regulator cyber focus detailed assessment work





What can we do?



Corporate risk management

How confident are you that your companies are properly secured against cyberattacks?



NYSE Survey Cybersecurity in the Boardroom

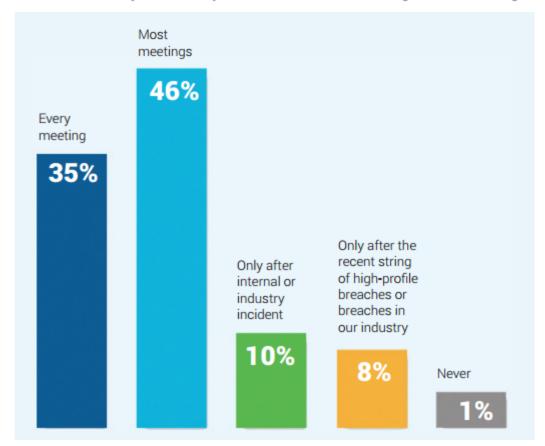






Corporate risk management

How often are cybersecurity matters discussed during board meetings?



NYSE Survey Cybersecurity in the Boardroom



What are the SEC saying?

Assess

- information and technology used
- threats and vulnerabilities
- controls and processes
- governance and management



Develop cyber security strategy

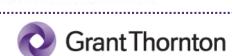
- access control
- encryption
- data loss prevention
- monitoring
- backups
- incident response plan

Implement

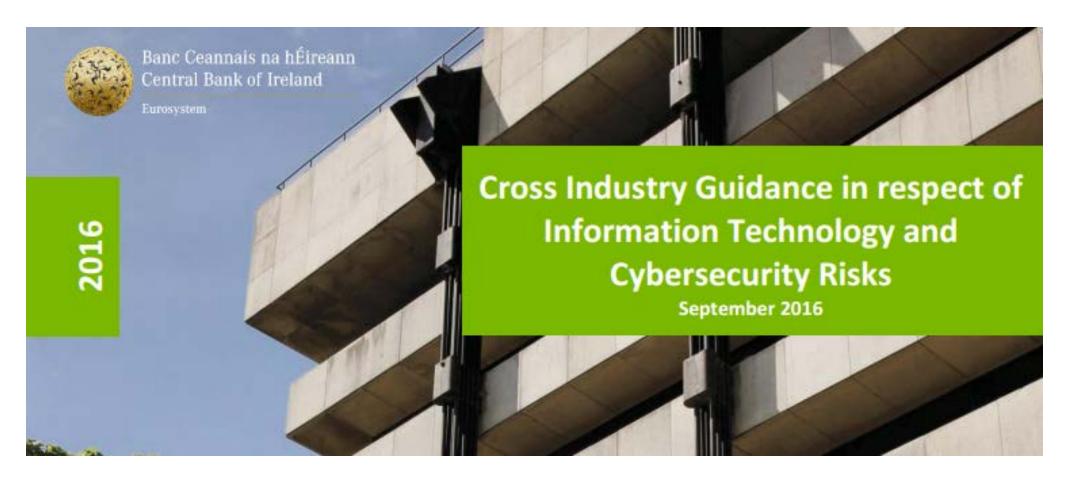
- polices
- procedures
- training







Irish regulators







Regulator themed reviews

Approach:

- questionnaires
- on site assessment
- fund managers
- investment firms
- stockbrokers
- banking next

Focused on:

- risk management
- board awareness and involvement
- cyber policies and procedures
- access management





Build defences

Cyber-security strategy focusing on what needs to be protected

Identify
priorities for
protection
starting with a
risk assessment
and gap analysis

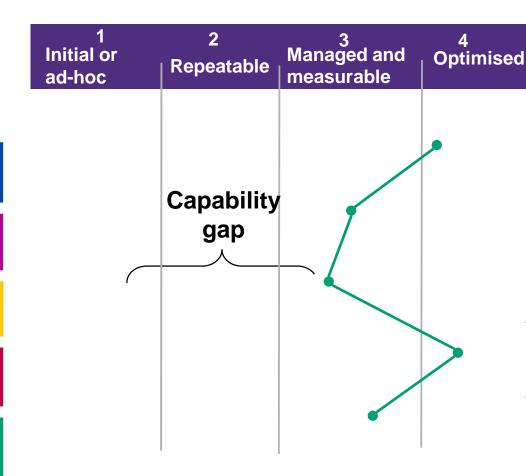
Everyone be aware of the role that they have to play in making their firm cyber-secure

Effective policies embed cybersecurity within the business





Where should you be?



- asset management, governance, risk assessment, risk management strategy
- access control, awareness training, data security, information protection processes and procedures, maintenance, protective technology
- anomalies and events, security continuous monitoring, detection processes
- response planning, communications, analysis, mitigation, improvements
- recovery planning, improvements, communication





Identify

Protect

Detect

Respond

Recover

Leading practices

Culture of security and resilience with training on cyber threats for staff

Clear procedures to respond to cyber incidents and periodically test response with contingency plans in place. Substantial attacks or breaches should be reported to the Central Bank.

Cyber security should be a standing issue at board meetings

Understand
assets and
information and
keep up-to-date on
threats

Robust locally signed off policies and standards support company's cyber security objectives

Clear accountability for cyber security. CIO (or equivalent) or appropriately trained board member should be responsible.

Verify third party requests and ensure AML procedures for new payment requests

Periodic penetration testing is in place

Ensure mobile devices are secure

Satisfy themselves that third parties are secure





Contact

Mike Harris

Partner

T +353 (0)1 436 6503

E mike.harris@ie.gt.com











CFO annual seminar

16 November 2016





Ireland – platform for international investments

16 November 2016

Sarah Meredith Director, Tax



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Overview of Irish tax regime



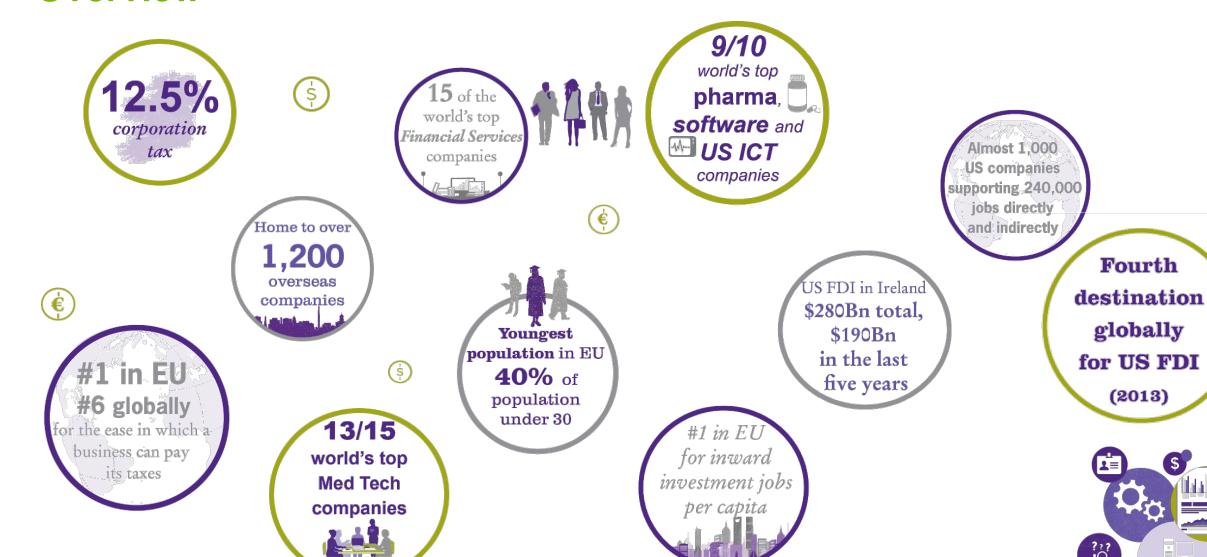


Why Ireland?

- Ireland's business environment provides an attractive location for international business
- holding company regime, 12.5% corporate tax rate, good IP tax structuring and competitive R&D tax credits are key tax reasons why Ireland attracts global business
- young and educated workforce
- only English speaking country in the Eurozone



Overview

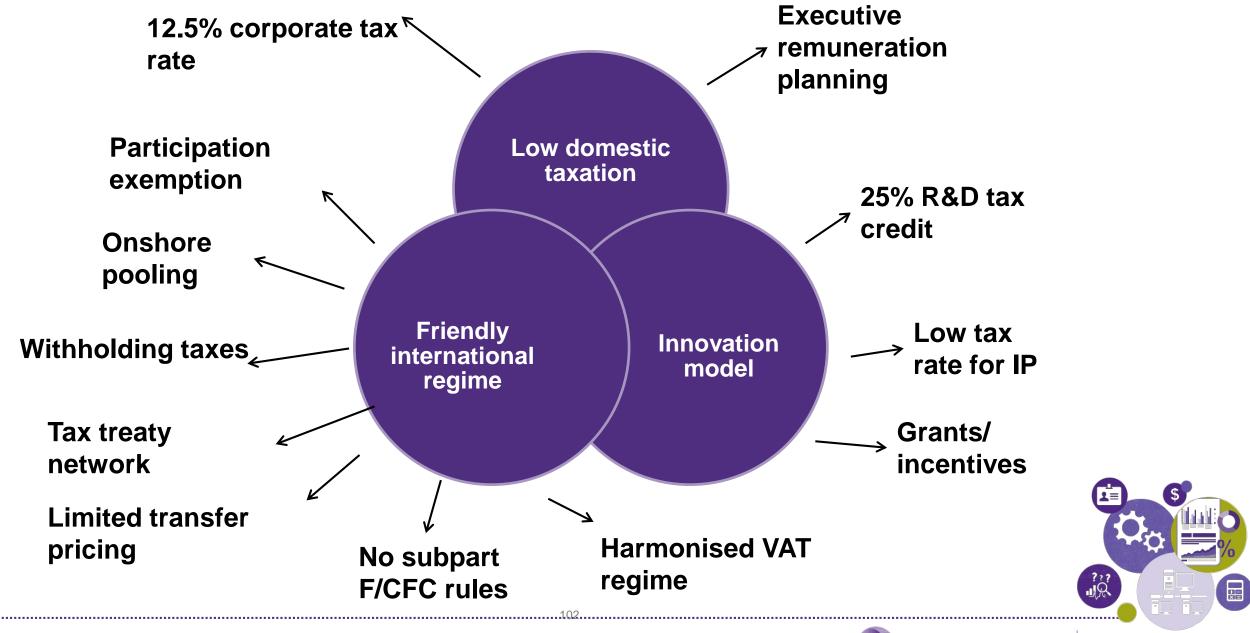




Fourth

globally

(2013)



What are key tax considerations for Irish CFOs?





High level tax considerations for CFOs

- directors' compliance statements
- revenue audits circa 70% chance of settlement being required, have yield circa €40k
- health checks for various tax heads
- transfer pricing
- review of group structure in light of BEPS and other developments



High level tax considerations for CFOs

- how best to structure for M&A activity/future disposals of group companies
- tax efficient financing structure
- future exit strategy
- staff retention any tax efficient remuneration options?
- R&D tax credit claims documentation and records



Recent developments



Recent developments

- US election impact on FDI and profit repatriation
- political backdrop and US system
- corporate tax rate: house plan is 20% while Trump proposes 15%
- proposal to eliminate deferral of taxation of foreign income





Recent developments (in Ireland)

- abolition of 'double Irish' structure
- Knowledge Development Box (KDB) (6.25% tax rate and certain Intellectual Property (IP) related income)
- shift in IP away from the tax havens to Ireland alignment of substance and profits
- enhanced reputation abroad





2015 'Double Irish' changes

- abolition of 'double Irish' from 1 January 2015, with grandfathering provisions until 31 December 2020
- six years to transition to new structure, either alternative IP holding location or "onshore" to Ireland
- reputational benefits (the three "r"s)
 - rate
 - regime
 - reputation





2015 'Double Irish' changes

- reaction by Irish government to negative perception of 'double Irish' structures
 - management and control vs incorporation tests





New Knowledge Development Box (KDB)

- OECD preferential tax regime
- based on BEPS modified nexus approach
- linked to Irish R&D activities
- 6.25% tax rate on qualifying profits



IP planning

- for double Irish structures: transition to "alternative double Irish" or move IP onshore
- increasing move towards on shoring of IP that currently sits offshore
 - accesses significant tax amortisation in Ireland plus 12.5%/6.25%
 tax rate on net profits (reduced further if R&D tax credits)



IP planning - conclusions

- Ireland continues to offer a very benign tax environment in which to do business
 - Certainty over future tax direction
 - IP tax incentives are key
 - KDB is a timely boost
 - Changes have enhanced our reputation globally
 - Other jurisdictions under spotlight
- Ireland offers a "BEPS proof" solution



Financing

- Ireland is also still popular for financing arrangements and financial services industry, increasingly so post Brexit
- low tax rate, limited WHTs, extensive DTA networks maybe more attractive for:
 - group treasury/debt factoring functions
 - aircraft leasing operations
 - Special Purpose Vehicles (SPV)
 - property investment



BEPS impact

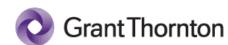




BEPS – Irish perspective

- welcomed by Ireland
- complements our transparent tax regime
- alignment of taxable profits and real substance offers real opportunity for Ireland





BEPS – Irish perspective

- Country by Country (CbC) reporting
 - effective from 1 January 2016 in Ireland
 - increased transparency (between Revenue authorities initially)
 may prompt further IP migrations onshore
- longer term, increased substance may make the 6.25% KDB rate more attractive
- multilateral instrument



An instinct for growth

Advance Pricing Agreement (APA) programme

- Ireland has introduced a formal APA programme to address the need for greater certainty in cross border transactions by MNCs
- purpose is to prevent disputes between tax authorities and taxpayers and to avert the risk of double taxation
- introduced in reaction to BEPS, Action 14
- Irish Revenue transfer pricing unit have also increased their resources to deal with expected extra workload post-BEPS
- effective from 1 July 2016



EU Anti-Avoidance Directive (ATAD)



EU Anti-Avoidance Directive (ATAD)

- perhaps surprisingly, agreement reached in June 2016
- key areas:
 - CFC rules
 - exit taxation
 - interest limitations
 - hybrids
 - -GAAR



EU Anti-Avoidance Directive (ATAD)

- EU keen on member states implementing BEPS in a consistent manner – hence ATAD
- EU also keen on remaining relevant in the global tax debate
- politics a key part
- long lead-in time to key parts of ATAD, plus grandfathering provisions



Common Consolidated Corporate Tax Base (CCCTB)



Common Consolidated Corporate Tax Base (CCCTB)

- the European Commission has launched a public consultation regarding the proposal for a CCCTB
- proposals:
 - 'two-step approach'
 - seeks to allocate taxable profits in a very different manner
- general view is that BEPS has addressed many of the issues that CCCTB is targeting
- much opposition across EU to CCCTB chances of implementation are low



Brexit



Brexit - Ireland as an alternative

- once Brexit occurs, Ireland will be the only English speaking country in the EU
- full unrestricted access to the EU markets
- will still be able to attract EU workers without visa restrictions
- will continue to have solid relationships with other EU member states
- sensitive time for Ireland due to close trading and political relationships with the UK





Brexit - Ireland as an alternative

- opportunity for Ireland in FDI space
- companies attracted to Ireland for tax reasons but stay here due to EU market access
- already significantly enhanced interest in Ireland post-Brexit



Brexit - Ireland as an alternative

- opportunity for UK companies to relocate some operations in Ireland
- English speaking
- similar regulatory environment
- access to directives
- less upheaval relative to other EU states



Contact

Sarah Meredith

Director, Tax

T +353 (0)1 680 5784

E sarah.meredith@ie.gt.com











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